



Standard Bank

INTERNATIONAL
IMPORTING

AFRICAN EXPORTER PROFILES 2023

Connecting you to
opportunities & enabling
seamless trade from
Africa to the world





• OUR FOOTPRINT & EXPERTISE

• YOUR INTERNATIONAL TRADE PARTNER

• COMPREHENSIVE TRADE SOLUTIONS

• FINANCE FOR YOUR TRADE

GET IN TOUCH

Contact us for further details on how we can assist with your trade requirements at AfricaChinaBanking@standardbank.co.za

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

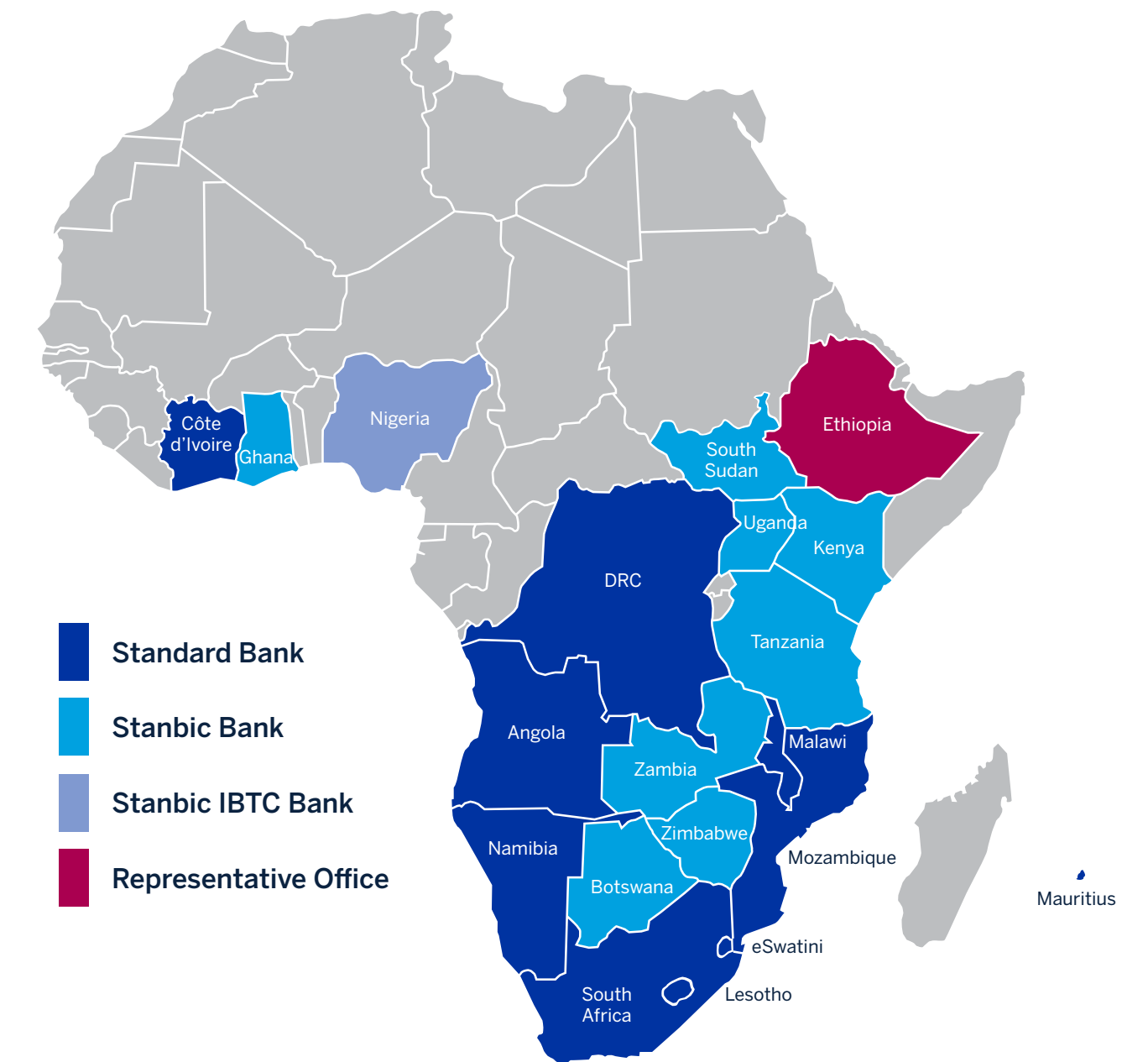
• COUNTRY

AFRICA IS OUR HOME, WE DRIVE HER GROWTH

Nurturing business across the African continent

With over 150 years of banking experience and a presence in 20 countries in Africa, including South Africa and key markets across the globe, we are Africa’s largest banking group by assets. Our vision is to be the leading financial services organisation in – and for – the African Continent.

- We can assist you to identify business opportunities through leveraging our local presence and extensive knowledge of regional politics, economics and business dynamics.
- Our on-the-ground presence in 20 African countries and key global markets, coupled with our cross-border capabilities, enables us to drive growth and development across the continent.
- As the bank with the largest balance sheet in Africa, you have a financial partner in Standard Bank, whom you can rely on and trust.
- Our local and foreign ties give you access to the right networks and solutions, enabling your business to thrive.





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YOUR INTERNATIONAL TRADE PARTNER

Leverage our presence and partnerships

We can assist you to navigate new markets and regulatory environments across Africa and internationally with confidence through our partnerships and local expertise, and solutions developed specifically to assist with trade across Africa and globally.

- We operate in 20 African countries, providing the expertise and capabilities to assist clients, and negotiate complex financial and regulatory cross border environments
- Our local teams and in-depth research drive our deep understanding of market dynamics in countries with rapidly developing economies.



AFRICA'S LEADING PARTNER FOR CHINA TRADE

Our strategic partnership with the world's biggest bank, Industrial and Commercial Bank of China (ICBC) enables us to provide you with an unrivalled competitive advantage for Africa China trade.





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IMPORT OFFERING

Seamless trade solutions

Standard Bank has a holistic Trade offering to take care of all of your import needs – whether these may be:

- Sourcing pre-vetted, reliable suppliers around the world
- Ensuring that the correct working capital trade finance solution is in place to assist you to pay for the goods
- And the help of a dedicated Trade Specialist for end-to-end support through the entire import journey, including:
 - o Ordering of goods and sourcing logistics service providers
 - o Calculating accurate costing of your imports including all your shipping and logistics fees, duties, VAT and finance charges
 - o Assistance with all payments and foreign exchange transactions
 - o Real-time tracking of your imports right until your goods are delivered to your door.



DELIVERY & RECEIPT OF GOODS ACROSS THE WORLD

FINANCIAL INSTITUTIONS



Insurance



Forex



Excon & International Law



Payments



Lending

CLEARING & FORWARDING



International Shipping



Customs Clearing



Local Logistics



Warehousing

OTHER



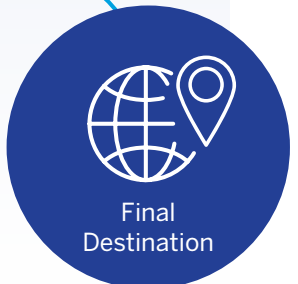
Supplier Sourcing



Order Management



Exposure Management





TRADE SOLUTIONS

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FINANCE FOR YOUR TRADE

We will provide you with finance for your trade to help improve your working capital

We can provide you with financial products that can allow you to expand your business and mitigate risks. Our products help by extending your cash flow cycle with supply chain finance, facilitating outstanding payments with documentary trade products, and navigating international payments.



HOW WE DO IT

1. Supply chain finance (open account) – funding your account payables and receivables in line with your working capital needs.

Buyers and sellers in trusted relationships often trade on open account terms which doesn't always align with the cash conversion cycles.

We offer you solutions for effective and flexible cash flow management by providing funding that will:

- Improve your cash flow by unlocking cash from your receivables/payables.

- Enable the timeous movement of your goods through enhanced trade and payments processes.
- Allow you to negotiate better payment terms with your suppliers, resulting in early payment discounts.

2. Documentary trade finance

Documentary credits, collections and guarantees mitigate payment and performance risk simultaneously. These can also be used to provide working capital solutions when you are buying (import financing) and when you are selling (discounting).

3. International Payments

We will be able to assist you with all the complexities of international payments:

- **Managing international/foreign payments.** We can help you navigate South African exchange control regulations.
- **Currency fluctuations.** We have a wide range of foreign exchange solutions that can hedge your currency risks.





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AGRICULTURE





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African Equations



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.zari.co.za

Phone:
+27 (0) 712595496

Email:
dantu@africanequations.co.za

BUSINESS OVERVIEW

African Equations (Pty) Ltd was founded by Silvana Dantu and Shareen Parker in 2000. Since 2010 the company has been focused in the South African Agro-processing/wine/FMCG sector, producing a range of premium alcohol-free beverages.

ZARI sparkling packaging is easy on the eye and has been served both shaken and stirred – by those enjoying on-the-go cocktails and toasting at celebrations. ZARI full-bodied has a delicious mouth-feel of muscat grape in ruby blush or aromatic white, and is the way to go for mixologists and sommeliers displaying innovation in creating 'mocktails' and food-pairing offers. ZARI is derived from the Cape Muscat Seedless grape grown in Robertson, it is cold-pressed, has zero alcohol, no added sugar or artificial colourants. It's high in nutritional benefits, anti-oxidants and immune system boosters – it ticks the 'health and wellness benefits' niche. It is vegan-friendly, halaal-certified.

PRODUCTS SUPPLIED

- ZARI Red and White Bubbly 750ml (cork top)
- ZARI Red and White Lifestyle 750ml (screw cap).

Volume and Frequency

70 000 units, produced quarterly.

REGIONS OF EXPORT

Current Regions of Export:

China, Dubai, Ghana, Netherlands, Singapore.

Targeted Export Regions:

China, GCC countries, Asia, Africa.

WHY CHOOSE US AS YOUR PARTNER

African Equations is a woman-owned business and has been operating in the wine sector for 10 years. We have conducted research to ascertain the demand for non-alcoholic and halaal-certified premium beverages, consequently we have listings in Nigeria, Zimbabwe, Tanzania, Dubai, Qatar, Ghana, Singapore and other countries. Our taste profile and brand positioning meets the demands of emerging Middle Eastern and African Markets, that are seeking something different from the usual pop-sodas.

Locally, we have secured listings in several retailers, online gifting stores and in the hospitality industry. We focus on new packaging and respond to new trends in drinks infused with popular plant-based ingredients.

The Directors Shareen and Silvana are operationally involved in the business and manage the entire value chain and production process.





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African Premium Brands



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.africanpremiumbrands.com

Phone:
+27 (0) 218472333

Email:
junior@africanpremiumbrands.com

BUSINESS OVERVIEW

African Premium Brands (APB) is a proudly South African wine, spirits and beverages production and marketing company based at the Lourensford Wine Estate.

The company was founded in 2013 to create a one stop shop wine, spirits and beverages production and marketing company.

APB started by representing various wine brands in China and Africa. It has now grown its own production and has taken over the Lourensford Wine production facility and business.

PRODUCTS SUPPLIED

- Wines (red and white)
- Spirits
- Water (still, sparkling, flavoured)
- Iced teas.

Volume and Frequency

5 000 000 bottles produced per year, dependent on client and market needs.

REGIONS OF EXPORT

Current Regions of Export:

- Africa (Botswana, Ghana, Kenya, Namibia, Tanzania, Zambia, Zimbabwe)
- Asia (China, Hong Kong, Japan, Singapore, Taiwan)
- Europe (Belarus, Belgium, Finland, Germany, Holland, Ireland, UK)
- Russia
- South America (Brazil, Peru)



- UAE
- USA.

Targeted Export Regions:

UK, USA.

WHY CHOOSE US AS YOUR PARTNER

- Production facility: HACCP, BRC, IWP, WIETA accredited
- Wine awards: IWC Gold, IWSC Gold, Michelangelo Double Gold, Terroir National Wine award, Chardonnay du Monde Silver, John Platter 5 stars, Concours du Mondial Double Gold, Top 100 SA Wines, Mundus Vini Gold, Tim Atkins 94 points, Vitis Vinifera Gold, SIAL Shanghai wine show – Best Red wine international (4-8 Euros).





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African Realty Trust



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Citrus Farming

Website:
www.letaba.com

Phone:
+27 (0) 153044000

Email:
juice@letaba.com
fruit@letaba.com

BUSINESS OVERVIEW

Founded in 1902, our operations have great depth and scale, yet we are also a family-owned business, knowledgeable and caring about every detail of fresh citrus fruit production and processing. African Realty Trust (Pty) Ltd comprises two operational units, Letaba Estates, a citrus farm in the Tzaneen region of Limpopo and Letaba Citrus Processors, a fruit juice concentrate processing facility delivering an extensive array of quality products locally and internationally.

We currently employ 1750 employees for 1 314 HA of planted citrus. The Processing Factory processes subtropical fruit, citrus, bi-products, citrus oil, cattle feed and compost.

Approximately 3 million cartons are exported and 70 000 tons are processed seasonally.

PRODUCTS SUPPLIED

LCP Production:

- Juice
- Concentrate
- Cells
- Orange oil
- Cattle feed and compost.

Letaba Estate:

- Export fresh Lemons, Grapefruits and Valencias.

Volume and Frequency

3 million cartons exported and 70 000 tons, processed seasonally (citrus April to Sept).



REGIONS OF EXPORT

Current Regions of Export:

Africa, Bangladesh, Canada, China and Hong Kong, Eastern Europe, Europe and Iceland, India, Indonesia, Iraq, Japan, Korea, local South Africa, Malaysia, Russia, Singapore, Sri Lanka, Taiwan, UAE, UK.

WHY CHOOSE US AS YOUR PARTNER

- Early production from the Northern part of South Africa.
- Managing the value chain from the orchard to the customer.
- This grower, packer, processor and exporter is based on the banks of the Letaba River with substantial scale and depth, making Letaba a reliable supplier of South African citrus.
- GLOBALG.A.P., FSSC 22000, +Q, SIZA.





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Africana Air Zambia



Place of Origin:

Zambia, Africa

Sector:

Agriculture

Sub-sector:

Moringa, Yams, Jewellery,
Gemstones

Phone:

+26 097 185 9101

Email:

chasegems@gmail.com

BUSINESS OVERVIEW

Established in 2006, Africana Air Zambia is a female-owned Zambian business that actively participates in Zambia's agricultural, minerals and gemstones sectors.

Africana Air Zambia is currently working with female farmers in promoting Moringa and Yam farming:

- The Moringa tree is one of the most nutritious plants in the world. Within its leaves, it boasts over 90 different nutrients, 27 vitamins and 18 essential amino acids. As a result of the high nutritional value obtained, the business converts the leaves into a powdered form for easier consumption. Moringa is also a drought-resistant plant that continues to grow during dry seasons. Moringa trees have been used to combat malnutrition, across all ages and groups as well as in nursing mothers.
- The company also makes organic soap using Moringa Oil to treat skin complications.
- The Yam is another drought-resistant crop. It is a good source of vitamin C which is useful in fighting infections such as colds and flu, and promotes quicker wound healing. It also assists in anti-ageing, strong bones, healthy immune function, and provides good amounts of fibre, potassium, and good antioxidants.

Africana Air Zambia has also been producing jewellery from natural gemstones since 2006, buying its materials (such as amethyst, citrines and quartz)

from small-scale miners, with an emphasis on supporting women miners.

PRODUCTS SUPPLIED

Africana Air Zambia's core business includes:

- **Growing agricultural produce:**
 - Moringa: Adding value by powdering its leaving for easier consumption in teas and porridge, and making soaps and oils.
 - Yams
- **And trading in:**
 - Honey
 - Jewellery and gemstones
 - General goods.

REGIONS OF EXPORT

Current Regions of Export:

The produce is mostly sold locally.

Targeted Export Regions:

Asia (China) EU countries, USA and neighbouring countries in Africa.

WHY CHOOSE US AS YOUR PARTNER

Africana Air Zambia is committed to delivering high quality products, and excellence in satisfying its customers' expectations and needs.

The company ensures that its products and services are approved by the Zambian Bureau of Standards and the Organic Association of Zambia.





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Afrimac Nuts Company



Place of Origin:

Kenya, Africa

Sector:

Agriculture

Sub-sector:

Macadamia Products

Website:

www.afrimac.co.ke

Phone:

(+254) 0723706358

Email:

info@afrimac.co.ke

BUSINESS OVERVIEW

Afrimac Nut Company was established in 2011.

The company operates in the agro-food processing industry and is engaged in the processing and exporting of raw macadamia nuts.

Its principal office is located in Nairobi while its macadamia nut processing plant is situated in Muranga County. The business has also partnered with four other local nut processors, namely, The Village Nuts Company, Sagana Nuts, Jumbo Nuts and Batian Nuts.

PRODUCTS SUPPLIED

Macadamia Nuts

Afrimac packages its macadamia nuts in nitrogen-flushed and vacuum-sealed aluminium foils to prolong shelf life and reduce rancidity. The macadamia nuts are then packed into 11.34kg (25lb) cartons:

- Style 1L: 16mm to 20mm 95% wholes
- Style 1S: 13mm to 16mm 95% wholes
- Style 2: 13mm+ 50:50% wholes: halves
- Style 4L: 14mm to 16mm 90% halves
- Style 4S: 9mm to 14mm 70% halves
- Style 6 (M-Cut): 6mm to 9mm chips and pieces
- Style 7 (S-Cut): 4mm to 6mm chips.

Macadamia Oil

Afrimac also produces its own high-quality macadamia oil – known as a 'good oil' due to its high levels of monosaturated fats. Macadamia oil is used in both the cosmetic and food industries.

- For cooking, macadamia oil is rich in flavour, making it perfect for salad dressings, frying, roasting and baking. Macadamia oil also has a high smoking point and contains no cholesterol which is valued by health-conscious consumers.
- Due to its composition, macadamia oil is becoming a favourite in the cosmetic industry where it is often used in shampoos, conditioners, body lotions, lip balms, massage oils and many other applications.



REGIONS OF EXPORT

Current Regions of Export:

- Europe and USA.

Targeted Export Regions:

- China.

WHY CHOOSE US AS YOUR PARTNER

- Afrimac adheres to quality standards at all stages of its processing, from growing to packaging and distribution. Control measures include regular inspections throughout the production process and occasional testing or sampling of nuts.
- Afrimac also works closely with relevant government agencies to enhance quality control.
- They ensure compliance with all relevant legislation and approved codes of practice in all operations.

Accreditations:

- BRC Certificate, FDA Certificate, FSSC 22000 Certificate, Halal Certificate, Kosher Certificate.





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Afriq de Investments



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Agricultural products

Website:
www.afriqdeinvestments.com

Phone:
(+233) 244766702

Email:
Vessah@afriqdeinvestments.com

BUSINESS OVERVIEW

Afriq de Investments exports fruit and vegetables to Europe and other parts of the world. We also ship food items such as yam, cocoyam, sweet potatoes, corn dough and assorted food items to Sweden. Our goal is to expand beyond our current shipping volumes.

PRODUCTS SUPPLIED

- Our principle exports are:
- Pineapples
 - Yams
 - Cocoyams.

Volume and Frequency:

- Pineapples: 10 MT weekly
- Yams/cocoyams: 20 footer quarterly.

REGIONS OF EXPORT

Current Regions of Export:
France and Sweden.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We supply only quality fruits and vegetables to our customers' specifications. Our dedicated team is committed to delivering a professional service and ensuring that we meet our supply demands in a timely fashion.





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Afrique Interlink



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.afrique-interlink.com

Phone:
+27 (0) 216850815

Email:
info@afrique-interlink.com

BUSINESS OVERVIEW

Afrique Interlink (Pty) Ltd was founded in 1998 as a family owned and managed company. It has grown over the past 22 years into a full turnkey, beverage solutions company, specialising in the African and Indian Ocean Islands markets.

Long-standing and selective strategic partnerships with both SA's largest volume producers and commercial brands, as well as smaller, iconic brands and boutique wine estates, have been implemented.

PRODUCTS SUPPLIED

- Wine
- Craft spirits
- Select beverages.

Volume and Frequency

2 million litres, produced annually.

REGIONS OF EXPORT

Current Regions of Export:

Angola, Botswana, Burkina Faso, Cameroon, Comoros, DRC, Ethiopia, Ghana, Ivory Coast, Kenya, Madagascar, Maldives, Mauritius, Mozambique, Namibia, Nigeria, Tanzania, The Gambia, Rwanda, Senegal, Seychelles, Uganda, Zambia, Zimbabwe.



Targeted Export Regions:

Asia (Far East, Southern East Asia) Balkans, Europe, Scandinavia, North and South America and Caribbean.

WHY CHOOSE US AS YOUR PARTNER

Afrique Interlink (Pty) Ltd, has 21+ years solid track record and reputation, in offering wine and beverage solutions to its markets.

The business prides itself in its agility and customer centricity, with ISO 9001:2015 Quality Management System accreditation providing additional assurance. Various industry memberships and accreditations are in place.





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Agrico Marketing



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Beans, Nuts & Pulses

Website:
agricomarketing.com

Phone:
(+258) 844001786

Email:
agreeco.marketing@gmail.com

BUSINESS OVERVIEW

Agrico Marketing specialises in sourcing and exporting agriculture products from Mozambique to other regions in the world.

We procure agri-commodities directly from small local farmers, working closely with them to ensure that they focus on growing seasonable commodities that we can purchase and export. We also support small local traders who do not have the capacity to export directly or do not have buyers for their products.

PRODUCTS SUPPLIED

We source and supply a variety of:
Legumes, seeds and beans.

Volume and Frequency:

- Cashew nuts: 3,000mt per annum
- Cow peas: 5,000mt per annum
- Green moong beans: 45,000mt per annum
- Peanut: 15,000mt per annum
- Pigeon peas: 50,000mt per annum
- Sesame seeds: 40,000mt per annum
- Soya beans: 30,000mt per annum

REGIONS OF EXPORT

Current Regions of Export:

Canada, China, India, Singapore, Thailand, UAE, Vietnam.



WHY CHOOSE US AS YOUR PARTNER

We take pride in supporting the growth of local farmers and traders, increasing employment in our region and only sourcing and delivering the best quality products for our customers. We support conservation and deliver quickly and efficiently.





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Agriculture And More



Place of Origin:

Ghana, Africa

Sector:

Agriculture

Sub-sector:

Nuts, Roots, Seeds & Tubers

Phone:

(+233) 208950715

Email:

agricsandmore@gmail.com
nlaliban@gmail.com

BUSINESS OVERVIEW

Agriculture And More is an integrated agri-business that manages post-harvest losses and provides market linkages for small-hold farmer groups.

We add value to roots and tubers by producing various products and deal in commodities. We work closely with out-growers and value chain actors to develop effective and responsive agri-supply chains and food systems in rural Ghana, focusing specifically on supporting the livelihoods of women and youth.

PRODUCTS SUPPLIED

- Roots and tubers: Frozen yam, cassava and sweet potato chips
- Roots and tubers: High quality yam, cassava and sweet potato
- Flours: Yam, cassava and sweet potato chip flakes/ dried chips
- Oil seeds & nuts: Sesame seeds and cashew nuts.

REGIONS OF EXPORT

Current Regions of Export:

Ghana.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We are consistent with our supply when we commit to a deal, even if it means losing another contract to



ensure we deliver. We are open to partnerships and contract production and supply when necessary. We work directly with our out-grower farmer network and can produce to order.

Certifications:

Our products are certified by the FDA in Ghana and we are currently undergoing the process of certification for additional products.





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Agritec



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Cereals & Sauces

Website:
www.agritecsource.com

Phone:
(+258) 823087420
(+258) 848810619

Email:
amussa1955@gmail.com

BUSINESS OVERVIEW

Agritec's core business over the past 15 years has been marketing products to the agricultural sector, including seeds, fertilisers, irrigation systems and shade nets. We also offer consulting services for agricultural projects and training for small farmers.

Over the past five years we have developed a processing plant and our own range of cereals, chilli sauce and fruit jams.

PRODUCTS SUPPLIED

We manufacture a range of products from local produce, including:

- Cereals
- Chilli sauce
- Fruit jams.

Volume and Frequency:

- Baobab powder: 35mt per annum
- Integral finger millet: 80mt per annum
- Integral millet: 80mt per annum
- Integral sorghum powder: 275mt per annum
- Integral magic powder: 80mt per annum
- Green chilli sauce: 150 litres per annum
- Red chilli sauce: 150 litres per annum.

REGIONS OF EXPORT

Current Regions of Export:
Mozambique.



Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Through mixing our powders in a proprietary blend, we have developed a nutritious innovation.

We also support the local agricultural sector and small farmers.





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AGT Foods Africa



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Staple Food & Ingredient
Processor

Website:
www.agtfoods.co.za

Phone:
+27 (0) 117625261

Email:
dmiller@agtfoods.com

BUSINESS OVERVIEW

AGT is a value-added pulse, staple food and ingredient processor for export and domestic markets.

Through its offices and processing facilities located in some of the best agricultural growing regions in Canada, the U.S., Turkey, China, Australia and South Africa with merchandising and sales offices in the U.K., the Netherlands and Spain, AGT produces a full range of pulses and specialty crops including lentils, peas, chickpeas, beans and canary seed as well as food ingredients such as pulse flours, proteins, starches and fibres.

Its subsidiary in Turkey, the Arbel Group, produces staple foods such as Arbella Pasta, rice and milled wheat products, including bulgur and semolina. In South Africa AGT Foods represents the Retail, Hospitality, Spices, Ingredients, Popcorn, Bakery and Protein sectors.

The company currently has three factories in South Africa; Gauteng, KwaZulu-Natal and Cape Town with over 400 employees.

We contract farmers in South Africa to grow our food and import on a large scale from all over the world. We also contract-pack for various supermarkets in South Africa.

PRODUCTS SUPPLIED

- Flours
- Grains
- Proteins
- Pulses



- Rice
- Seeds
- Spices, herbs and blends
- Superfoods.

Volume and Frequency

Million tons, produced annually.

REGIONS OF EXPORT

Current Regions of Export:

Africa, Australia, China, England, Europe, Far East, Gulf region, North America, South America, West Bank.

WHY CHOOSE US AS YOUR PARTNER

AGT Foods and Ingredients is one of the largest suppliers of value-added pulses, staple foods and food ingredients in the world. We buy lentils, peas, beans and chickpeas from farmers around our 40+ facilities located in the best pulse growing regions in Canada, the United States, Turkey, Australia, China and South Africa and ship our products to over 120 countries around the globe. We create value for producers, quality products for our customers and growth for our stakeholders.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Alif Quimica



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Agro-processing

Website:
www.alifquimica.com

Phone:
(+258) 877861010

Email:
alifquimica@gmail.com

BUSINESS OVERVIEW

Alif Quimica was founded in 1993. We extract and refine sunflower seed oil, soya bean oil, groundnut oil, and cottonseed oil.

We supply sunflower seeds to farmers in Gurue, Mulumbo, Lioma, and Mopeia. After harvest, we purchase sunflower seeds from them, improving their livelihoods.

PRODUCTS SUPPLIED

- Sunflower Seeds.

REGIONS OF EXPORT

Current Regions of Export:
South Africa, Malawi.

WHY CHOOSE US AS YOUR PARTNER

- Our edible oil has nutritional value to boost health
- We strictly follow International standards for Oil Processing and Refining
- We are currently supporting 3250 farmers by providing sunflower seeds to grow
- We promote sustainability by exporting extraction residue as animal feed to South Africa, Malawi, and Zimbabwe.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Alvi's Drift Winery



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.alvisdrift.co.za

Phone:
+27 (0)21 905 0653
+27 (0)81 417 6198

Email:
wine@alvisdrift.co.za

BUSINESS OVERVIEW

Alvi's Drift Winery has a fascinating history that dates back to 1928 when Albertus Viljoen 'Oupa Alvi' van der Merwe, the founder, purchased fertile Boland Farmland on the banks of the Breede River in South Africa. To make it easier for locals to access the farm, Oupa Alvi built a low-water bridge across the river, that soon became known as 'Alvi's Drift.'

In 2005, head winemaker, Alvi van der Merwe (Oupa Alvi's grandson), named the winery after this iconic landmark to pay homage to his grandfather and the river that nourishes the vineyards.

With around 430 hectares of Alvi's Drift vineyards, the farm also operates a large commercial dairy, cheese factory, fruit orchards, livestock herds, and free-roaming game.

Every year, Alvi's Drift harvests around 9,000 tons of grapes, carefully selecting the best for their award-winning wines. The cellar processes over 8 million litres of wine per vintage, overseen by head winemaker Alvi van der Merwe and his team who are passionate about crafting their highly-acclaimed and much-awarded wines.

PRODUCTS SUPPLIED

- White wines
- Red wines
- Rosé wines
- Cap Classique
- Sparkling wines.



Volume and Frequency

8 million litres of wine are produced in every vintage.

REGIONS OF EXPORT

Current Regions of Export:

- Africa: Botswana, Ghana, Kenya, Mozambique, Namibia, Uganda, Zambia, Zimbabwe
- Asia: China, Singapore, Taiwan
- Eurasia: Russia
- Europe: Netherlands, Belgium, Germany, Italy, Poland, Sweden, Norway
- North America: Canada, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Alvi's Drift's ethos is 'dare to be true' and consequently the business is committed to enriching people's enjoyment of what truly matters in life.

Awards:

Alvi's Drift wines have been honoured with numerous local and international wine awards, including the Michelangelo International Wine and Spirits Awards, the International Wine Awards for Spain, the Veritas Awards, the Catavinum World Wine and Spirits Competition Awards, as well as South Africa's Platter's Wine Awards and National Wine Challenge Awards.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Amani Bay



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wines & Spirits

Website:
www.afrique-interlink.com

Phone:
(+27) 216850815

Email:
jono@afrique-interlink.com

BUSINESS OVERVIEW

Afrique-Interlink is dedicated to delivering cost-effective and efficient services to our in-market partners and suppliers.

We deliver South African wines and spirit products to customers across the African continent.

We have recently initiated a strategic change in our commercial arm of the business and are actively focusing on opening and infiltrating new markets and channels on behalf of our vendors.

Through our reputation of customer centricity as well as a ruthless focus on service delivery, our efforts were noticed by the giant Chilean wine business, Concha Y Toro, with whom a strategic partnership was developed in 2021.

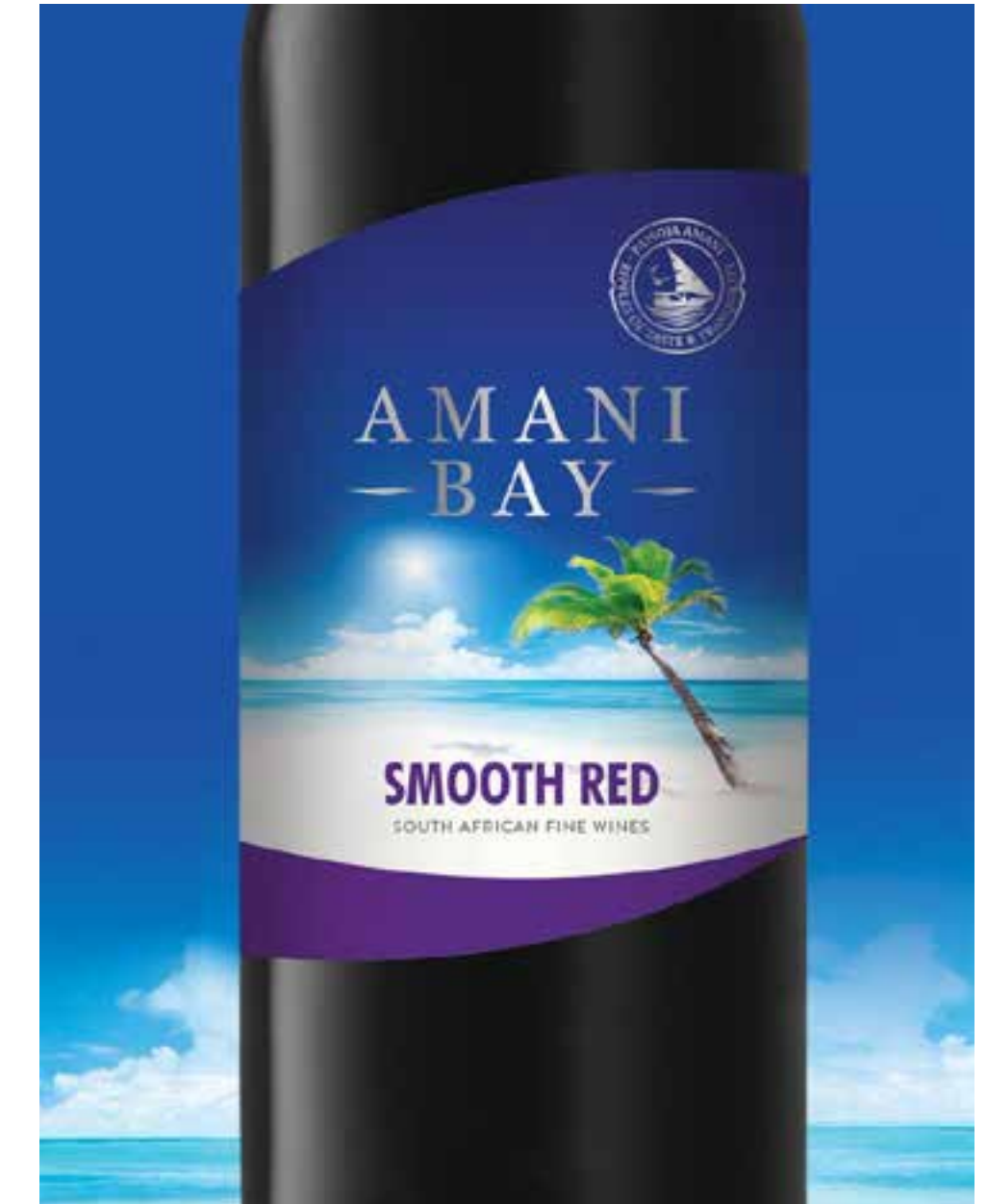
PRODUCTS SUPPLIED

- Amani Bay Smooth Red Blend
- Amani Bay Paradise Sweet Red Blend
- Amani Bay Fresh White Blend
- Amani Bay Paradise Sweet White Blend
- Amani Bay Rose
- Amani Bay Paradise Sweet Rose.

REGIONS OF EXPORT

Current Regions of Export:
Africa.

Targeted Regions of Export:
China.



WHY CHOOSE US AS YOUR PARTNER

We have a quality management system (QMS) in place that ensures our customers and vendors receive South African wines and spirit products and delivery service levels that exceed requirements throughout the world.

Certifications:
• ISO 9001:2015.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Angonabeiro



ANGONABEIRO



Place of Origin:
Angola, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.angonabeiro.co.ao

Phone:
(+244) 226431175
(+244) 226431176

Email:
info@angonabeiro.co.ao

BUSINESS OVERVIEW

Angonabeiro is a member of the Nabeiro Group. We are the exclusive distributor of Nabeiro's products in Angola, including the Delta Cafés brand, which is well-established and popular in Angola. At Angonabeiro, we are deeply committed to the development of coffee in Angola, from both a consumption and cultivation point of view. We offer superior-quality products to all and encourage local coffee producers and the production of Ginga coffee in Angola.

Although coffee is our primary business, the Angonabeiro product portfolio continues to develop and has become multi-category and multi-channel. We represent a number of local brands that offer conserves, olives, olive oil, wines, cookies and others.

PRODUCTS SUPPLIED

- Coffee in roasted grain, grounded and soluble
- Coffee machines and Capsules of Delta Q coffee blends
- Deltea Deltea tea bags
- Wines from our cellar in Portugal Adega Mayor.

REGIONS OF EXPORT

Current Regions of Export:

Angola, France, Portugal, Switzerland.

WHY CHOOSE US AS YOUR PARTNER

We are the original Angolan Coffee Blend. Our Ginga Coffee is farmed, collected, treated, roasted and ground in Angola, preserving its unique history and flavour.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Anikita



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Grains, Legumes, Nuts

Phone:
+233244659834

Email:
adele@anikitaonline.com

BUSINESS OVERVIEW

Anikita Company Limited is a Ghanaian agribusiness that deals in commodity sourcing and trading. The company sources commodities from Ghana and West Africa by partnering with small companies that serve as suppliers, and then sells its products locally and exports internationally to over 20 countries.

Since its establishment in 2008, Anikita has been sourcing commodities such as shea nuts, sesame, cashew, corn, soya beans (both conventional and organic) and supplying to agro-processing customers. The business also deals in the trading of value-added products such as unrefined shea butter and soya bean meal.

PRODUCTS SUPPLIED

Shea:

- Shea butter (conventional and organic)
- Shea olein
- Shea nuts
- Shea stearin

Cashew:

- Raw cashew nuts
- Processed cashew nuts

Grains:

- Corn
- Soya beans (organic)
- Soya bean meal

Sesame:

- Sesame seeds.

REGIONS OF EXPORT

Current Regions of Export:

Anikita current exports to over 20 international countries, including:

- India
- Malaysia.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The business has 15 years of solid experience and an in-depth understanding of Agro-Commodities in West Africa, making it a reliable and trusted partner in West Africa.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Apeck International



Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Grains, Pulses & Seeds

Website:
www.apeckinternational.com

Phone:
(+255) 754662370

Email:
allen.killewo@apeckinternational.com

BUSINESS OVERVIEW

Apeck International is a multinational company whose purpose is to bring high quality cereals to consumers in partnership with the world's most successful and sophisticated retailers, wholesalers, importers, packagers, canners, brokers and growers. Apeck's humble beginnings in Tanzania trace back 20 years.

Over time, Apeck has expanded its business operations and market shares and opened subsidiaries and branches in Kenya, Malawi and Zambia.

PRODUCTS SUPPLIED

We supply a variety of:

- Grains
- Pulses
- Oilseeds.

Volume and Frequency:

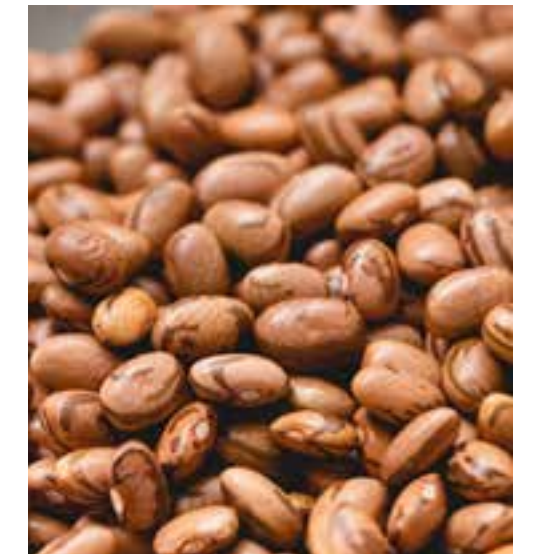
- Sesame 5,000mt per annum
- Bean varieties 15,000mt per annum.

REGIONS OF EXPORT

Current Regions of Export:
Eastern and Southern Africa and Asia.

Targeted Regions of Export:

China.



WHY CHOOSE US AS YOUR PARTNER

With our experienced and committed team and a superior network of over 200 farmers, Apeck is able to reach primary farmers at grassroots levels in rural households and work together in providing support to improving farming practices. This in turn yields better harvests in terms of quality and quantity.

Apeck also works with reputable and well experienced agents, brokers and suppliers in sourcing commodities and adheres to both national and international quality standards.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Ask Carla Kote Trade Solutions



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Chicken, Maize, Rice, Soya

Website:
www.ckconsulting.co.za

Phone:
+27 82 307 8292
+27 82 307 8291

Email:
Ottsmmec@icloud.com

BUSINESS OVERVIEW

Ask Carla Kote Trade Solutions (ACK) is a dynamic, female-led trading consultancy that specialises in providing comprehensive solutions to farmers and clients in the commodities trading industry.

Founded in 2020, the consultancy services a need in the market created by Covid-19 and freight restrictions, which made it difficult for farmers to supply their surplus produce to their original supply chains.

ACK's four managers, consortium of farms, and on-the-ground agents assist companies in optimising their trading strategies, managing risks, and maximising profitability by tapping into 35 years of combined knowledge and experience across several sectors, including retail, agriculture, energy, FMCG, and trade.

PRODUCTS SUPPLIED

- Chicken Feed
- Chicken Feet
- Chicken Meat
- FMCG
- Maize
- Rice
- Soya

Volume and Frequency

- The business is able to source products within South Africa and outside its borders via its vast global network of producers that was established during Covid-19.

REGIONS OF EXPORT

Current Regions of Export:

ACK currently trades with Cameroon, China, Gabon, Ivory Coast, Namibia, South Africa and West Africa.

WHY CHOOSE US AS YOUR PARTNER

- The business believes its network is its net worth and is always available to share this vital commodity with its clients.
- ACK is a client-centric company that prioritises the needs and goals of its clients.
- ACK works closely with its clients to understand their unique requirements and tailor solutions that best address their challenges and opportunities.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Associated Foods Zimbabwe



Place of Origin:
Zimbabwe, Africa

Sector:
Agriculture

Sub-sector:
Processed foods

Website:
www.afz.co.zw

Phone:
(+263) 779403068
(+263) 777058996

Email:
walter@zimap.co.zw

BUSINESS OVERVIEW

Associated Foods Zimbabwe was established in 2002 with Mama's Brand. We are now the leading food manufacturer and distributor of quality spreads, canned products, preserves and snack foods in Zimbabwe. We strive to deliver on our customers' needs and to add value to the food industry through the provision of affordable and high quality edibles, manufactured through cost-effective methods and procedures whilst ensuring that the interests of all our stakeholders are honoured.

In 2021, Mama's Peanut Butter was awarded the 'Leading Peanut Butter' in Zimbabwe. We have two factories, a cereals and snacks factory and a spreads and beans factory. We are a valid member of Confederation of Zimbabwe Industries, Buy Zimbabwe and Marketers Association of Zimbabwe.

Associated Foods Zimbabwe has two strong brands: Mama's and Farmgold.

PRODUCTS SUPPLIED

Our products and packing volumes are as follows:

- Farmgold Peach Slices (6 x 425g)
- Farmgold Lychees in Syrup (6 x 425g)
- Farmgold Pineapple Chunks in Syrup (6 x 425g)
- Farmgold Guava in Syrup (6 x 425g)
- Mama's Peanut Butter (6 x 1 litre)
- Farmgold Strawberry Jam (6 x 340g)
- Farmgold Blueberry Jam (6 x 340g)

REGIONS OF EXPORT

Current Regions of Export:

Zimbabwe and Zambia.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Associated Foods Zimbabwe produce high quality products at favourable prices. Product availability is guaranteed and we are known for our reliability.

Certifications:

ISO22000 certified.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Bananalandia Group



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Bananas

Phone:
(+258) 853187280

Email:
bananaworld.moz@gmail.com

BUSINESS OVERVIEW

Bananalandia Group is an integrated group of companies established in the year 2000 for the production, packing, logistics and sales of banana fruit. The banana producing arm of the group is Frutas Libombos which currently has 1,500 hectares of banana producing orchard where 95% of its production is exported to South Africa and the remaining 5% is sold in the domestic market.

We are also the largest banana producing company in Mozambique. The company operates out of Maputo Province (Boane district, now expanding to Moamba district). We employ over 2400 workers and are expanding our business to meet international food standards and expanding to produce macadamias as well.

PRODUCTS SUPPLIED

- Production, packing, logistics and sales of banana fruit.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

WHY CHOOSE US AS YOUR PARTNER

We are easily the largest banana producer in Mozambique with the capacity, know-how and experience to distribute a quality product anywhere in the world.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

BOWI Logistics Limited



Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.bowilogistics.com

Phone:
+256702480807
+254774388264

Email:
bowilogistics@gmail.com

BUSINESS OVERVIEW

BOWI Logistics is a growing commodity trading and logistics company founded in 2018, under the company laws of the Republic of Uganda. It serves as a bridge between the surplus organic agro-produce supply in Uganda and the global demand. The company's main focus is green coffee sourced from a network of over 200 farmers in Western, Central, and Eastern Uganda. With investments in state-of-the-art machinery and equipment, the company ensures high-quality processing and sorting of handpicked red-cherry coffee beans.

BOWI Logistics is committed to sustainability and works closely with farmers to promote environmentally friendly and socially responsible farming practices. The company prioritises the fair and ethical treatment of farmers while safeguarding Uganda's natural resources. As a trusted partner in the coffee industry, BOWI Logistics has built a dependable supply chain and is proud to contribute to the growth of Uganda's agricultural sector.

With a warehouse capacity of over 200,000 metric tonnes, BOWI Logistics is also the leading supplier to renowned local coffee houses in East Africa, such as Café Java's, Java House, and Cafesserie. The company takes pride in sharing the exceptional flavors of Ugandan coffee with the world.

PRODUCTS SUPPLIED

- Green coffee beans: Robusta and Arabica.
- Robusta coffee is supplied the following screens: SC 1800; SC 1500; SC 1200
- For Arabica coffee, the following washed coffee (WUGAR) is supplied: Bugisu AA; Bugisu AB;

- Kigezi AA; Kigezi AB; Rwenzori AA; Rwenzori AB.
- Naturally dried Uganda Arabica Coffee (DRUGAR)

REGIONS OF EXPORT

Current Regions of Export:

The business serves customers in over 17 international markets including: China, Europe, Kenya and Turkey.



WHY CHOOSE US AS YOUR PARTNER

- Farmer Network: BOWI Logistics has a dynamic approach with its farmers, providing technical and financial support during the pre-harvest stages, timely services, and a robust value chain to minimise losses during handling.
- Emphasis on Quality: With a strong technical team, the company tracks its produce from planting to harvesting to ensure 100% organic farming practices and post-harvest handling best practices, yielding the best quality cherries.
- Regulatory Framework: The business is a licensed coffee exporter by the Uganda Coffee Development Authority, a government body that regulates coffee growing, processing, marketing, and ensures adherence to standards.
- Supporting the Local Agricultural Sector: BOWI Logistics supports the local agricultural sector by buying from farmers and local organised groups, indirectly improving the livelihoods of many.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Butta Farmers' Cooperative Society



Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.buttasociety.org

Phone:
+256 704614531

Email:
d_wamai@yahoo.com

BUSINESS OVERVIEW

The Butta Farmers' Cooperative Society was established in Uganda in 2013 to support farmers in reducing risks along the coffee production value chain by equipping them with the necessary skills, tools and equipment, along with bargaining power to obtain a premium price for the collective's bulk produce.

The Society has a membership of over 500 farmers who are certified as speciality organic producers, and it employs 15 dynamic staff members with various expertise, including agronomists who have assisted the farmers to increase the quantity and improve the quality of coffee produced for the export market.

The favourable rainfall and fertile volcanic soils in the region, coupled with the farmers' commitment to work together, and the support from development partners (including Uganda Coffee Development Authority and Manafwa District Agriculture Department), contribute to the success of this Cooperative.

Additionally, Financial Literacy Education provided by Stanbic Bank has enabled the farmers and the Society to grow their businesses and reduce the financial risks associated with farming.

PRODUCTS SUPPLIED

- Washed organic Bugisu Arabica coffee
- High-quality speciality Bugisu Organic Arabica Coffee with a cup score of 82+

REGIONS OF EXPORT

Current Regions of Export:

- The Netherlands.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The Butta Farmers' Cooperative Society produces high-quality coffee (with a cup score of 82+) that is organic-certified by ECOCERT – with production remaining under the control of its farmers from the farm, through to harvest and post-harvest.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Cape Honeybush Tea Company



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Tea

Website:
www.capehoneybushtea.co.za

Phone:
+27 44 6977070
+27 82 3767754

Email:
philipp@capehoneybushtea.co.za

BUSINESS OVERVIEW

The Cape Honeybush Tea Company specialises in the processing and packaging of Honeybush and Rooibos teas. These teas are indigenous to South Africa and grow nowhere else in the world. Honeybush and Rooibos have similar health properties but grow in different climatic conditions and have different taste profiles. Honeybush is slightly sweet and flowery, whereas Rooibos is more woody.

Established in 1998, the company is one of the leading suppliers of Honeybush tea and a reputable co-packer of Rooibos tea blends and flavoured teas.

Their purpose-built factory located near Cape Town is 24,000 sq. feet in size and is designed to extract hot air from a double-volume ceiling for the drying process, thereby considerably reducing its carbon footprint.

With clients in Germany, Italy, South Africa, the USA, Japan, South Korea and China, the company is an experienced exporter and compliant with the most relevant health and food safety standards, including FSSC22000 and EcoCert organic.

PRODUCTS SUPPLIED

- Honeybush Tea
- Rooibos Tea

Volume and Frequency

- 150-200 tonnes annually

REGIONS OF EXPORT

Current Regions of Export:

China, Germany, Italy, Japan, South Africa, South Korea and USA.

WHY CHOOSE US AS YOUR PARTNER

- The Cape Honeybush Tea Company processes and supplies approximately 30% (150-200 tonnes) of the annual Honeybush tea market, most of which is exported in bulk.
- The inhouse co-packing facilities include single envelope tea bags with string and tag, and tagless teabags wrapped and sealed in silver foil or in a printed retail pouch. Blending and repacking bulk loose-leaf tea into smaller retail packages is also a popular format.
- The company offers turnkey services from sourcing, blending, and packaging the individual tea recipes, to ensuring certification compliance and hassle-free logistics.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Cape Point Vineyards



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.cpv.co.za

Phone:
+27 (0) 217890900

Email:
marketing@cape-point.com

BUSINESS OVERVIEW

Cape Point Vineyards is a World Class, family owned vineyard that is uniquely located in Noordhoek on the Cape Peninsula, where it is majestically set against the slopes of the famous Chapman's Peak mountain range and overlooks the nearby Atlantic Ocean – a mere 1,2km's away.

Cool sea breezes along with ancient mountain soils make for a unique terroir with a late growing season that results in a world class Sauvignon Blanc with minerals tones and great complexity.

Our track record includes "Best White Wine in the World" on two occasions at the Decanter International Wine Awards.

Our current vintages in Our Cape Point Vineyards range are all rated 90+ points.

We also specialise in mass market wines over delivering on quality at an accessible price point.

PRODUCTS SUPPLIED

- Sauvignon Blanc
- Chardonnay
- Rose
- Shiraz
- Cabernet Merlot.

Volume and Frequency

1+ million litres, produced annually.

REGIONS OF EXPORT

Current Regions of Export:

Belgium, Canada, China, Germany, Malaysia, The Netherlands, United Kingdom, USA.



Targeted Export Regions:

Africa, Brazil, Poland, Russia, Ukraine, USA.

WHY CHOOSE US AS YOUR PARTNER

Our Maiden vintage in 2000 received the General Smuts Trophy as well as the JG Graue Trophy for the Champion White Wine.

- Decanter World Wine Awards: Two Trophies for Best Wine in the World in it's Class; three Trophies for Best Wine in its Class from South Africa; eight Gold Medals
- Tim Atkin South Africa Report: 2 x 96 Point ratings
- Robert Parker's Wine Advocate: 8 x 90+ Point ratings
- International Wine Challenge: 3 Trophies
- Wine Spectator: 29 x 90+ ratings
- Old Mutual Trophy Show: Winery of the Year; 13 Trophies, numerous gold
- John Platter Guide: 16 x 5 Stars
- TOP WINE SA: Voted one of South Africa's top 20 Vineyards.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Carteirra



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit, Wine

Phone:
+86 1592 006 0458

Email:
daisy.yao@globallyconnected.com.cn

BUSINESS OVERVIEW

In 2002, Carteirra established a wine farm near Hermanus in the province of Western Cape in South Africa and subsequently expanded its operations to include the exportation of wines and fresh fruit to China.

The business has offices located in South Africa, Zimbabwe and Kenya – and its fruit farms employ over 5,000 people.

The business offers importers a significant competitive advantage in the market by providing early season fruit, new varieties of fruit that are 'first to market' and some of the best and most consistent quality of fresh fruit available from Africa.

PRODUCTS SUPPLIED

Fresh fruit:

- Apples
- Avocados
- Citrus
- Pears.

South African wines:

- Various varieties and price points from entry-level to premium wines produced by some of the most well-respected and well-reviewed winemakers in South Africa.

Volume

- 200 – 500 containers of citrus, apples, pears and avocado pears
- 50,000 bottles of various South African wines.

REGIONS OF EXPORT

Current Regions of Export:

- China (concentrated mainly in Guangdong, Shanghai, Sichuan and Zhejiang)

Targeted Export Regions:

- Seeking additional export opportunities to China.

WHY CHOOSE US AS YOUR PARTNER

- Carteirra has partnered with reliable fruit and wine producers. With representatives in all producing countries and in China, the business can ensure a professional service for every imported shipment.
- China's vice president visited Vergelegen Wine Estate in 2004, one of the company's partner wine estates.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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• DISTRIBUTION,
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& FRANCHISING

• TELECOMMUNICATIONS

Cedar Exim



Place of Origin:

Tanzania, Africa

Sector:

Agriculture

Sub-sector:

Cotton, Nuts, Peas, Sesame

Website:

www.cedarexim.com

Phone:

+255744440088

+255656949798

Email:

Cedareximltd@gmail.com

BUSINESS OVERVIEW

Cedar Exim Tanzania Ltd is an agro commodity export business that was formed in 2021.

The company exports cotton bales, soybean seeds, soybean meal, pigeon peas, chickpeas raw cashew nuts out of Tanzania.

The business also has a footprint in Uganda and India and employs 10 staff.

PRODUCTS SUPPLIED

- Chickpeas
- Cotton Bales (conventional and organic)
- Pigeon Peas
- Raw Cashew Nuts
- Sesame
- Soybeans (conventional and organic)

Volume and Frequency

- 50,000 bales / 10,000 tonnes of ginned cotton

REGIONS OF EXPORT

Current Regions of Export:

Bangladesh, Canada, China, Europe, India Pakistan and the USA.

WHY CHOOSE US AS YOUR PARTNER

- Cedar Exim prides itself on following fair business practices.
- It sells products grown and processed completely out of Tanzania and is a company that values its commitments and promises.



ACCREDITATION

Grapes Accreditation:

- GOTS NOP
- COR
- EU EC
- REGEN AGRI.





BROWSE EXPORTERS BY:

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RETAIL & WHOLESALE

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& FRANCHISING

• TELECOMMUNICATIONS

Chidyamatondo General Dealers and Contractors



Place of Origin:

Zambia, Africa

Sector:

Agriculture

Sub-sector:

Timber

Phone:

(+260) 977625340

Email:

chidyamatondo@gmail.com

BUSINESS OVERVIEW

Chidyamatondo General Dealers and Contractors was established in 2001 as a business name to supply goods and services including contract work.

Since inception, we have supplied various goods to Zambia Sugar Plc, Munali Nickel Mines, and various government departments and non-governmental organisations. Additionally, we have also been contracted to do simple construction and maintenance work on buildings and houses. In 2018 we applied for a timber concession licence for the production and processing of indigenous hard wood timber.

We were granted a 3-year concession licence to operate in North-western province. The initial licence expired in May 2020 and it was renewed for another 3 years due to our satisfactory performance which includes, but is not limited to, environmental protection and forest sustainability support following the licence conditions which are actively monitored by the competent authorities from the Department of Forestry.

PRODUCTS SUPPLIED

- Rosewood Logs.

Variants:

- African Rosewood.

REGIONS OF EXPORT

Current Regions of Export:

Zambia.



Targeted Export Regions:

Worldwide.

WHY CHOOSE US AS YOUR PARTNER

We are an owner-managed start-up with highly experienced and hardworking passionate directors. We provide an income by employing a lot of rural youths most of whom have a humble educational background and are at a high risk of poverty.

We believe that, with the anticipated revenue growth from business partnerships and the high returns that will be obtained, the livelihood of our employees will be further improved from the increased income.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

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• AGRICULTURE

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• BUSINESS SERVICES

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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Chikweti Green Resources (GR)



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Pine & Eucalyptus

Phone:
(+258) 855011222

Email:
calvin.ndove@greenresources.no

BUSINESS OVERVIEW

Chikweti Green Resources (GR) is one of Africa's largest forestation companies and a leader in East African wood manufacturing.

The company was established in 1995 and currently has 41,000 ha of standing forest across its operations, including Mozambique, Tanzania and Uganda.

Green Resources' largest future expansion is focused on Northern Mozambique.

In Mozambique, they have been operating since 2005 and have nearly 21 000 ha of existing standing plantations distributed throughout three provinces (Niassa, Nampula, Zambezia).

They employ over 315 workers who apply both mechanical and chemical methods to control vegetation.

PRODUCTS SUPPLIED

- Pine and eucalyptus.

REGIONS OF EXPORT

Targeted Regions of Export:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

We are one of the largest wood plantations in the North of Mozambique with maturity for harvest.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Credible Blooms



Place of Origin:

Kenya, Africa

Sector:

Agriculture

Sub-sector:

Horticulture

Website:

www.credibleblooms.co.ke

Phone:

(+254) 724844619

Email:

info@credibleblooms.co.ke

info@pigeonblooms.com

BUSINESS OVERVIEW

Established in 2011, our 24ha farm cultivates roses and grows avocados. Credible Blooms is a Kenyan flower company that prides itself in producing high-quality roses that are accepted globally.

Our locally grown, fresh and quality flowers are produced under sustainable social, environmental and economic conditions, while keeping up to date with the latest production techniques and ensuring strict quality control.

Our farms are equipped with modern infrastructures, which include a good road network, computerised irrigation systems, two huge water reservoirs, permanent sources of clean water, 560sqm of cold room space, over 1,000sqm of grading floor space, and refrigerated trucks among others.

PRODUCTS SUPPLIED

- Avocados
- Roses.

REGIONS OF EXPORT

Current Regions of Export:

Asia, Africa, Australia, Europe and Middle East.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We deliver a superior product and service and we are FT certified.





BROWSE EXPORTERS BY:

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• AUTOMOTIVE & AVIATION

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& FRANCHISING

• TELECOMMUNICATIONS

Dabol Nigeria Enterprises



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Grains, Beans

Website:
www.dabolgroup.com

Phone:
+234-817 575 8898

Email:
business@dabolgroup.com

BUSINESS OVERVIEW

Dabol was established by Kadri Oyekanmi in 1996. Prior to that date, business activity was carried out under the name Dabol Nigeria Enterprises. The business was originally a retail outlet selling cosmetics, ladies' shoes, bags, and children's wear. In order to expand its business activity into agricultural produce, the company was incorporated, and it began supplying grains in 1997.

Kadri Oyekanmi, the Chairman of the Company, graduated with a degree in Economics from the University of Ibadan before joining the British American Tobacco Company (BAT) as an auditor. During his 19-year tenure at BAT, he gained varied experience in auditing, cost and management accounting, corporate financial reporting, taxation, and company planning.

Currently, Dabol is engaged in the supply of sorghum, soybeans, and maize to end-users, such as breweries and food and beverage companies. Its customers include blue-chip multinationals such as Nestle, Cadbury, and Guinness – and the business is also a registered vendor with the World Food Programme.

Dabol has two ultra-modern grain processing factories and five warehouses in Nigeria. Each of the warehouses has the capacity to hold approximately 10,000 MT of grain.

The business currently employs 50 permanent staff, along with 300 female sorters, 250 male loaders and 40 contract employees.

PRODUCTS SUPPLIED

- Maize
- Millet
- White Sorghum
- Yellow Sorghum
- Soyabeans.

Volume and Frequency

50,000 MT of grains, per year.

REGIONS OF EXPORT

Current Regions of Export:

- Cameroon
- Nigeria.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Dabol supplies the best quality grains to meet local and international market demands and has been able to uphold these standards for over 20 years, earning recognition through numerous awards.
- Dabol's commitment to delivering value to its customers, both within and outside Nigeria, has been the key to its success.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

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• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
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RETAIL & WHOLESALE

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

De Krans Wines



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.dekrans.co.za

Phone:
(+27) 442133314

Email:
boets@dekrans.co.za

BUSINESS OVERVIEW

Established in 1890, De Krans is a market leading wine producer in South Africa, specialising in Moscato wines. The current cellar dates back to 1964. De Krans is also a top Port producer and we grow our own grapes and produce our wines on site. We currently export to 14 countries.

PRODUCTS SUPPLIED

- De Krans Cabernet Sauvignon 2020
- De Krans Moscato Perlé 2021
- De Krans Cape Vintage 2018.

REGIONS OF EXPORT

Current Regions of Export:
Shanghai, China.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are the market leader of Moscato in South Africa with three different wines. We are also a top port-style producer in South Africa (holding a 12 Platter 5-star wines badge) and are known for quality wines from classic varietals.





BROWSE EXPORTERS BY:

• SECTOR

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RETAIL & WHOLESALE

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

de Pizan



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Non-Alcoholic Wines

Website:
www.depizan.com

Phone:
+27 (0)81 445 6611

Email:
info@depizan.com

BUSINESS OVERVIEW

Established in 2017, de Pizan is a 100% female-owned South African company, which produces ultra-premium, de-alcoholised non-alcoholic beverages that cater to consumers who appreciate high-quality drinks, without the risks of intoxication or addiction.

The brand name, de Pizan, is inspired by Christine de Pizan (1364 - 1460), an avant-garde activist, poet, journalist and one of the most notable female writer of medieval times. She is revered for her pioneering works about the advancement of women, the promotion of gender equality and her advocacy of education for women of all echelons of society.

de Pizan's de-alcoholised non-alcoholic beverages originate from the Western Cape winelands and are refined and triple-filtered using a meticulous process to ensure balance, flavour, and aroma.

The wine is fermented and the alcohol is removed, while ensuring the natural flavour of the grape is maintained.

This unique method is unlike the procedures used by other producers, and contributes to de Pizan's uniqueness and innovation.



PRODUCTS SUPPLIED

Five varietals of 750ml bottles of de Pizan non-alcoholic fermented beverages (containing 0.0% alcohol by volume) are available:

- Fraisch: Dry White
- Rougé: Dry Red
- Cerise: Rosé
- Sparkling Red
- Sparkling White.



Volume and Frequency

3,000 litres per varietal, 3x per year – or as required.

REGIONS OF EXPORT

Current Regions of Export:

- Local market.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

De Pizan's non-alcoholic beverages appeal to a unique market space with great growth potential.

Its alcohol-free wines:

- Provide an elegant alternative in high-end markets
- Appeal to different segments of the population
- Create an inclusive environment and ambience at dinners and events, without the effects of alcohol
- Promote health benefits derived from high antioxidant content, reduced tension and improved arterial vasodilatation (which is linked to lowered cardiac risk).





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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RETAIL & WHOLESALE

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• RESTAURANTS
& FRANCHISING

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Doolhof Wine Estate



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.doolhof.com

Phone:
+27 (0) 218736911

Email:
johan@doolhof.com

BUSINESS OVERVIEW

Doolhof is a wine grower and estate in the Limietberg appellation of Wellington, South Africa. We produce terroir driven wines expressive and elegant in nature with many accolades to show.

We are also a tourist destination offering a world-class 5-star country house, Grand Dedale and an Africamps glamping tent site with 6 tents.

We currently sell 70% of our annual produce locally and are focused on growing our export markets.

PRODUCTS SUPPLIED

- Sauvignon Blanc
- Chardonnay
- Chenin Blanc
- Merlot
- Cabernet Sauvignon
- Cabernet Franc
- Malbec
- Petit Verdot
- Pinotage
- Shiraz
- Grenache.

Volume and Frequency

230 000 bottles, produced annually.

REGIONS OF EXPORT

Current Regions of Export:

Canada, China, Denmark, Germany, Holland, Namibia, Switzerland, UK, USA.



Targeted Export Regions:

Grow USA footprint to more states. Grow Chinese footprint. Secure permanent Canadian Importer. Secure a UK based Importer. Secure Scandinavian Importer.

WHY CHOOSE US AS YOUR PARTNER

We can provide a full detailed list of wine accolades, but the highlights would be:

- Greg Sherwood ratings: Riviersteen 95 points, Morestond 93 points, Bloedklip 93+ points
- SAWI Ratings: Malbec 95+, Pinotage 95+, Dark Lady 95+, Sauvignon Blanc 93, Cabernet Franc 93.
- In addition the estate has twice in a short history of 6 years collected the trophy for the best Single Vineyard wine in South Africa at the annual Terroir Awards.





BROWSE EXPORTERS BY:

• SECTOR

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Doornkraal Agri



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit

Website:
www.dkagri.co.za

Phone:
023 313 3279

Email:
alexander@dkagri.co.za

BUSINESS OVERVIEW

Doornkraal Agri is operated by a father-and-son duo that focuses on producing the best possible fruit available for local and export markets.

The business uses sustainable practices, precision farming, community development and the best available technologies. It produces an average of 40,000 tons of fruit and packs 2,3 million cartons annually at its packing facility.

Doornkraal has a young and dynamic management team consisting of 15 managers who are specialists in their fields of expertise and innovative practices, and the company employs 200 permanent and 1,000 seasonal workers.

PRODUCTS SUPPLIED

Apple varieties, include:

- African Carmine, Big Bucks, Bingo Gala, Royal Gala, Royal Beaut, Braeburn, Golden Delicious, Early Red One, Fuji, Granny Smith, Pink Lady, Sundowner, Starking, Top Red, Dallingette, Inored.

Pear varieties, include:

- Abate Fatel, Beurre Bosch, Early Bon Chretien, Cheeky, Doyenne du Comice, Forelle, Golden Russet Bosc, Packham's Triumph, Rosemarie, Williams Bon Chretien, Cellina.

REGIONS OF EXPORT

Current Regions of Export:

Doornkraal's produce is available in over 20 countries, including:



- China, India, Italy, Saudi Arabia, Singapore, Taiwan, United Kingdom, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Doornkraal Agri controls the full value chain from growing its produce, to cooling the fruit in its cold chain facilities, packing in its own facility, and marketing under its name – thus also ensuring traceability.

Accreditations

BRC, Global Gap, SIZA, SPRING.

Awards

Third-generation farmer on Doornkraal, Alexander Gibson, won the *Western Cape Young Farmer of the Year* award in 2021.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

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• TELECOMMUNICATIONS

Double D Farming



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Phone:
(+27) 618818811

Email:
ddfarming@yahoo.com

BUSINESS OVERVIEW

Double D Farming is a 100 ha macadamia producing farm that began in 2007. The farm is not irrigated and therefore produces year round.

Double D Farming currently produces over 145 tons of macadamias (NIS) per year.

PRODUCTS SUPPLIED

- Macadamia Nuts.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

WHY CHOOSE US AS YOUR PARTNER

Assured high quality nut in shell.





BROWSE EXPORTERS BY:

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• TELECOMMUNICATIONS

Dukap Services



Place of Origin:

Ghana, Africa

Sector:

Agriculture

Sub-sector:

Nuts & Shea

Phone:

(+233) 209554562

Email:

Duke.Ampah@dukapllimited.com

BUSINESS OVERVIEW

Dukap Services has been trading internationally on a commercial scale since 2016. We export peanuts and peanut paste to Europe and import empty food cans from Spain and China, which are then supplied to food processing and canning companies in Ghana.

PRODUCTS SUPPLIED

We focus on shea butter and spices in commercial quantities.

- Peanuts
- Shea Butter.

REGIONS OF EXPORT

Current Regions of Export:

Germany.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We supply quality products at a competitive price. We always put the needs of our client first, ensuring we are consistent and that our delivery times are always met.





BROWSE EXPORTERS BY:

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& FRANCHISING

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Dwaleni Investments



Place of Origin:
eSwatini (formally Swaziland), Africa

Sector:
Agriculture

Sub-sector:
Avocados & Forestry

Phone:
(+268) 22078983

Email:
dwaleni@africaonline.co.sz

BUSINESS OVERVIEW

Dwaleni was founded in 1971. The business mainly focuses on farming. They farm avocados and sell timber. The farm's produce is sold locally and is exported.

The Meyer's are well known in the Shiselweni region as they have been involved in the business for over 30 years. The local and export market has been cemented over the years.

The company has its own depots with couriers subcontracted to transport goods via road to South Africa before being shipped overseas.

The principal output being avocados, are exported to the EU market, mainly in France, UK, and Netherlands. France has the highest consumption, but growth is stagnant. UK consumption is lower but growing. Netherlands is the European trade hub for the supply of avocados into Europe.

PRODUCTS SUPPLIED

- Largest Exporter of Avocados to the European Market from eSwatini
- Wattle tree plantations' harvest is supplied to Shiselweni Forestry.

REGIONS OF EXPORT

Current & Targeted Regions of Export:
Sub-Saharan Africa and Europe.

WHY CHOOSE US AS YOUR PARTNER

- Constructed a state-of-the-art pack house
- Refrigeration infrastructure in place to ensure quality retention of picked product



- Good techniques used for handpicking, ensuring no damage to the fruit and thus enabling the business to meet European standards
- Management has over 30 years farming experience
- Involvement of the Meyer's son in the day-to-day running of the farm has created certainty in terms of continuity of the business in the near future
- The employees on the ground have been with the company for an average of 5 years and receive training to ensure that the specifics in terms of deliverables are met.





BROWSE EXPORTERS BY:

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& FRANCHISING

• TELECOMMUNICATIONS

Ecobee African Natural Products



Place of Origin:

Zambia, Africa

Sector:

Agriculture

Sub-sector:

Honey

Website:

www.ecobeeafrika.com

Phone:

+26 076 199 9008

Email:

mandy@ecobeeafrika.com

BUSINESS OVERVIEW

Ecobee African Natural Products is a Zambia company that was registered in 2019, with a mission driven by an intense desire to make a tangible impact in nature conservation for the protection of our natural world.

The company is devoted to combatting the decline of the bee population and fighting deforestation, poaching and human-elephant conflict through the education and upliftment of rural communities.

Ecobee African Natural Products aims to provide the highest quality honey, while also spreading awareness around the NGOs working within Zambia and Africa.

PRODUCTS SUPPLIED

- 100% pure honey.

REGIONS OF EXPORT

Current Regions of Export:

- China
- South Africa.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Honey is one of Earth's many wonders. In its natural form, it has many medicinal properties for digestive health and healing. Unfortunately, finding 100% natural honey in today's shopping outlets is nearly impossible.

Here's how Ecobee is helping:

- Ecobee guarantees that the end product is not only healthy for nature and conservation, but is 100% raw, unadulterated honey with all its bioflavonoids and enzymes intact.
- Ecobee is systematically rolling out training programmes for rural farmers to assist in more efficient hive construction and management. This yields higher income for communities and further encourages bee-keeping as a viable business model.
- Ecobee promotes the use of the Topbar hive over the traditional hives, as management, harvesting and maintenance processes are easier. This method has also proved less disruptive for the bees during the harvest seasons.





BROWSE EXPORTERS BY:

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• COUNTRY

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• TELECOMMUNICATIONS

EcoFarm Mozambique



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Organic Sugar & Molasses

Phone:
(+27) 842000201

Email:
r.rensburg@ecofarm.co.mz

BUSINESS OVERVIEW

EcoFarm Mozambique Lda, is an integrated organic sugar cane growing, milling and export company, first established in 2006.

The company is located on the margins of the Zambezi River in Chemba-Sofala Province, fourteen (14) kilometres away from the Sena railway-station providing access to the port of Beira, and also accessible by road to export gateways to Beira (435 km away from Beira Ports).

Currently Ecofarm has fully reached its industrial operational stage. That is, a 600-TCD organic sugar mill has been commissioned and operational since November 2018, and organic sugar is already being produced and successfully exported to the contracted off-taker in Germany.

The investment made into the project to date is about USD 45 Mio, applied mainly into development costs, irrigation, industrial and support infrastructure. The company employs 650 permanent workers and more than 800 seasonal workers during peak of harvest.

PRODUCTS SUPPLIED

- Organic Sugar and Molasses.

REGIONS OF EXPORT

Current Regions of Export:
European Union, South Africa.



WHY CHOOSE US AS YOUR PARTNER

- Quality of the product
- Organic Sugar is a Niche market with limited suppliers
- Licenses include the European Union and USA market.





BROWSE EXPORTERS BY:

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Elvice International Company



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Beans, Cassava, Nuts

Phone:
(+233) 248077197

Email:
dovevictor@gmail.com

BUSINESS OVERVIEW

Elvice International Company was registered in 2018. We export cassava chips, soya beans and peanuts.

PRODUCTS SUPPLIED

- Cassava chips
- Peanuts
- Soya beans.

REGIONS OF EXPORT

Current Regions of Export:
Asia and Europe.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are committed to delivering what matters to our clients in terms of quality products at competitive prices and on time.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Emseni Farming



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fresh Produce

Phone:
(+27) 826532665

Email:
dietmarj@emseni.co.za

BUSINESS OVERVIEW

Emseni Farming supplies mixed farming products with a main objective to uplifting rural communities. We also have a packhouse for packing our fresh produce.

PRODUCTS SUPPLIED

- Avocados
- Dragon fruit
- Mangoes
- Pawpaws
- Peppers.

Volume and Frequency:

- Avocado 2,500mt
- Peppers 3,000mt.

REGIONS OF EXPORT

Current Regions of Export:
Europe and South Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We deliver the best quality throughout the year due to a heated greenhouse and a great climate for growing avocados.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Enkay Indo Nigerian Industries Limited



Place of Origin:

Nigeria, Africa

Sector:

Agricultural

Sub-sector:

Beans & Seeds

Website:

www.enkayindo.com

Phone:

(+971) 43523525 (Dubai)
(+234) 8086664500
(Nigeria)

Email:

pkm22@hotmail.com
trade@enkayindo.com

BUSINESS OVERVIEW

Enkay Indo Nigerian Industries is a leading agriculture produce supply chain specialist. We provide the best range of spices, agri-seeds, and other products and are a notable manufacturer, exporter and supplier of spices, oil seeds, soybean seeds, raw cashew nuts, dry hibiscus flowers, stone flower, gum olibanum, gum arabic, sesame oil, and sesame oil cake.

Our core strengths are the procurement of agricultural products directly from farm, processing agri-commodities by using the latest and most advanced cleaning plants, and offering customised services to our clientele.

PRODUCTS SUPPLIED

We have a range of agri-products available.

Volume and Frequency:

- Hibiscus flowers: 3,000mt per annum
- Sesame seeds: 20,000mt per annum
- Soya beans: 5,000mt per annum.

REGIONS OF EXPORT

Current Regions of Export:

Africa, Asia, Europe, South America and USA.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Under the competent leadership of our management team who have more than a decade's experience in international commodity trading, Enkay Indo has been a forerunner in both import and export trading of a wide range of products. Our in-depth knowledge of markets and commodities allows us to deliver strategic raw materials to our clients and add value at each stage of the supply chain.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

ETG Qingdao



Place of Origin:

China, Asia

Sector:

Agriculture

Sub-sector:

Beans, Nuts & Seeds

Website:

www.etgworld.com

Phone:

(+86) 150 64864856

Email:

xiue.li@etgworld.com

BUSINESS OVERVIEW

ETG has been operating for over thirty years. Our core focus is sourcing and trading high-quality agricultural products across the globe. We have a presence in over 40 countries and regions.

PRODUCTS SUPPLIED

- Mozambique sesame seeds
- Variety of beans
- Variety of nuts

Volume and Frequency:

- 5,000mt per year.

REGIONS OF EXPORT

Current Regions of Export:

China, Mozambique and most other African countries.

Targeted Regions of Export:

Increased trading within Africa.

WHY CHOOSE US AS YOUR PARTNER

ETG holds an excellent reputation and is known for good-quality cargo. We are one of the most reliable suppliers in Africa and the world.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Filiasan Company



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Cereals, Grains & Fresh Produce

Website:
www.filiasan.com

Phone:
(+233) 244515213

Email:
chairman@filiasan.com

BUSINESS OVERVIEW

Filiasan Company focuses on organic food production, supplies, sourcing and marketing. We partner with growers and processing companies to provide standardised produce and products to the local and global market.

We are committed to continually enhancing the reputation of the brands we produce, source and distribute, maintaining consumer confidence in our portfolio through the development and implementation of quality and food safety systems, standards and practices.

PRODUCTS SUPPLIED

- Cereals and grains
- Fruits
- Roots and tubers
- Vegetables.

REGIONS OF EXPORT

Current Regions of Export:
European Union.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We believe that success depends on the supply of high-quality products, packages and services that meet and exceed customer and consumer expectations of our own brand products.



Fundamental to this is the responsibility to ensure the quality and food safety of all the products we produce, source and distribute across our markets. We offer sustainable business and collaboration platforms for farmers, processing companies and buyers to interact and benefit from associating with Filiasan Company.

Certifications:

- ISO 22000:2018
- HACCP
- GLOBAL GAP Certified Company.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Finana



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Banana Products

Phone:
(+258) 842353913

Email:
filomatimbe@gmail.com

BUSINESS OVERVIEW

Finana is a banana flour processing company. We focus on banana flour because of its high nutritional value. It is 100% natural and gluten, lactose and sugar-free. It is also a good source of energy, vitamins, iron and minerals and can help prevent a range of health and nutrition-related ailments.

Banana flour is easy to use and can be consumed as a porridge, used to bake cakes or added to other foods. Because banana flour provides a long period of satiety, it can be used as a filling meal for primary school children. Banana flour is also served as a breakfast in the largest hospital in Mozambique. We also process dried bananas and banana peels for animal feed.

PRODUCTS SUPPLIED

We have a dedicated focus on banana-related products, including:

- Dried banana
- Flavoured banana flour (cashew nuts, passion fruit and milk)
- Integral banana flour
- Regular banana flour.

Volume and Frequency:

- Our production volume across all product lines is 2mt per month.



REGIONS OF EXPORT

Current Regions of Export:
Mozambique.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our nutritious, 100% natural and gluten, lactose and sugar-free product has multiple uses and is easy-to-use. We have focused on strategic points-of-sale in supermarkets and pharmacies to ensure availability of the product.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Fourthline



Place of Origin:

Zambia, Africa

Sector:

Agriculture

Sub-sector:

Honey

Website:

www.fourthlinelimited.com/honey

Phone:

(+260) 973028028

Email:

Fourthlinelimited@gmail.com

jnakasamu@gmail.com

BUSINESS OVERVIEW

Fourthline is an export focused, eco-inclusive and climate smart agri-business dedicated to improving rural and small-scale farming community livelihoods by engaging them in the production and value addition of organic honey and bee venom for local and global markets.

Fourthline operates a mini honey processing factory.

PRODUCTS SUPPLIED

Honey and bee venom products, including:

- Rich and Wild™ organic wild honey in 10,000 to 15,000 kgs for exports
- Rich and Wild™ bottled honey in 250g, 350g and 450g with ginger and various other flavours
- Rich and Wild™ bee venom for cosmetics and pharmaceutical use.

Volume and Frequency:

- Up to 15,000 kgs for export.

REGIONS OF EXPORT

Current Regions of Export:

China, Europe and USA.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Our products are sourced from Africa's highest quality honey from a select group of farmers. We ensure our partners follow sustainable practices while making premium grade inputs.

Our competitive advantages include low-cost beehives that have been designed in an eco-friendly manner to boost farmers' productivity, all made from wood and tyre waste; low cost bee venom harvesting devices specifically designed to fit the Miombo forest climate; and a USSD and blockchain-based tracing system to control honey quality and prevent adulteration.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

G & A Multipurpose Integrated



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Cocoa, Nuts, Legumes,
Seeds

Website:
www.gamiltd.com.ng

Phone:
(+234) 8174316043

Email:
GandairLtd@gmail.com
Falowokenny1@gmail.com

BUSINESS OVERVIEW

G & A Multipurpose Integrated trades and sources agri-commodities for blue chip companies, acting as a local buying agent (LBA) in Nigeria.

We have grown our business by aggregating 600 rice, cassava, and shea nut farmers into our portfolio, allowing us to meet high-volume orders that single farmers alone could not fulfil. We have over 500 hectares of land for a backward integration strategy as well.

Our vision is to revolutionise and industrialise the agricultural value chain in Nigeria and also the diversification of the economy.

PRODUCTS SUPPLIED

- Cashew nuts
- Cassava chips
- Cocoa
- Ginger
- Groundnuts
- Sesame seeds
- Shea nuts
- Soya beans.

Volume and Frequency:

We can supply 100mt of a range of beans, legumes and other products.

REGIONS OF EXPORT

Current Regions of Export:
West Africa, East Africa and Asia.



Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We sell only the best high-quality agri-commodities. We have established a solid presence in many countries by being a reliable and efficient supplier in the region. We source and supply to top processing factories, millers and exporters and our buyers rely on us to deliver high-quality products at very affordable prices.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Gablin Foods Limited



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Cocoa products

Phone:
+233 0244 364040

Email:
gablingh@gmail.com

BUSINESS OVERVIEW

Gablin Foods Limited was founded by George Adjei-Bekoe, a cocoa farmer from the Eastern Region of Ghana. Established in 2005, Gablin Foods Limited is a general cocoa products packaging company for local sales and export.

The company has a permanent staff of six vibrant, young, and dynamic workers with great managerial skills, as well as 10 seasonal staff.

PRODUCTS SUPPLIED

- Natural Cocoa Powder
- Instant Milk Chocolate Drink
- Chocolates

REGIONS OF EXPORT

Current Regions of Export:

- Taiwan.

WHY CHOOSE US AS YOUR PARTNER

- Gablin Food high-quality general cocoa products.

ACCREDITATION

- Cocabod

ACCOLADES

- Certificate for Recognition in 2012 COPAL Cocoa Day





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Gorilla Summit Coffee Development Company



Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.gorillasummitcoffee.com

Phone:
(+256) 783 242744

Email:
gerald.kabushenga@gmail.com
cypresscommodities@gmail.com
gorillasummitcoffee@gmail.com

BUSINESS OVERVIEW

Gorilla Summit Coffee Development Company produces top-rated, specialty coffee from Uganda's small holder farmers. The area of Kanungu, on the western border of Uganda, and its surrounding districts have been producing coffee for generations. Historically, everything produced had been sold to middlemen for \$0.03 – \$0.05 per pound and, due to its low quality, was labelled as 'non-exportable: local consumption only.'

We set out to change that. In partnership with groups like Temple Coffee Roasters (based in Sacramento, CA), we started training local farmers in proper growing and harvesting techniques.

Over time, our work has resulted in drastic increases in cherry quality, which we process into green coffee beans in our facility.

PRODUCTS SUPPLIED

- We produce top-rated, specialty coffee from Uganda's small holder farmers.

Volume and Frequency:

- Capacity to supply is over 1,000mt per month.

REGIONS OF EXPORT

Current Regions of Export:
Europe, Middle East and USA.

Targeted Regions of Export:
China.



WHY CHOOSE US AS YOUR PARTNER

Quality is the cornerstone of Gorilla Summit Coffee. This extends beyond coffee, into the environment where it grows and the community is touched. By producing only the finest quality 100% arabica coffee, Gorilla Summit is able to pay a higher price to the coffee farmers and invest profits in various community development projects.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Grain Traders Association of Zambia (GTAZ)



Place of Origin:

Zambia, Africa

Sector:

Agriculture

Sub-sector:

Grains and Non-Grains

Phone:

+26 097 776 3552

+021 184 6335

Email:

george@zdenakie.com

BUSINESS OVERVIEW

Grain Traders Association of Zambia (GTAZ) is a registered cooperative society that was established in 2005 as a self-regulating traders association, whose objectives are to:

- Promote commodity trading
- Develop sound trading rules and regulations
- Encourage the development of small and medium traders
- Work with government and other stakeholders to improve Zambia's agriculture sector.

GTAZ has a diverse membership of both Zambian and international companies (local Zambian companies, multinational cotton companies, and regional African players).

PRODUCTS SUPPLIED

GTAZ trades the following grain commodities:

- Cowpeas
- Groundnuts
- Maize
- Rice
- Sorghum
- Soya beans
- Soya/Cotton cake
- Sunflower
- Wheat beans.

And trades the following non-grain commodities:

- Agrochemicals
- Cement
- Fertilizers
- Seeds.

REGIONS OF EXPORT

Current Regions of Export:

- GTAZ currently operates locations situated throughout Zambia.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

GTAZ contributes to strengthening Zambia's Agriculture sector by:

- Creating employment opportunities
- Adding liquidity in the market by bridging the market (producer processor)
- Moderating influence (producer processor)
- Investing in infrastructure (new storage)
- Generating tax contributions and forex generation.

GTAZ's activities also benefit:

- Major clients of the Food Reserve Agency (FRA) Sheds
- Transporters
- Fumigation companies.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Granor Passi



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit Processing

Website:
www.granorpassi.co.za

Phone:
+27 (0) 152986000

Email:
niel@granorpassi.co.za

BUSINESS OVERVIEW

Granor Passi is the leading fruit processor in South Africa and was founded in 1956. Granor Passi's four processing facilities are ideally located in the best fruit growing regions in South Africa.

The company began processing granadillas and oranges. In 1984, 49% shares were sold to farmers. Today the fruit processor is 100% farmer-owned.

Only the best and choicest juices are produced by Granor Passi for the local and international fruit juice markets.

Annually, the company has 500 000 tons of fruit processing capacity with a sales volume of 38 million litres.

The company consists of four factories and four depots, and currently employs 390 permanent employees and 440 seasonal workers.

PRODUCTS SUPPLIED

- Fruit Juice Concentrates
- Fruit Pulp
- Citrus Oils
- Blended Juice Concentrates
- Nectars and Drinks.

Variants

- Apple
- Pear
- Citrus
- Guava and Mango.



Volume and Frequency

500 000 tons of fruit processing capacity; sales volume of 38 million litres, annually.

REGIONS OF EXPORT

Current Regions of Export:

China, France, Germany, India, Israel, Japan, Netherlands, Spain, Taiwan, UK, USA.

Targeted Export Regions:

China, Australia.

WHY CHOOSE US AS YOUR PARTNER

With over 60 years of industry-experience and track-record, we are a leading fruit processor in South Africa. As a sustainable supplier, we also comply with international quality and food safety standards.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Green Acres Farms



Place of Origin:

Ghana, Africa

Sector:

Agriculture

Sub-sector:

Cassava Products

Phone:

(+233) 501255997

Email:

Info@greenacresfarmsggh.com
Franciedoe@gmail.com

BUSINESS OVERVIEW

Green Acres Farms is engaged in the cultivation, processing and marketing of cassava products, such as cassava flour, cassava chips and gari. We are a social impact business that supports over 200 small-scale farmers through the provision of market linkages and facilitating training on value-addition to cassava farming.

PRODUCTS SUPPLIED

Our primary focus is cassava products.

Volume and Frequency:

- Cassava chips: 120mt per year
- Organic certified cassava flour/chips: 100mt per year
- Packaging in 25 kg sacks EU/NOP organic certified.

REGIONS OF EXPORT

Current Regions of Export:

Ghana.

Targeted Regions of Export:

China.



WHY CHOOSE US AS YOUR PARTNER

We are quality conscious and committed to selling cassava products intended for the conscious consumer. In 2016 we won the best cassava farm in our region. Our business creates social impact by promoting inclusion and gender equity and is 100% women-owned. As a business we focus on developing long term business relationships with our buyers in order to meet their buying preferences.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Green Farms Nut Company



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Website:
www.greenandgoldmacadamias.com

Email:
info@gfnc.co.za
alex.whyte@greenandgoldmacadamias.com

BUSINESS OVERVIEW

Green Farms Nut Company (GFNC) is a macadamia processing and marketing company that was established in 1991.

GFNC was founded by the Whyte family after buying a macadamia farm where the marketing had been conducted poorly – this was the catalyst to begin their own processing and marketing company.

Today the business processes the raw material sourced from macadamia growers in South Africa, Eswatini, Malawi, Mozambique, Zimbabwe, Zambia and Tanzania into different styles of kernel and nut-in-shell products which are then marketed and sold all over the world.

Since its launch, GFNC has grown to now process more than 20% of South Africa’s macadamia crop.

PRODUCTS SUPPLIED

Macadamia nuts, include:

- Macadamia kernels in all styles of snack nuts and ingredient styles, including diced precision-cut variants for different applications
- Macadamia nuts-in-the-shell in various sizes.

Macadamia variants, include:

- Macadamia butter
- Macadamia extra virgin oil
- Macadamia pastes (pastes are produced according to different specifications for all applications ,including non-dairy milk variants).

REGIONS OF EXPORT

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- GFNC is a premier company in the macadamia business, with a well-respected international brand
- The company operates three modern efficient factories located in different regions of South Africa
- GFNC employs more than 1,000 people per season and contracts with 450 farmers annually
- GFNC can supply top-quality macadamia products at scale, to any destination internationally.

Accreditations:

All processing facilities are FSSC accredited.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Groot Constantia Trust NPC RF



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.grootconstantia.co.za

Phone:
+27 (0) 217645128

Email:
enquiries@grootconstantia.co.za

BUSINESS OVERVIEW

Groot Constantia is South Africa's oldest Wine Farm, with an uninterrupted 335 year history of producing wine, a Provincial heritage site and a living museum tasked with preserving the legacy of the South African wine industry.

Over the years the wines produced on the estate caught the attention of influential people across the globe; clearly due to their impressive quality. Global aristocracy made sure that they had enough stock of this acclaimed and precious product. Groot Constantia was positioned as a non-profit company in 1993 to fulfil the very specific role of promoting the South African wine industry and South Africa as a whole.

As the origin of the commercial wine industry in South Africa, Groot Constantia is an environmental leader in the wine sector for their commitment to conservation and an ideal example of the preservation of South African culture and wine heritage.

The vineyards are tucked in the steep valley on the eastern side of Table Mountain, overlooking the False Bay coastline and is only 20 minutes away from Cape Town city centre. The Estate produces exceptional wines which have collectively won well over 100 top awards in the past 10 years alone.

PRODUCTS SUPPLIED

- Red, White and Rosé Wines
- Méthode Cap Classique

- Natural Sweet Wine
- VSOP Brandy
- Port.

Variants:

Cabernet Franc, Cabernet Sauvignon, Chardonnay, Grenache, Merlot, Red and White Muscat de Frontignan, Petit Verdot, Pinot Noir, Pinotage, Sauvignon Blanc, Sémillon, Shiraz, Tannat, Touriga Nacional.

Volume and Frequency

600 tons, produced annually.

REGIONS OF EXPORT

Current Regions of Export:

Botswana, Canada, Dubai, France, Germany, Holland, Namibia, Singapore, UK, USA.

Targeted Export Regions:

Australia, China, New Zealand, South America.

WHY CHOOSE US AS YOUR PARTNER

Every product carrying the Groot Constantia logo provides a promise of quality and class that is timeless and inspirational.

Awards:

Groot Constantia have won over 100 awards in the last ten years alone for the exceptional quality of our wines.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Grow For Me



Place of Origin:

Ghana, Africa

Sector:

Agriculture

Sub-sector:

Beans, Fruit, Grains, Nuts

Website:

www.growforme.com

Phone:

(+233) 596595529

Email:

trade@growforme.com
chamberlain@growforme.com

BUSINESS OVERVIEW

Grow For Me is a web and mobile based agricultural crowd-funding and crowd farming platform that sponsors farmers in growing more crops to solve hunger problems in Africa.

Using drone and satellite imagery, we are able to update sponsors on the progress of the crops being cultivated, while providing the best agronomic advice to optimise production. On harvest, farmers earn 35% of the profit generated, sponsors earn 50% and we earn 15%.

PRODUCTS SUPPLIED

- Cashews (raw nuts and processed nuts)
- Maize (white and yellow)
- Pineapples
- Rice
- Soya beans.

REGIONS OF EXPORT

Current Regions of Export:

Africa.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We are the first SEC-approved crowd funding agricultural technology company in Ghana. Our aggregation network enables a fast commodities aggregation process and our crowd-funding platform gives us the opportunity to raise interest-free financing. We profit-share with financiers after a trade. We are registered brokers with the Ghana Commodity Exchange.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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• BUSINESS SERVICES

• CIVIL ENGINEERING,
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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Gun Bay Wines



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Website:
www.gunbay.co.za

Phone:
+27 72 266 8208
WeChat ID: AndrewJamesIng

Email:
andrew@gunbay.co.za

BUSINESS OVERVIEW

Gun Bay Wines, founded in 2019 by Andrew Ing, has made significant strides in the wine industry in a relatively short period. The company launched its wines at the Hong Kong International Wine and Spirits Fair in November 2019 and began exporting to China in May 2020. Since then, Gun Bay Wines has successfully shipped its products to seven different countries, showcasing the brand's global reach and appeal.

In May 2023, the company hosted a booth at Prowine Hong Kong, a prestigious wine exhibition. The company's presence at the event was indicative of their growing reputation and status in the wine industry.

Gun Bay Wines are produced at the multi-award-winning Cloof Wine Estate in the Darling Wine region, 80 km north of Cape Town in South Africa.

Cloof Wine Estate is accredited by the World Wildlife Fund (WWF) as a Conservation Champion due to their sustainable farming practices and the WWF label is proudly displayed on all Gun Bay Wines.

PRODUCTS SUPPLIED

- Bordeaux Blend (Cabernet Sauvignon, Merlot and Cabernet Franc)
- Cabernet Sauvignon
- Sauvignon Blanc
- Shiraz
- Entry-level Cabernet Sauvignon
- Entry-level Pinotage.

Volume and Frequency

Targeting 10,000 x 9 litre cases by the end of 2023

REGIONS OF EXPORT

Current Regions of Export:

- Cameroon
- China
- Ghana
- Hong Kong (pending)
- Singapore
- UK
- Zimbabwe.



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- The business is intent on expanding exports to China and South East Asia as a key growth strategy focus
- Gun Bay Wine prides itself on being a professional and friendly company to deal with and is single-minded in its approach to growing the Gun Bay brand globally, by offering great quality wines at workable price points
- Cloof Wine Estate (where Gun Bay Wines are produced) has been awarded Conservation Champion status
- Gun Bay Wines have achieved numerous accolades.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

GWK Limited



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Maize, Animal Feed, Meat

Website:
www.gwk.co.za

Phone:
+27 (0) 532988445

Email:
as@gwk.co.za

BUSINESS OVERVIEW

We are pioneers in the agri and food value chain, committed to shaping a sustainable business, driving growth and providing a better future for all stakeholders. Our story began on 21 July 1947 as an agricultural business: Douglas Cooperative. Throughout the years through various acquisitions and developments and the merging of two co-ops, Douglas Cooperative and Prieska Meat Cooperative; GWK Limited, as it is known today, was established in 1994. Since then our business and operations have grown significantly.

Today we are a leader in international trading where we not only trade our producer's products, but also a wide range of other agricultural products, sourced and supplied to our customers globally.

We have three main business divisions:

1. GWK Agri: Offering input, solutions and services on the farm.
2. GWK Farm Foods: Manufactures high quality consumer products.
3. GWK Trading: We focus on providing access to the best national and international markets for agricultural products through expert knowledge and a world class trading platform.

PRODUCTS SUPPLIED

- Alfalfa (Lucerne)
- Cotton
- Peanuts
- Pecan Nuts
- Maize (Corn)
- Raisins

- Macadamia Nuts
- Rooibos Tea
- Animal (Lamb and Beef) Feed
- Meat.



Volume and Frequency

Alfalfa (Lucerne): 90 000 tons annually.
Cotton: 240 000 bales, annually.
Peanuts: 2500 – 3000 tons annually.
Pecans: 3500 – 4000 tons annually.

REGIONS OF EXPORT

Current Regions of Export:

China, European Union, Hong Kong, India, Indonesia and Malaysia, Japan, Mauritius, Mozambique, Oman, Poland, Qatar, Saudi Arabia, Ukraine, United Arab Emirates, United Kingdom, Vietnam.

Targeted Export Regions:

Australia, Canada, Mexico, New Zealand, Russia, South Korea, Thailand, USA.

WHY CHOOSE US AS YOUR PARTNER

We are focused on supplying the market, nationally and internationally, with the highest quality products consistently through our extensive network of specialists offering in-depth knowledge every step of the way.

Our products are handled responsibly and in line with international food safety standards and, for peace of mind, our facilities have various food certifications in place.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Heidel Spits



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit

Phone:
+27 (0)82 818 0796

Email:
pretoriusdian@gmail.com

BUSINESS OVERVIEW

Heidel Spits is a third-generation family-owned and managed farming enterprise based in South Africa. It is a leading supplier in the local food industry and it exports to over 20 countries with volumes exceeding 4,000 MT per annum.

The business has built a 30-year track record on trusted service and innovation. It partners with food buyers and suppliers to create strategic and customised solutions to deliver premium quality products to its customers, all year round.

Heidel Spits focuses on sustainable farming and strives to have the lowest possible impact on the environment. Their farms are located in the subtropical Lowveld region of South Africa and have a combined hectareage of close to 900 hectares, of which only about 50% is planted to ensure the natural environment is cared for.

PRODUCTS SUPPLIED

- Avocados
- Ginger
- Litchis.

Volume and Frequency

Volumes exceed 4,000 MT per annum

REGIONS OF EXPORT

Current Regions of Export:

- Exporting to over 20 countries.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Heidel Spits aims to encourage continuous improvement in practices (that go beyond the minimum legal requirements) by engaging directly with their stakeholders throughout the value chain to manage risks, identify needs and address issues.

Accreditations

Heidel Spits's farms carry two certification seals: Global G.A.P. and SIZA:

- GLOBAL G.A.P. was developed to assure producers, suppliers and consumers of safe food production so that farming and processing facilities meet internationally recognised best practices, ranging from care regarding the application of chemicals on the farm, to food placed on international shelves.
- SIZA, the Sustainability Initiative of South Africa, provides a platform for agricultural stakeholders to ensure ethical and environmentally sustainable trade. This platform monitors care for the environment and compliance with labour legislation.
- In addition, Heidel Spits only uses BRC-accredited packing facilities to process its fruit.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Ilera Agro Processing Nigeria



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Food Processing

Website:
www.ileragro.com.ng

Phone:
(+234) 8035891990

Email:
Yakqub71@yahoo.com

BUSINESS OVERVIEW

Ilera Agro Processing Nigeria Limited was established in 2016 and is part of the M.C. Plastic Group which includes other companies such as M.C. PVC Pipes Limited, Gongoyin Distribution Nigeria Limited, Blackhorse Tobacco Limited among others. All these companies specialise in different lines of activities.

Ilera Agro Processing Nigeria Limited deals with Agro-allied businesses of the group. We have been engaged in exporting of agricultural produce for the past 3 years. This includes the cleaning and sorting of Sesame Seeds, Cashew Nuts, Hibiscus, Ginger etc. for export.

Our Sharada factory is now operational for processing food products such as corn flour, snacks, beverages and spices. These products will soon be available in the markets.

PRODUCTS SUPPLIED

- Cashew Nuts
- Ginger
- Hibiscus
- Sesame Seeds.

REGIONS OF EXPORT

Current Regions of Export:
China, India, Mexico, UAE, Vietnam.

WHY CHOOSE US AS YOUR PARTNER

We place much emphasis on the quality of our products, so we deploy significant resources to meet international quality standards.



Accreditations:

- Member of Manufacturers Association of Nigeria (MAN)
- Nigerian Export Promotion Council (NEPC) Certified.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Ivili Loboya



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wool

Website:
www.ivili.co.za

Phone:
+27 11 325 5186
+27 83 457 9807

Email:
Lilitha@ivili.co.za

BUSINESS OVERVIEW

Ivili Loboya is an award-winning wool processing plant in the Eastern Cape, South Africa. Established in 2015, it is a wholly owned subsidiary of Ivili Group (Pty) Ltd., a textiles manufacturing group headquartered in Johannesburg. Ivili Loboya was founded by Dr. Vuyo Mahlata, a prominent leader in the South African agricultural industry, and is co-owned by a textiles industry investor.

Ivili Loboya is based in the province that produces the most wool in South Africa and purchases wool from a network of farmers in the Eastern Cape, KwaZulu-Natal, Western Cape, and neighboring countries such as Lesotho. The company sources the best quality traceable fine, medium, and coarse wools and has an export capacity of 150,000 kg of wool per month.

The factory has approximately 40 permanent staff members and many more seasonal workers.

PRODUCTS SUPPLIED

- Scoured wool (export capacity of 150,000 kg per month)
 - 16 – 24 microns
 - Various types available are classified according to National Wool Growers Association ('NWGA') standards
- Wool Grease (Lanolin)
- Wool Tops
- Wool Noils



REGIONS OF EXPORT

Current Regions of Export:

The business has the scope to increase its global footprint, but currently exports to: China, India Italy, India and South Africa.

WHY CHOOSE US AS YOUR PARTNER

- Ivili Loboya is currently the only scouring plant in South Africa that specialises in buying and processing wool for the local and global markets.
- South African wool is highly sought after globally due to the quality of its non-mulesed wool, which appeals to global wool standards such as the Responsible Wool Standard ('RWS').

ACCOLADES

- Ivili Loboya has won numerous awards including:
- Best Female-Owned Agro-Processing Company' at the National Department of Agriculture awards.
 - CEO, Lilitha Mahlata, was nominated as one of the Top 200 Young South Africans by the *Mail and Guardian*
 - Bronze Award at the SAB Foundation Social Innovation Awards.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Jakkalsvlei Vineyards



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.jakkalsvlei.co.za

Phone:
(+27) 443330222
(+27) 828224131

Email:
jantjie@jakkalsvlei.co.za

BUSINESS OVERVIEW

The Jakkalsvlei Vineyards are situated 50 km from Mossel Bay. Since 1972, Jakkalsvlei has been a family-owned winery on the Garden Route in South Africa.

We have 15 wines on our wine list and a fantastic restaurant. Our wines are available throughout South Africa, and are distributed to well-known supermarkets and distributors in South Africa, including Spar and Makro.

We are very passionate about our Jakkalsvlei brand and currently export to Norway.

PRODUCTS SUPPLIED

- Red: Cabernet Sauvignon, Merlot, Pinotage, Cape Blend, semi-sweet sparkling Moscato.
- White: Sauvignon Blanc, Chenin Blanc, White Blend, semi-sweet sparkling Moscato.
- Rosé: Pinotage Rosé (dry), semi-sweet sparkling Moscato
- Dessert: Red Muscadel.

Volume and Frequency
500,000+ bottles per year.

REGIONS OF EXPORT

Current Regions of Export:
Belgium, Germany, Poland, South Africa and Sweden.

Targeted Export Regions:
China.



WHY CHOOSE US AS YOUR PARTNER

At Jakkalsvlei, we are truly doing something special in a unique wine growing region at the tip of the African continent. We are a family-owned winery that produces fine wines that reflect the complexity, richness and diversity of our unique terroir.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Japko Investments



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Agro-processing of Foods
and Cosmetics

Website:
www.japkoinvest.com

Phone:
+233(0) 24-485-4150
+233(0) 20-026-4060

Email:
info@japkoinvest.com

BUSINESS OVERVIEW

Established in 2008, Japko Investments is an integrated agro-processing company based in Ghana, that was founded by Emmanuel Ebow Jackson who has over twenty years' experience in the agribusiness industry and who currently serves as President of the company.

Initially established primarily as a fruit, vegetable and spices company, the business diversified into agro-processing in 2017.

Japko Investments' management team consist of eight goal-oriented members who are aligned with the company's values, vision, and mission.

PRODUCTS SUPPLIED

Food products include:

- Dry and fresh kola nuts
- Raw cocoa powder
- Raw powdered pepper
- Virgin coconut oil.

Cosmetic products include:

- African black soap
- Raw cocoa butter
- Raw shea butter.

Volume and Frequency

The business currently exports over 10,000 MT of agro-processed food products to Europe, per month.

REGIONS OF EXPORT

Current Regions of Export:

The company supplies to over 20 countries across the globe, including:

- Belgium
- Germany
- Morocco
- Spain
- United Arab Emirates.



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Japko Investments' core mission is to supply millions of people across the globe with healthy, organic food, and cosmetic products at competitive prices.

Accreditations

The business holds the following accreditations:

- BRC
- EUREGAP
- GLOBALGAP
- Organic Certification.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

JFS Sociedade Algodoeira do Niassa



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Cotton Processing

Phone:
(+258) 843030815

Email:
luis.rodriques@jfs.co.mz

BUSINESS OVERVIEW

JFS Sociedade Algodoeira do Niassa is the largest cotton processing company in Mozambique with over 80 years' experience in the market. They have the highest quality standards and pride themselves in using the latest technologies in their day-to-day operations such as biometric outgrowers control since they provide all necessary inputs, they operate as an insurance and credit provider, as well as have one of the highest recovery rates (<5% side selling).

They have a 140-ton cotton processing capacity and are currently installing an oil processing factory set to be operational by end of the year.

PRODUCTS SUPPLIED

- Cotton processing.

REGIONS OF EXPORT

Current & Targeted Regions of Export:

- International markets.

WHY CHOOSE US AS YOUR PARTNER

JFS Sociedade Algodoeira do Niassa is the most innovative and sustainable project, as well as providing the largest production in Mozambique.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

John Art and Trade Enterprise



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Raw Shea Butter

Phone:
050 601 1978

Email:
asarekoa@gmail.com.gh
Johnglob119@gmail.com

BUSINESS OVERVIEW

John Art and Trade Enterprise, established in 2012, specialises in the production and sale of Shea Butter. The company's primary focus is sourcing Shea Nuts from all parts of Ghana and exporting its Raw Shea Butter worldwide. Currently, the business exports tonnes of Shea Butter to Senegal, South Africa, and the UAE.

The company also supplies its high-quality products to local customers via its retail shop, located in Accra.

PRODUCTS SUPPLIED

- Raw Shea Butter

REGIONS OF EXPORT

Current Regions of Export:

- Senegal
- South Africa
- United Arab Emirates.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

John Art and Trade Enterprise produces the finest Shea Butter to meet industry demand. The business is focused on providing its clients with competitive prices and ensuring timely delivery.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

JOTIM Coffee



Place of Origin:

Kenya, Africa

Sector:

Agriculture

Sub-sector:

Coffee

Website:

www.jotimcoffee.com

Phone:

+254725113432

+254725113432

Email:

info@jotimcoffee.com

BUSINESS OVERVIEW

Established in 2019, JOTIM Coffee is licensed by the AFA (Agricultural Food Authority) Coffee Directorate as a coffee trader and exporter, allowing the business to sell its high-quality Kenyan coffee worldwide.

With its head office located in Nairobi, Kenya, the business employs 10 staff members who are responsible for the running of the company.

JOTIM Coffee:

- Is a member of the Nairobi Coffee auction where 85% of Kenyan coffee is sold
- Has partnerships in place with various farmer cooperatives and coffee estates in Kenya which they enable to gain direct market access. These partnerships also ensure that JOTIM Coffee can source and provide coffee to its buyers year-round
- Also supplies coffee from Uganda and Burundi through partnerships with other companies and farmer cooperatives across the East African region.

PRODUCTS SUPPLIED

- Green coffee beans (Arabica and Robusta) from Kenya, Uganda, and Burundi
- Roasted coffee beans are also supplied on request.

REGIONS OF EXPORT

Current Regions of Export:

China, Dubai, South Korea, Turkey.

WHY CHOOSE US AS YOUR PARTNER

JOTIM Coffee is:

- Is able to supply large roasters through the container loads as well as supply small roasters with a few bags to meet their niche markets
- Is dedicated to sourcing coffee sustainably and transparently connecting producers and roasters and ensuring mutual benefits for each of the players
- Offers end-to-end support to ensure their customers get the best experience doing business with the company
- Has a rich network within the country: Members of IWCA Kenya, AFCA and Kenya Chamber of Commerce.

The business:

- Is GACC registered and is experienced in Chinese customs regulations compliance and quality standards
- Assures consistent high-quality coffee that matches the samples provided
- Delivers of quality coffee and exceptional service
- Provides clear contract terms and end-to-end processing of orders with constant communication at every stage.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Kangumamu Agro



Place of Origin:

Uganda, Africa

Sector:

Agriculture

Sub-sector:

Coffee

Phone:

+256758411879

+256772970334

Email:

KangumamuAgro@gmail.com

WeChat:



BUSINESS OVERVIEW

Kangumamu Agro, a coffee trading company and collective of coffee farmers, was established in 1994 by Kangumamu William. Its primary objective was to ensure that smallholder coffee farmers in the Sheema District, a region in Uganda famous for its high-quality Robusta and Arabica coffee, were paid fair prices for their coffee beans.

Today, Kangumamu Agro is one of the leading coffee trading companies in Uganda. Having built strong relationships over the years, the business is able to source coffee from almost every high-quality coffee-growing region in the country.

The business packages coffee under its own brand, Nile Harvest, and sells beans directly to local and international coffee roasteries and trading companies.

Kangumamu Agro currently supports over 1,000 farmers (over 60% of whom are women) in six cooperatives around Uganda. The company also provides training for more than 4,000 local coffee farmers to guarantee the production of the highest quality coffee across Uganda. The business' efforts have helped uplift the lives of smallholder coffee farmers and contributed to the growth of Uganda's coffee industry.

PRODUCTS SUPPLIED

- Arabica coffee
- Robusta coffee.

Volume and Frequency

- Over 1,000 metric tons of roasted coffee beans.

REGIONS OF EXPORT

Current Regions of Export:

- Italy
- Spain
- UK.

Targeted Export Regions:

- Worldwide, with a focus on China.

WHY CHOOSE US AS YOUR PARTNER

Kangumamu Agro:

- Produces both high-quality Arabica and Robusta coffee with floral, fruity, nutty, and chocolaty aromas
- Packages coffee under its own brand, Nile Harvest
- Engages in 100% fair trade practices
- Funds a farmers' collective that trains and supports thousands of farmers across Uganda.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Kavisan



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Flour

Website:
www.kavisan.com.ng

Phone:
(+234) 7031062292

Email:
info@kavisan.com.ng

BUSINESS OVERVIEW

Kavisan is an agro-processing business that manufactures high-quality cassava flour. This is a gluten-free wheat flour alternative that is used for baking bread, cakes, samosas, spring rolls, for soup thickening and so on.

PRODUCTS SUPPLIED

We produce one variant of high-quality cassava flour.

Volume and Frequency:

- Cassava flour: 150mt per month.

REGIONS OF EXPORT

Current Regions of Export:

Nigeria.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

There is an increasing need for gluten-free alternatives. Our high-quality cassava flour is an excellent alternative to wheat flour.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Kawalazi Estate Makandi Tea & Coffee Estates



Place of Origin:
Malawi, Africa

Sector:
Agriculture

Sub-sector:
Black Tea, Coffee,
Macadamia Nuts

Email:
sjhara@africa-online.net

BUSINESS OVERVIEW

Kawalazi Estate (and its sister company Makandi Tea & Coffee Estates) cultivate, process and sell tea, coffee and macadamia nuts for export.

The businesses operate in Malawi and export products to global buyers including Unilever and Van Rees. Makandi transports its macadamia nuts to its sister company, Kawalazi Estate Company for processing.

Makandi's and Kawalazi's combined operations consist of more than 2,500 hectares of macadamias and more than 2,800 hectares of tea plantations.

PRODUCTS SUPPLIED

- Black tea
- Coffee
- Macadamia nuts (supplied in-shell and in kernels).

Volume and Frequency

- 5,100 MT of black tea, per year
- 200 MT of macadamia kernels, per year

REGIONS OF EXPORT

Current Regions of Export:

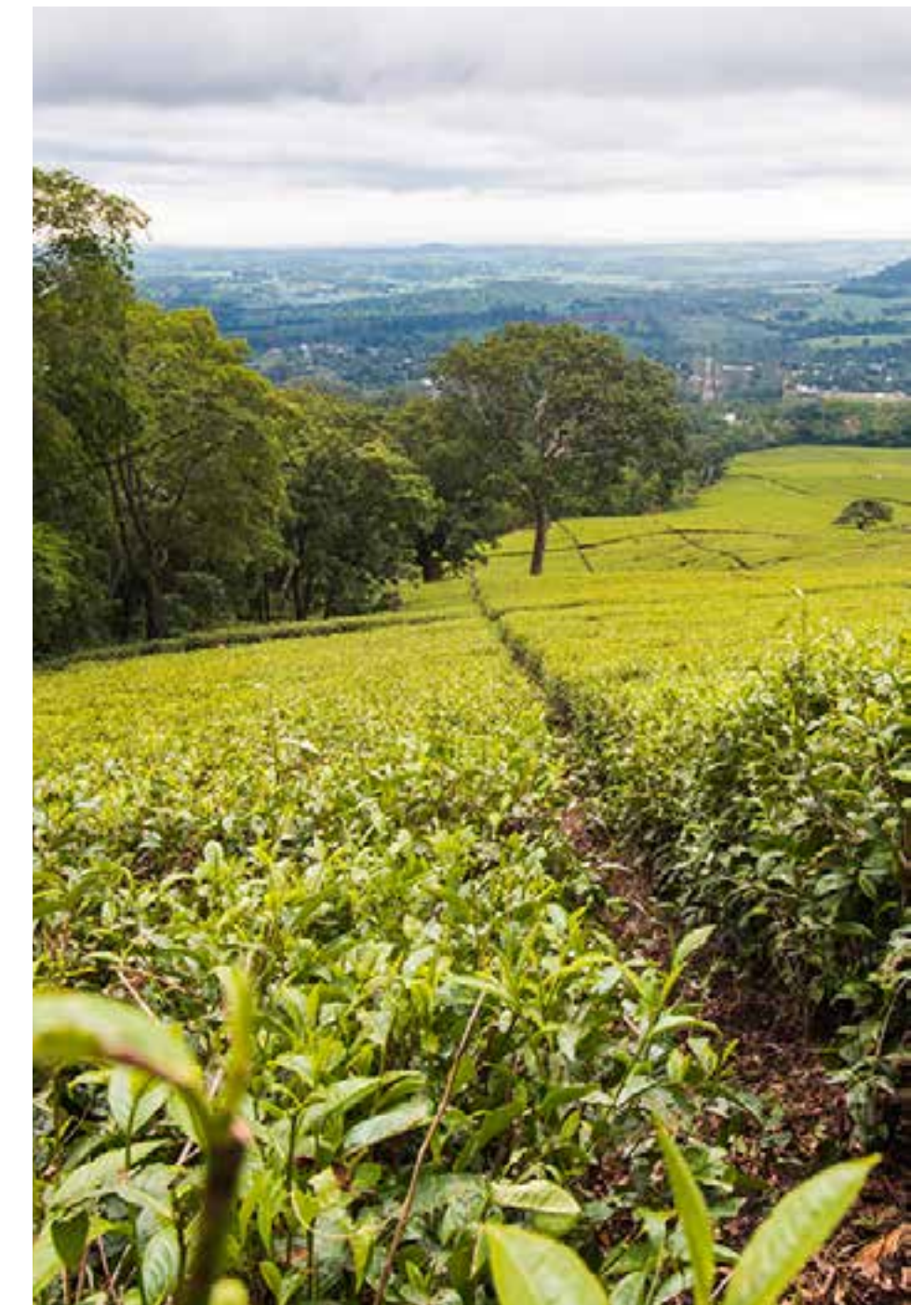
- Australia
- Europe
- Kenya
- Middle East
- Pakistan
- South Africa
- USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The companies are significant players in the Malawi tea industry, with a market share of around 20%, making them the third-largest producers and exporters of tea.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Kipkelion District Co-operative Union



Place of Origin:

Kenya, Africa

Sector:

Agriculture

Sub-sector:

Coffee

Website:

www.kdcu.org

Phone:

+254 716 936 633

+715 187 453

Email:

kipkelioncoffeemill@gmail.com

BUSINESS OVERVIEW

Kipkelion District Co-operative Union (KDCU) was formed in 2009 and it initiated operations in 2012. KDCU's current membership comprises 42 affiliates representing 43,125 small-scale coffee farmers.

The business currently produces 2,000 to 6,000 tonnes of clean coffee per annum, which is sold locally, by central auction and directly to buyers across the globe.

Its vibrant management team consists of 5 top-level managers, 16 mid- to lower-level managers and a support staff of 40.

PRODUCTS SUPPLIED

- KDCU's supplies pure Arabica coffee grown on red volcanic soil, that delivers a unique aroma to suit the specialty market. Their coffee is traceable to the farm and is semi-organic.
- KDCU's general cup profile is that of a balanced-body with floral flavours, acidity and a sharp aroma.

Volume and Frequency

KDCU is able to supply the following volumes within 20-36 days from the date of dispatch at the Mombasa Port (dependent on the shipping line):

- October – December: 20x 20ft containers
- January – March: 15x 20ft containers
- April – July: 10x 20ft containers.



REGIONS OF EXPORT

Current Regions of Export:

Available in over 20 international countries, including: Belgium, China, Germany, Italy, the Netherlands, the Republic of South Korea, Spain and the United Kingdom.

WHY CHOOSE US AS YOUR PARTNER

- Buyers should choose to partner with KDCU because their processes and marketing meet international standards, with a focus on the environment and community development.
- In 2021, the co-operative sold its coffee to the South Korean market in a transaction that enabled 9,582 smallholder coffee farmers under the KDCU in Kericho to receive Ksh105.1 million for the sale of 134.4 tonnes of exported coffee.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Knvella Fresh Exporters



Place of Origin:

Kenya, Africa

Sector:

Agriculture

Sub-sector:

Fresh Produce

Phone:

(+254) 723407258

Email:

kennetholuoch001@gmail.com

BUSINESS OVERVIEW

Knvella is a B2B distribution company based in Nairobi, Kenya. We supply high-quality fresh fruits, vegetables and flowers from Kenyan farmers to distributors and retailers in Africa, the Middle East, UK and Europe.

PRODUCTS SUPPLIED

- Hass avocados
- Fuerte avocados

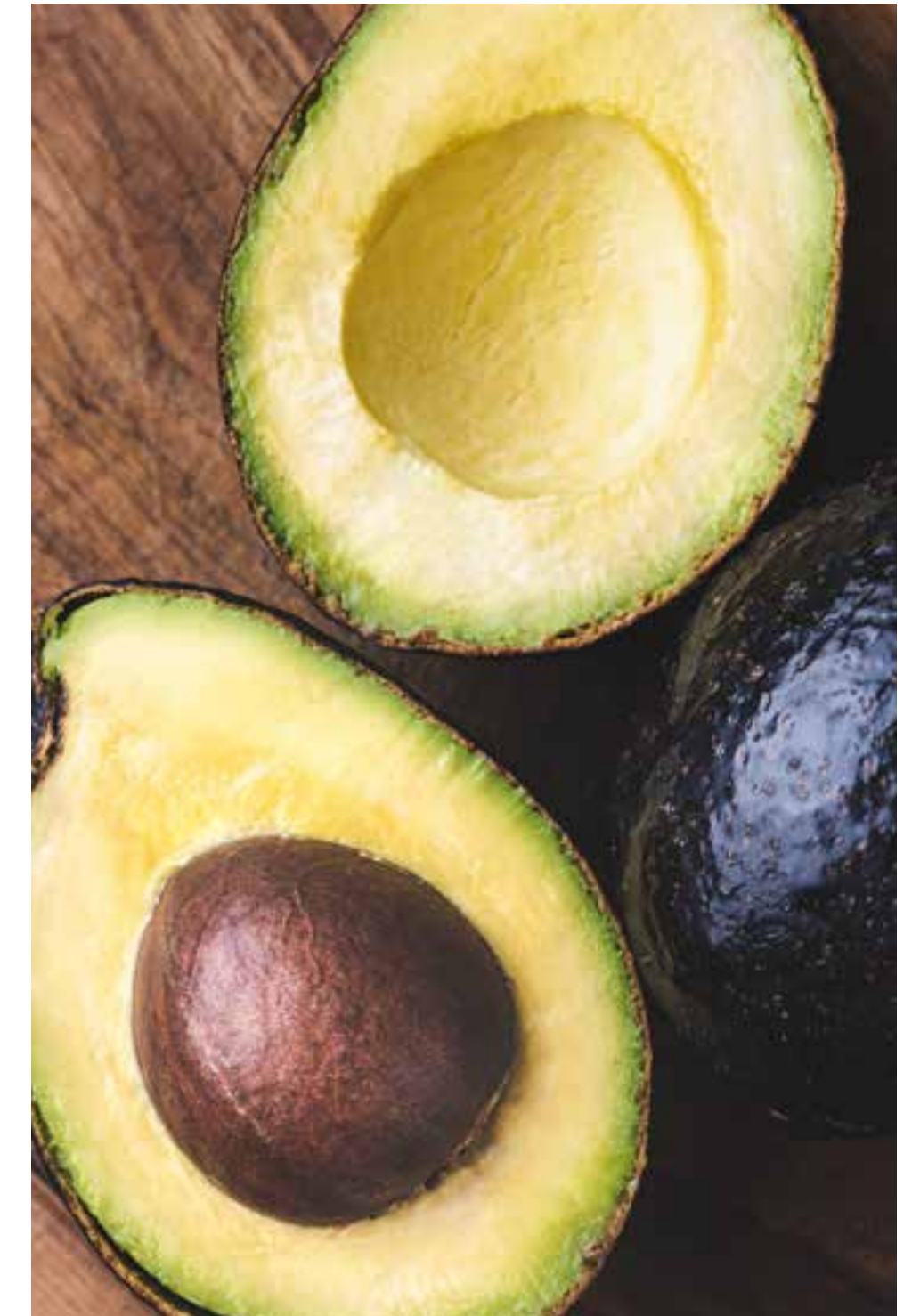
REGIONS OF EXPORT

Current Regions of Export:

Africa, Europe, Middle East and UK.

WHY CHOOSE US AS YOUR PARTNER

We procure directly from our growers so that we are able to deliver on our promise of absolute freshness. For buyers, we guarantee consistency in quality and fair pricing while for farmers we guarantee market and fair prices for their produce.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

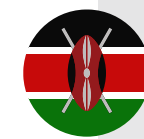
• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Konza Tropicals



Place of Origin:

Kenya, Africa

Sector:

Agriculture

Sub-sector:

Avocados

Website:

www.konzatropicals.com

Phone:

+254 711 138 733

+254 711 214 869

Email:

paulk@konzatropicals.com

BUSINESS OVERVIEW

Konza Tropicals, a Kenyan avocado grower and exporter, was founded in 2021. The company owns a 240-hectare Hass avocado farm in Kajiado County, Kenya, and also sources avocados from contracted commercial farmers with a cumulative production area of 800 hectares.

In addition to growing avocados, Konza Tropicals offers agronomical support, certifications, international market linkage, and branding to commercial avocado fruit growers. This helps to ensure a consistent supply of high-quality avocados for export.

Konza Tropicals began exporting avocados in 2023 and has already shipped 350 containers (7,000 metric tons) of Hass avocados to Europe (Spain, Netherlands, and France), Turkey, and the Middle East (UAE, Qatar, and Saudi Arabia). The company expects to export an even larger volume of avocados in the 2024 season.

The business employs 12 permanent staff and leases a packing facility. It is seeking collaboration with Kenyan partners, importers and buyers from China and other countries.

PRODUCTS SUPPLIED

- Avocado, Hass variant

Volume and Frequency

- 7,000 MT.

REGIONS OF EXPORT

Current Regions of Export:

Europe: France, Netherlands, Spain, United Kingdom.

Middle East: Qatar, Saudi Arabia, UAE. Asia: Hong Kong, Malaysia, Singapore.

WHY CHOOSE US AS YOUR PARTNER

Konza Tropicals:

- Owns the production of a 240-hectare Hass Avocado farm together with 600-hectares from contracted commercial growers
- Is highly reliable in delivering quality, quantity and sustainability
- Operates a modern avocado packhouse approved for GACC
- Delivers year-round supply
- Provides flexible and customised solutions, including adopting buyer branding for direct market deployment
- Has a competent and professional team.
- Is known for operational excellence for market reliability.
- Runs an effective logistical set-up and shipping by both air and sea.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

La Ricmal



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.laricmal.com

Phone:
(+27) 824561430

Email:
mgreen@laricmal.com

BUSINESS OVERVIEW

La Ricmal is a South African wine company, based in Stellenbosch in the Western Cape.

We produce and supply award-winning quality wines, exporting to over 14 countries around the world.

PRODUCTS SUPPLIED

- La Ricmal Supreme 750ml: Merlot, Cabernet Sauvignon, Shiraz, Sauvignon Blanc
- Lerato 750ml: Classic Red, Sweet Red, Classic White.

Volume and Frequency:

- We can supply over 9 million litres of quality red wines, bulk or bottled per annum.

REGIONS OF EXPORT

Current Regions of Export:

Angola, Congo, China, Ghana, Hong Kong, Kenya, Mali, Mozambique, Nigeria, Russia, Uganda and Zambia.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We are an award winning brand known for quality, service, price, quick delivery, sufficient supply volumes, and the correct style of wine for the Chinese market at the correct price.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Lauetta Investments



Place of Origin:
Zimbabwe, Africa

Sector:
Agriculture

Sub-sector:
Blueberries

Phone:
+263 772 237027

Email:
alistair@campbell.co.zw

BUSINESS OVERVIEW

Lauetta Investments was founded in 2017 by Alistair Campbell, a former Zimbabwe International Cricket Captain.

The project is situated on Lilfordia Farm adjacent to Lilfordia School which was founded by Alistair's family back in 1927.

Lauetta was initially started as a Mange Tout Pea grower and exporter in 2019, but thereafter Alistair partnered with new shareholders to establish 20 hectares for cultivating blueberries. These blueberries grown are under licence from The Costa Group in Australia. Costa is at the forefront of blueberry genetics and market development worldwide.

Since 2019, the crop has expanded by 30 hectares, with an additional 10 hectares expansion planned in 2023.

Lauetta's management team consists of two executive managers, a general manager, three section managers and divisional managers. They also employ 113 permanent staff and their seasonal staff complement varies from 90 to 450 employees.

PRODUCTS SUPPLIED

Costa Blueberries (sold under the 'African Blue' label), are available in the following varieties:

- Akala
- Allira
- Arana – Jumbo Berry
- Kirra
- Mayra.

REGIONS OF EXPORT

Current Regions of Export:

- Europe
- Far East: Hong Kong, Malaysia, Singapore
- South Africa
- United Kingdom.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- The Costa Group is at the forefront of blueberry genetic development. It is currently working on developing niche varieties of berries that are larger and sweeter tasting specifically for premium markets.
- The company's blueberries benefit from a unique window of opportunity in Zimbabwe where the big producers of the world (Peru, Morocco and Spain) do not compete.
- Additionally, Zimbabwe's ideal climate and comparative cost of production make it a highly competitive location for blueberry cultivation.

Accreditations

- Global G.A.P.
- Sedex
- SMETA
- Tesco Nurture.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Lavo Wines



LAVO
WINES OF DISTINCTION



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.lavowineandfood.com

Phone:
(+27) 837876258
(+27) 117813327

Email:
info@lavowineandfood.com

BUSINESS OVERVIEW

Lavo Wines originates from the name Lerato, which is a Southern African name that means love. Lavo wines are about pleasure, enjoyment and connecting people around the world.

We currently have four cultivars and our wines are produced and bottled in Stellenbosch, Cape Town.

PRODUCTS SUPPLIED

- Merlot
- Cabernet Sauvignon
- Chenin Blanc
- Sauvignon Blanc.

REGIONS OF EXPORT

Current Regions of Export:
Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Lavo Wines are good quality wines. The wine makers have won many awards locally and internationally.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Leonardo Green



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Tomato Sauces

Website:
www.leonardogroup.co.mz

Phone:
(+258) 850635508

Email:
e.acacio@groupleonardo.com
ezequielacacio@gmail.com

BUSINESS OVERVIEW

Leonardo Green is a subsidiary of the Leonardo Group, which is committed to agrarian consulting, the development of organic agriculture, forestry, training in processing techniques, conservation and marketing processed and unprocessed products to support local farmers and the agri-industry.

At Leonardo Green, our core focus is tomatoes. During the production process, much of the tomato is lost. We have therefore developed a solution that transforms the tomato into pulp in order to minimise lost input. The government of the Province of Maputo, through the Provincial Directorate of Industry and Commerce, has embraced our project to minimize the loss of tomatoes produced through processing, allowing us to contribute to the stabilisation of the tomato market in the province.

PRODUCTS SUPPLIED

Tomato sauces, in five different flavours.

Volume and Frequency:

We produce an average of 5,000 bottles per month.

REGIONS OF EXPORT

Current Regions of Export:

Mozambique.

Targeted Regions of Export:

China.



WHY CHOOSE US AS YOUR PARTNER

Our product is 100% natural with no additives. We also support the growth of our province and support local farmers.

Certifications:

Laboratory level for food products
INNOQ.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Livestock Wealth Farmers Club



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Livestock & Fresh Produce

Website:
www.farmers.club

Phone:
(+27) 834415549

Email:
shezi@livestockwealth.com

BUSINESS OVERVIEW

Livestock Wealth Farmers Club produces top-of-the-range free-range beef. We have a registered grass-fed beef protocol with the Department of Agriculture.

PRODUCTS SUPPLIED

- Beef
- Cucumbers
- Green peppers.

Volume and Frequency:

- Beef: 5mt per week
- Cucumbers: 1mt per week
- Green peppers: 5mt per week.

REGIONS OF EXPORT

Current Regions of Export:

South Africa.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We supply beef, cucumbers and green peppers. Our meat is certified free range and grass-fed. It is healthier than any other form of beef as it does not contain any growth hormones and routine antibiotics.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Local Village Foods



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Agro-processing

Website:
www.localvillagefoods.com

Phone:
+27 (0) 110268679

Email:
info@localvillagefoods.com

BUSINESS OVERVIEW

Local Village Foods (Pty) Ltd is a food start-up founded by Sipamandla Manqele who wanted to ensure African ingredients are offered and available at the global banquet table.

Local Village was founded on a vision for a network of vibrant, local agripreneurs across the continent supplying equitably sourced and sustainably grown indigenous African ingredients such as Ancient grain, Superfoods, Legumes, Gluten Free flour and snacks.

PRODUCTS SUPPLIED

- Canned Cowpea
- Fonio
- Moringa Powder
- Roselle
- Sorghum Grain
- Teff
- Tigernuts.

Variants:

- Canned Beans
- Grain & Flour.

Volume and Frequency

Between 10 - 900 tons, produced annually.

REGIONS OF EXPORT

Current Regions of Export:

Benin, Malawi, Nigeria, Spain, Tanzania.



Targeted Export Regions:

Dubai, Egypt, Kenya, UK, USA.

WHY CHOOSE US AS YOUR PARTNER

We work with farmers and processors that are certified and we can ensure product traceability.

Accreditation:

Products are Halaal and Kosher Accredited.

Awards:

Top Women and Youth owned business in Agro processing in Gauteng, South Africa (Department of Agriculture).





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Luano Honey Brands



Place of Origin:

Zambia, Africa

Sector:

Agriculture

Sub-sector:

Honey

Website:

www.luano honey.com

Phone:

(+260) 955332383

(+260) 977552867

Email:

admin@luano honey.com

BUSINESS OVERVIEW

Kapenda Mabula Natural Products (trading as Luano Honey Brands) has managed to penetrate various local and export sales points and has made huge strides in gaining market share by increasing our product range and vertical integration.

Luano Honey products are sold in chain stores across Zambia. We also have our own tree planting initiative, as well as a support system for our rural beekeepers, who are mainly youth and women-led.

PRODUCTS SUPPLIED

Honey products, including:

- 475g squeeze bottle
- 1.3kg jar
- 475g ginger infused squeeze bottle
- 450g glass bottle
- 20g mini caps
- 275g pouch
- 20g mini cap ginger infused
- 5ml lip balm.

Volume and Frequency:

Our production capacity is 60mt per month.

REGIONS OF EXPORT

Current Regions of Export:

Zambia and Southern Africa.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Through partnering with us, you will access a top-quality product and contribute to rural beekeeping in Zambia for a sustainable future for the farmers and their families.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Macadamias South Africa (SAMAC)



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Macadamia products

Website:
www.samac.org.za

Phone:
+27 12 001 4107

Email:
office@samac.org.za

BUSINESS OVERVIEW

SAMAC, a non-profit company established in 2018 under the Companies Act, 2008 (Act 71 of 2008), serves the interests of its members to ensure the sustainability, growth, and prosperity of the South African macadamia industry.

With a vision to provide inspirational and innovative leadership to an all-inclusive and aligned South African macadamia industry, SAMAC is built on broad-based research, market development, and stakeholder engagement.

Since its inception, SAMAC's membership base has experienced remarkable growth, increasing by an impressive 131% from 579 members in 2018 to 1,337 members in 2023. The membership base comprises growers, associates, nurseries, and handlers.

SAMAC employs a team of 10 permanent staff members.

PRODUCTS SUPPLIED

- SAMAC's handler members export a wide range of macadamia products, including dry nut-in-shell (DNIS), macadamia kernels, premium macadamia oils, and butters
- Beyond exports, SAMAC also provides an assortment of high-end confectionery and snacking products
- Notably, 98% of macadamias are exported, with the remaining 2% used domestically to craft exquisite confectionery and gourmet snacking delights.

REGIONS OF EXPORT

Current Regions of Export:

- The majority of South African macadamia exports are sent to North America, Europe, Asia, and Southeast Asia.
- Most South African NIS (Nut-in-shell) are sent to Asia, with China being the biggest importer.
- Meanwhile, the western markets, including North America and Europe, prefer kernel over NIS.

WHY CHOOSE US AS YOUR PARTNER

- South Africa is the world's largest exporter of macadamia nuts, which are known for their exceptional quality. The Macadamias South Africa (SAMAC) adheres to international macadamia kernel product standards and the macadamia style guide.
- Many SAMAC farmers are certified by GLOBAL GAP (Good Agricultural Practices), HACCP (Hazard Analysis and Critical Control Points), and SIZA (Sustainability Initiative of South Africa). In the global tree nut market, macadamia nuts have a market capitalisation of less than 1.5%, which indicates potential for expansion and investment.
- SAMAC is a member of the World Macadamia Organisation (WMO), the International Macadamia Symposium Committee (IMSC), and the International Nut Council (INC). SAMAC also conducts world-class research in the field of macadamia farming. To support emerging farmers, SAMAC offers transformation initiatives that include asset investments and skills development programmes.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Macheri Coffees Uganda



Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.machericoffeeganda.com

Phone:
+256 740 245 961

Email:
info@machericoffeeganda.com
dmacheri@machericoffeeganda.com

BUSINESS OVERVIEW

Registered in 2013, Macheri Coffees Uganda is a family-owned private company, that grows and processes high-quality Bugisu-washed Arabica coffee that is shade-grown in the rich volcanic soils of Mount Elgon in Uganda, at an altitude of 1,500 meters.

The coffee originates from plantations owned by the business and plantations belonging to local famers.

The business works hand-in-hand with these smallholder farmers as out-growers and ensures traceability and good farming practices.

Macheri Coffees uses traditional methods of weed control slashing and hand-hoe in an eco-friendly environment, which ensures a unique aroma, freshness and taste.

Picked red ripe cherries are floated, pulped, fermented and dried on parchment on raised trails.

This process is done onsite and Macheri Coffees' factory is equipped with modern moisture meters and processing machines that pre-clean and de-stone, hull, grade, roast, grind and package the coffee.

PRODUCTS SUPPLIED

The business supplies Arabica coffee products that include:

- Green bean coffee (varieties include SL14, SL28, SL34, Nyasaland and KP142)
- Roasted coffee
- Soluble coffee.

REGIONS OF EXPORT

Current Regions of Export:

The business currently supplies ground roast coffee in all regions of Uganda and is equipped to export green coffee beans to:

- Asia
- Europe
- Japan
- USA.



Targeted

Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Final parchment coffees with a moisture content of 12% are mechanically pre-cleaned, hulled, and graded in screen sizes AA, A, AB, and PB.
- Ground coffee powder is packed in various gram sizes, using internationally approved packaging materials that ensure a long shelf life and lock in freshness and aroma – and is marketed under the Macafe brand.
- Green Bean Arabica Coffee is grown at an altitude of 1,500m above sea level and the beans are natural, wet, or dry processed, with screen sizes of up to 15.
- The business is currently acquiring the required certificates to enable it to export green coffee beans to the USA and countries in Asia and Europe.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Macks Industries Limited



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Flour, Gari, Kontomire

Website:
www.mclgh.com

Phone:
+0506011978
+(233) 030 3935 352
+(233) 024 478 5406

Email:
info@mclgh.com

BUSINESS OVERVIEW

Macks Industries Limited (formerly known as Macks Commodities Ltd) is an agro-processing enterprise involved in food processing, packaging, and agro-product export. It is a registered limited liability company in Ghana, established in 2016.

Since the beginning of its operations, the company has developed a reputation as an important industry player based on its client-focused approach to business.

Through its pool of experienced human capital, Macks Industries Limited has acquired the capacity to understand customers' needs and deliver products and services that meet their expectations.

PRODUCTS SUPPLIED

- Canned Kontomire
- Canned Palm Soup concentrate
- Cassava Flour
- Edible Oils
- Plantain Flour
- White Gari
- Yam Flour

REGIONS OF EXPORT

Current Regions of Export:

The business exports 100% of their Specialty Food Products to regional and international markets.

WHY CHOOSE US AS YOUR PARTNER

- Macks Industries Limited follows good hygiene and manufacturing practices to provide safe and high-quality food products with an authentic African taste.
- It exports 100% of its specialty food products to regional and international markets.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Madopera Comercial



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Grains, Nuts & Pulses

Phone:
(+258) 875949074
(+258) 840148234

Email:
conde08abreu89@gmail.com

BUSINESS OVERVIEW

Madopera Comercial is involved in a number of agri-related interests. We process fortified corn flour and sell agricultural products.

PRODUCTS SUPPLIED

- Fortified corn flour
- Nhemba beans
- Peanuts
- Peas
- Sesame.

REGIONS OF EXPORT

Current Regions of Export:
Mozambique.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We produce and deliver quality products. The fortification of corn flour is an important product and we have agreements in place to supply schools.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Mafavuka Enterprise



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Bananas

Phone:
(+258) 845552054

Email:
jan.prinsloo51@gmail.com

BUSINESS OVERVIEW

Mafavuka Enterprise Lda is a banana producing company operating since 2008 and has since expanded to over 420 ha of banana fields. Though mainly exporting to South Africa, they continue to explore new opportunities such as mangoes, avocado and ginger.

PRODUCTS SUPPLIED

- Bananas.

REGIONS OF EXPORT

- Current Regions of Export:**
- South Africa.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Moi Foods / Mewah Group



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Legumes, Nuts, Seeds

Website:
www.mewahgroup.com
www.moifoods.com

Phone:
+258840276179

Email:
rahees.chennath@mewahgroup.com

BUSINESS OVERVIEW

Moi Foods is a subsidiary of Mewah Group, which is a listed company on the Singapore stock exchange.

Moi Foods currently has a staff of over 30 permanent and over 50 temporary employees – and has offices in Maputo, Beira and Nacala in Mozambique.

Registered in 2018, the company began importing and distributing its own brands in Maputo a year later. In 2022 the business established an office in Beira, in central Mozambique, where it imports and distributes rice under its own brands.

The company sells and distributes its consumer-pack products marketed under its house brands OKI, MOI, SELECT and AROME. These products are sold to customers located across Mozambique by way of a well-established sales and distribution network.

In 2022, Moi Foods also expanded its footprint into Nacala in northern Mozambique, with an export operations arm that deals in Raw Cashew Nuts, Sesame Seeds, Soya Bean and other agricultural products.

PRODUCTS SUPPLIED

- Green Moong
- Pigeon Pea
- Raw Cashew Nuts
- Sesame Seed
- Soya Beans.

REGIONS OF EXPORT

Current Regions of Export:

- China
- India
- Pakistan
- Vietnam.



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Today, more than a billion people across 100 over countries use products produced by Moi Foods' parent company, Mewah.
- For over 60 years, the Mewah Group has built trusted brands with local appeal that are designed to meet the specific needs of consumers.
- Multicultural marketing teams enable Mewah Group to gain insights into its respective local markets and the company prides itself on its brands that consistently offer high quality.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Nalmaco Nigeria



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Grains

Website:
www.nalmaconigeria.com

Phone:
(+234) 8060282125
(+234) 8171999713

Email:
nal_maco@yahoo.com
abubakar.aliyu@nalmaconigeria.com

BUSINESS OVERVIEW

Nalmaco Nigeria is a leading supplier of grains. We have supplied sesame seeds, maize, soya beans, sorghum and millet to multinational companies such as Nestle, Cadbury and Promasidor for almost 40 years.

PRODUCTS SUPPLIED

- Maize: 10,000mt
- Sesame seeds: 30,000mt
- Sorghum: 15,000mt
- Soya beans: 30,000mt.

Volumes and frequency

We can comfortably supply a client up to 3,000mt of any of our products per month.

REGIONS OF EXPORT

Current Regions of Export:
Global.

WHY CHOOSE US AS YOUR PARTNER

We support more than 2 000 farmers in our grower scheme, ensuring 100% of our grains are traceable to the farms and farmers who grow them. Our three factories have a combined cleaning capacity of more than 300 metric tonnes per day and we have our own laboratory to test for mycotoxins, ensuring the quality compliance of our grains.



Certifications:

Our specifications are compliant with the international baby food standard, the strictest grain quality standard in the world.

Accreditations:

- Sedex, Halaal, GFSI FSSC22000 (In view).

Awards:

- Best Nestle Grains supplier, 3 time-winner
- Best food company award by Kaduna State Ministry of Commerce and Industry.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Naming'omba Tea Estates



Place of Origin:
Malawi, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts, Tea

Phone:
0992674154

Email:
suluma.amos@namingomba.com

BUSINESS OVERVIEW

Naming'omba Tea Estates has a long heritage, dating back to 1929. The company began growing tea in 1931 as a family business and subsequently diversified its activities to include the growing and processing of Macadamia nuts, largely for export.

The company was the first estate to plant macadamia in Malawi in 1964 and pioneered the decaf tea market, building the world's first Decaffeination Tea Factory in 1983, with a second following in 1988.

Today, the business is owned by the Kothari Group based in Kolkata, India.

The Estate spans 4,282 hectares with three plantations located in southern Malawi, a region renowned for good Tea and Macadamia growing conditions.

PRODUCTS SUPPLIED

- Macadamia nuts
- Tea.

REGIONS OF EXPORT

Current Regions of Export:

- Canada
- Saudi Arabia
- UK.

Targeted Export Regions:

- Worldwide.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

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RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Nature Agrofresh



Place of Origin:

Tanzania, Africa

Sector:

Agriculture

Sub-sector:

Coffee, Fresh Produce, Nuts & Seeds

Website:

instagram.com/natureagrofresh

Phone:

(+255) 762771155

Email:

marie@natureagrofresh.com

BUSINESS OVERVIEW

Established in 2020, Nature Agrofresh is relatively new but has an extensive network with smallholder farmers in both agriculture and livestock.

From inception, our goal has been to ensure traceability of farm produce from farmer to consumer. We also focus on the engagement of farmers in GAP practices and certification.

We aspire to invest in a temperature controlled pack house located in Dar Es Salaam for our perishable fruit and vegetable exports that include avocados, mangos and passion fruit.

PRODUCTS SUPPLIED

- Avocados
- Cashews
- Coffee (Arabica and Robusta)
- Mangos
- Passion Fruit
- Sesame.

REGIONS OF EXPORT

Current Regions of Export:

Gulf Countries.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We care about sustainable relations by ensuring we supply the best quality.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Nature Commodities



Place of Origin:

Ghana, Africa

Sector:

Agriculture

Sub-sector:

Medicinal Plants

Phone:

+233 (0)303 961683

Email:

asarekoa@outlook.com

BUSINESS OVERVIEW

Nature Commodities is a Ghanaian business that was established in 2012.

The company has a passion for natural produce and is actively engaged in trading natural raw materials, including agricultural produce, semi-processed products, and medicinal plants.

Since its inception, Nature Commodities has been supplying non-traditional produce to local companies that trade in overseas markets. The company has also been successful in finding buyers abroad in need of the primary raw materials it supplies.

Currently, Nature Commodities exports approximately 180 MT of Voacanga Africana Seeds and Griffonia Simplicifolia Seeds to various regions, including Europe, Asia, and South East Asia.

The company has a dedicated management team that consists of five personnel and five permanent staff. Additionally, it contracts with 300 temporary workers located around the country. Nature Commodities is committed to providing high-quality natural raw materials to its customers and ensuring its operations are sustainable.

PRODUCTS SUPPLIED

- Africa Bush Mango
- Annatto Seed / Powder
- Cassava Chips / Powder
- Cocoa Waste
- Coffee Beans (Robusta)
- Cup Lumps
- Ginger Fresh / Dry / Powder

- Grains of Paradise
- Griffonia Simplicifolia Seed
- Groundnut
- Hibiscus Sabdafferia
- Kola Nut Fresh / Dry
- Moringa Powder
- Moringa Seed
- Raw Cashew Nut
- Sesame Seed
- Shea Nut
- Soybean
- Voacanga Seed
- Yohimbi Bark.



Volume and Frequency

180 MT of seeds.

REGIONS OF EXPORT

Current Regions of Export:

- Asia and South East Asia, China, India, Europe, and Spain.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- The company offers high-quality raw materials at reasonable prices and ensures delivery within the expected timeframes.
- 90% of its products are purely organic.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

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& FRANCHISING

• TELECOMMUNICATIONS

Next Generation Beverages



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Alcoholic Beverages

Phone:
(+27) 662453606

Email:
kpillay@nextgenbev.co.za

BUSINESS OVERVIEW

Next Generation Beverages is a level 1 B-BBEE accredited company that largely focuses on experiential, trade marketing and go-to-market services in the alcoholic beverage industry. We recently signed exclusive agreements with certain wine estate brands to develop into Asian markets. China is a key focus market for us. Other markets we focus on in Asia are South Korea, Japan, India, Thailand, Vietnam and Singapore.

PRODUCTS SUPPLIED

- Avondale Estate Wines
- Benguela Cove Estate Wines
- Lammershoek Estate Wines
- Mischa Estate Wines
- O'Connell Wines
- Zari Non-Alcoholic Sparkling.

REGIONS OF EXPORT

Current Regions of Export:

China, India, Japan, Malaysia, Singapore, South Korea, Thailand and Vietnam..

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We represent wine brands of superior quality that have won numerous accolades and awards. We understand the Chinese route to market, consumers and customers. We aim to provide a customised portfolio and solution to potential clients in China.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

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Niassa Macadamia



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Phone:
(+258) 843033780

Email:
izak@smops.co.mz

BUSINESS OVERVIEW

Niassa Macadamia (NM) is a large-scale macadamia nuts business, established in 2015 in Chimbonila-Lichinga. Since then, the shareholders have invested in the business at least USD 6.1 Mio, applied mainly into development costs for a 3,000 hectares operation and biological assets.

As at end of Dec 2020, 800 hectares of a Macadamia orchard will have been planted. When in full production (expected by 2024) NM will grow to become the largest Macadamia producer in Mozambique and potentially the southern hemisphere.

PRODUCTS SUPPLIED

- Macadamia Nuts.

REGIONS OF EXPORT

Current Regions of Export:
Mozambique.

WHY CHOOSE US AS YOUR PARTNER

Our vision is to become the largest macadamia producing farm in Mozambique.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

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• CIVIL ENGINEERING,
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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Ninth Avenue Flowers



Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Fresh Flowers

Website:
www.flowers.ninthavenueltd.com

Phone:
+254705424147
+254711430399

Email:
info@ninthavenueltd.com

BUSINESS OVERVIEW

Established in 2013, Ninth Avenue Flowers is a renowned Kenyan exporter of top-tier fresh flowers sourced directly from elite local farms. Their seasoned team's expertise ensures unparalleled service and product quality, underpinning their reputable industry standing. Key aspects include:

- Client-Focused Operations: Handling every export facet, prioritising client satisfaction and tailor-making solutions
- Optimal Logistics: An in-house agency that guarantees pristine condition deliveries worldwide
- Varied Assortment: Extensive flower varieties that meet diverse and specific client needs at competitive rates
- Strategic Sourcing: Mitigating environmental risks by selecting prime products across Kenya's distinct regions
- Streamlined Documentation: Efficient ordering and document consolidation to simplify the import process
- Assured Quality: Rigorous inspections pre-export and consistent farm audits maintain high standards
- Global Freight Solutions: Logistic partnerships that provide seamless, high-standard global deliveries.

In essence, Ninth Avenue Flowers provides a one-stop solution, dedicated to meeting varied floral requirements with quality, efficiency, and client satisfaction at the forefront.

PRODUCTS SUPPLIED

- Fresh Cut Flowers
- Roses (garden, standard and spray)
 - Summer Flowers
 - Fillers and Foliage



Volume and Frequency

- The business averages about 6-10 tonnes per week, with the capacity to supply more.

REGIONS OF EXPORT

Current Regions of Export:

The company predominantly supplies Middle Eastern countries, including Iraq, Kuwait, Qatar and the UAE. They have also supplied Spain (Europe) and Uganda (Africa).

WHY CHOOSE US AS YOUR PARTNER

- Buyers should partner with Ninth Avenue Flowers because they offer a diverse selection of premium cut flowers, maintain exceptional standards of quality and freshness, and have a proven track record in timely export delivery.
- Their expertise and commitment to customer satisfaction make them an ideal partner for expansion into the promising Chinese market.
- Ninth Avenue Flowers have showcased their products at the International Flower Trade Expo (IFTEX) held in Nairobi in 2022 and 2023 and the International Floriculture Trade Fair (IFTF) held in the Netherlands in 2022.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Noble Spirits



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Phone:
(+27) 218454853
(+27) 799499755 (WeChat)

Email:
varma@noblespirits.co.za

BUSINESS OVERVIEW

Noble Spirits' primary business is blending and bottling wines and spirits. We have been exporting wines and spirits out of South Africa into other African Countries since 2015, and we are now in the process of expanding our export to Far East, Middle East, Europe and American markets.

PRODUCTS SUPPLIED

- Aureate Premium wines: Merlot, Cabernet Sauvignon, Chenin Blanc, Chardonnay
- Noble Wines (blended wines): Dry Red, Dry White, Natural Sweet Rose, Natural Sweet Red, Natural Sweet White.

Volume and Frequency:
250,000 to 500,000 ltrs per annum.

REGIONS OF EXPORT

Current Regions of Export:
Kenya, Malawi, Uganda and Zambia.
We are also in the process of finalising supplies to Ghana, India, Nigeria and Vietnam.

Targeted Regions of Export:
China, Hong Kong and Singapore.

WHY CHOOSE US AS YOUR PARTNER

We are an established company with a proven track record of exports into Africa. Our Aureate Merlot and Chardonnay wines have won gold medals at the prestigious Michelangelo wine awards. We bottle quality wine and assure our clients by consistently supplying them with best quality wines and spirits.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

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• RESTAURANTS
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NUCAFE



Place of Origin:

Uganda, Africa

Sector:

Agriculture

Sub-sector:

Coffee

Website:

www.nucale.org

Phone:

(+256) 783769114

(+256) 700389412

Email:

charles.kironde@nucale.org

allan.asiimwe@nucale.org

BUSINESS OVERVIEW

National Union of Coffee Agribusinesses and Farm Enterprises (NUCAFE) is the national umbrella coffee farmers' organisation in Uganda. founded in 1995. NUCAFE has over 200 members spread across the five coffee growing regions in Uganda.

Our members are organised in associations and cooperatives. NUCAFE operationalises the Farmer Ownership Model (FOM), which empowers farmers to assume many roles and responsibilities along the value chain. NUCAFE owns a state-of-the-art fully-automated centralised coffee processing factory, where all members deliver their coffee value addition and processing before marketing and sales.

The factory is the first of its kind in the East African region to run on solar power, producing coffee products with a low carbon footprint.

PRODUCTS SUPPLIED

Green coffee beans:

- Robusta coffee
- Arabica coffee.

Volume and Frequency:

3,000,000 kilograms.

REGIONS OF EXPORT

Current Regions of Export:

Africa and Europe.



Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

NUCAFE's large membership base spread across five regions ensures that we can deliver top-quality coffee beans and fulfil large orders.

Our focus on small-hold farmers means that we are also positively impacting local communities, as well as the environment through our solar-powered processing plant.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Number Two Piggeries



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Pig Farming

Phone:
+27 (0) 458588735

Email:
no2pigs@queenstown.co.za

BUSINESS OVERVIEW

Number Two Piggeries (Pty) Limited ('N2P') is a diversified and integrated agricultural company focused on primary production and processing within the pork and dairy industries. N2P was founded by David Osborne and David Miles in 1980 and is headquartered in the Eastern Cape of South Africa. N2P has twenty-six piggeries across South Africa and Namibia, four abattoirs which slaughter and process most of the group's livestock, and seven dairy units including a cheese factory, with a staff complement of more than 1 600 employees.

PRODUCTS SUPPLIED

Fresh and frozen pork

- Whole pig carcasses
- Primal cuts
- Pre-packing as per customer orders

Dairy products

- Bulk white cheddar, gouda, ricotta, mascarpone and butter.

Volume and Frequency

20 000 tons of frozen pork available for export per annum, increasing to 40 000 tons by end of 2021. Exports can be shipped weekly depending on required volumes.

REGIONS OF EXPORT

Current Regions of Export:

Hong Kong, Mauritius, Namibia.



Targeted Export Regions:

China, South Korea, Vietnam, Singapore, Philippines.

WHY CHOOSE US AS YOUR PARTNER

N2P is the market leader in pork in Southern Africa with an integrated business model that includes state of the art facilities utilising world class technology and industry best practices. It has been notifiable disease free over the past 15 years, and its pork export facilities conform to the latest compartmentalisation farming techniques in accordance with international best practice.

- Market leader in pork with a 24% market share based on national sow herd size
- Pork 360 certified across all major piggeries
- Senior management team has significant experience and are recognised as industry stalwarts
- Products are world priced.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

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RETAIL & WHOLESALE

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Nyche Commodities



Place of Origin:

Uganda, Africa

Sector:

Agriculture

Sub-sector:

Coffee

Phone:

(+256) 772363729

Email:

Cypresscommodities@gmail.com
kasede1@yahoo.co.uk

BUSINESS OVERVIEW

Nyche Commodities is a commodity trading company operating from the footsteps of the Elgon Mountain ranges in Uganda, the home to some of the most pungent Arabica flavours in the world.

Nyche Commodities was launched as a socially responsible and commercially viable investment in a commodity that is the source of livelihood for our people, the inhabitants of this region.

We have established relationships with some of the top exporters and local subsidiaries of local coffee houses, including Sucafina and Volcaffe.

PRODUCTS SUPPLIED

- Robusta coffee.

REGIONS OF EXPORT

Current Regions of Export:

Uganda.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

You will be procuring coffee from a business that has a 16-year record of delivering premium quality Robusta coffee that meets international standards. Uganda's washed coffees offer a satiny body and ripe stone fruit tones, along with a delicate touch of red berry and a buttery finish.

The best natural coffees feature a lush dark berry jam flavor and mouthfeel, and clean nougat-like mid tones. We have a well-developed supply chain of small producers that can sustainably supply to you since we are in one of the largest Arabica producing areas in Africa.

Top quality Ugandan Arabica coffees are among the best coffees in the world.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

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& FRANCHISING

• TELECOMMUNICATIONS

Olabisi Investment



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Cashew Nuts & Cocoa

Phone:
(+234) 8034055430

Email:
temidayoolabisiinvestment@yahoo.com

BUSINESS OVERVIEW

Olabisi Investment Ltd was established in 2006 as a family business and the company specialises in production and exportation of cocoa and cashew nuts. Cocoa is exported to Petroforce and Cocoanet both in Switzerland.

Presently the company sells 1 500 metric tonnes of product to Cadbury Nigeria per annum and exports to TRC Cocoa in Switzerland.

PRODUCTS SUPPLIED

- Cashew (4 000 metric tonnes per annum)
- Cocoa (6 000 metric tons per annum)

REGIONS OF EXPORT

Current Regions of Export:
Switzerland.

WHY CHOOSE US AS YOUR PARTNER

The company has the best quality of Cocoa and the company is in a good financial position.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

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RETAIL & WHOLESALE

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Omas Commodities Resources



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Cocoa

Phone:
(+234) 7030106996

Email:
adeolomo@yahoo.com

BUSINESS OVERVIEW

Omas Commodities Resources (Nig) Ltd trades in commodities mainly raw cocoa beans and raw cashew nuts. The company began exporting products in 2012 to countries such as UK, Netherlands, France, China, USA etc.

Presently, we have two main warehouses that contain 10 000 mts of raw cocoa beans at a time and we employ 75 staff members.

PRODUCTS SUPPLIED

- Raw cocoa beans (supply over 100 000 mts per annum).

REGIONS OF EXPORT

Current Regions of Export:
China, Europe, UK, USA.

WHY CHOOSE US AS YOUR PARTNER

We are a registered exporter with the Nigerian Export Promotion Council.

We supply good-quality raw cocoa beans and have capacity to meet demand and fulfil contract commitments in due time.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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• BUSINESS SERVICES

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Opstal Family Wine Estate



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.opstal.co.za

Phone & WeChat Number:
+27 (0)82 378 8049

Email:
stephan@opstal.co.za

BUSINESS OVERVIEW

Opstal Family Wine Estate is situated at the foot of the Slanghoek Mountains in the heart of the breathtakingly beautiful Slanghoek Valley which forms part of the Bredekloof wine region, located approximately 100km from Cape Town.

Opstal is a seventh-generation family-run estate that dates back to 1847 and is well known for its great wines, hospitality and friendliness. Today, the estate is managed by Attie Louw, the winemaker, and his brother Zak Louw, who heads up farming operations.

PRODUCTS SUPPLIED

Sixpence Range:

- Sauvignon Blanc / Semillon 2023
- Cabernet Sauvignon 2021

Estate Range:

- Opstal Cabernet Sauvignon / Cinsault
- Opstal Chenin Blanc 2022
- Opstal Blush Syrah / Colombard 2022
- Opstal Cinsault 2022
- Opstal Southern Secco 2021

Heritage Range:

- Carl Everson Chenin Blanc 2021
- Carl Everson Cape Blend 2020
- The Barber Semillon 2020.

Volume and Frequency

- Sixpence Range: 50,000+ bottles
- Estate Range: 20,000 bottles per wine
- Heritage Range: 10,000 bottles per wine.

REGIONS OF EXPORT

Current Regions of Export:

- France
- Germany
- Kenya
- Mauritius
- Namibia
- Netherlands
- Singapore
- United Kingdom
- United States of America
- Zimbabwe.

Targeted Export Regions:

- Worldwide.



WHY CHOOSE US AS YOUR PARTNER

Opstal Wine Estate is a business built on the principles of hard work, long-term business relations and valuing family in all its endeavours.

As a seventh-generation family-run operation, Opstal has taken care of their land and their team – and has leveraged excellent service delivery as a tool in growing the business.

Opstal's wines are recognised as consistent performers in local wine competitions and by international wine critics/commentators.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Pabuli Farms



Place of Origin:

Ghana, Africa

Sector:

Agriculture

Sub-sector:

Fresh Produce

Phone:

(+233) 243269677

Email:

nanadompreh@hotmail.com

BUSINESS OVERVIEW

Pabuli provides wholesome, 100% organic farm produce. We are taking gentle steps in commercialising organic farming to achieve 100% food security in our region.

We are also advocates of sustainable agriculture and promoters of green finance.

PRODUCTS SUPPLIED

- Bell peppers
- Chilli peppers
- Cucumbers
- Onions
- Pineapples.

REGIONS OF EXPORT

Current Regions of Export:

Ghana.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Everything we produce is grown with love and is 100% organic.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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Parin Africa



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Maize, Honey, Pulses

Website:
www.parinafrica.com

Phone:
+23 330 279 5000

Email:
info@parinafrica.com
freda@parinafrica.com

BUSINESS OVERVIEW

Registered in 2019, Parin Africa specialises in sourcing and supplying maize, natural honey, cashew nuts, shea nuts and soybeans.

The company operates from Dzorwulu, where its head office is located, and has two facilities where goods are processed and packaged to meet high-quality standards before being distributed to clients.

Parin Africa has a staff complement of 28 experienced and skilled employees.

The company has also established a presence in the United Arab Emirates through its subsidiary, Veg Gro Foodstuffs LLC.

PRODUCTS SUPPLIED

- Cashew nuts
- Maize
- Natural honey
- Shea nuts
- Soybeans.

REGIONS OF EXPORT

Current Regions of Export:

- Mostly local trade.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Parin Africa is committed to building a sustainable future for Africa. With a diverse range of businesses spanning agriculture, construction, tourism, and more, the company is dedicated to driving growth and development across the continent.

Parin Africa believes that business can be a force for good, and is committed to creating a positive impact for its customers, employees, and communities.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

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• BUSINESS SERVICES

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Perdeberg Cellar



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.perdeberg.co.za

Phone:
+27 (0)21 869 8244

Email:
heinrich@perdeberg.co.za

BUSINESS OVERVIEW

Perdeberg Cellar is situated at the foothills of the Paardeberg Mountain in Paarl, in one of the finest wine-growing areas in South Africa. Dating back to 1941, the company has been in business for over 80 years. A differentiating quality of Perdeberg wines is their predominant use of unirrigated vineyards (termed 'dry land' vines) which yield small berries with concentrated flavours and colours that create superior wines.

With a vineyard spanning over 3,000 hectares, mainly in the Paarl and Swartland regions, Perdeberg benefits from different microclimates and various soil types. The natural variation of weather, soil, drainage and altitude from vineyard to vineyard together with intensive vineyard management, handpicking of grapes in small crates, small presses and maturing in barrels enables the business to produce a wide range of wines of exceptional quality with distinct qualities and characters.

PRODUCTS SUPPLIED

- Perdeberg supplies red, white, rosé, and sparkling wines, in all variants
- Perdeberg is also known as the 'Home of Chenin Blanc,' producing no less than 10 variations of the varietal.

REGIONS OF EXPORT

Current Regions of Export:

- Africa, Asia, Europe, Middle East, North America.



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Perdeberg produces fine wines at every price bracket due to its dry land viticulture that ensures higher quality grapes and wines
- Perdeberg also commits to sustainable farming practices, flexible production and quick and efficient back-office support for its clients.

Awards

- *Winery of the Year* – Michelangelo International Wine Awards
- Four Consecutive Top 10 finishes at the *Standard Bank Chenin Blanc Awards*
- Various other local and international wine awards.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Profit Forever Import & Export Nigeria Company



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Nuts, Seeds & Soya

Phone:
(+234) 9018551855

Email:
tianzhanbao@gmail.com

BUSINESS OVERVIEW

Profit Forever Import & Export Nigeria Company Ltd is an offshoot of Profit Forever Import & Export Company China.

We commenced operations in Nigeria and other west African countries such as Togo and Burkina Faso in 2018 and have become one of the biggest exporters of Agro Commodities like Sesame, Cashew Nut, Soya Beans and Groundnut. Our factory is situated at Dawanau Grains market and we have a workforce of 120 staff.

PRODUCTS SUPPLIED

- Cashew Nuts
- Groundnuts
- Sesame Seeds
- Soya Beans.

REGIONS OF EXPORT

Current Regions of Export:

China, England, Japan, Korea, USA, Vietnam.

WHY CHOOSE US AS YOUR PARTNER

- Our Sesame is 99% pure
- We employ the best technology in cleaning Sesame.
- Our expertise and professionalism will ensure customers receive the best experience.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Proxima Centauri Farms



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Nuts & Spices

Website:
www.procentfarms.com

Phone:
(+233) 208263690

Email:
Info@procentfarms.com

BUSINESS OVERVIEW

Proxima Centauri Farms supports a large range of out-growers and collaborators who help in ensuring the quality of products at all stages of production.

We identify ourselves as being in a unique position because of the high nutritional value of our products. Quality service is our hallmark in tiger nut, ginger, and moringa processing.

PRODUCTS SUPPLIED

- Ginger powder (in 20 grams and 150 grams)
- Tiger nuts powder (in 40 grams, 200 grams and 500 grams).

REGIONS OF EXPORT

Current Regions of Export:
Canada, Ivory Coast and Ghana.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

There is a well-structured market for our products, both in Ghana and internationally. We cultivate organically and process our products naturally with no additives or chemicals.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Raisins South Africa



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Raisins

Website:
www.raisinsa.co.za

Phone:
+27 54 495 0283
+27 84 800 6610

Email:
admin@raisinsa.co.za

BUSINESS OVERVIEW

Raisins South Africa NPC is a registered non-profit company. The business originally began operating in 1997 under the name Dried Fruit Technical Services, before it was restructured in 2018.

Raisins SA's mandate is to advance the interests of the local industry in a competitive international environment, with a focus on governance and administration, market access and expansion, research and development, transformation, and information and communication.

Raisins SA has a small, highly experienced team of 11 people who are dedicated to advancing the interests of South Africa's raisin industry.

PRODUCTS SUPPLIED

The following products and approximate volumes can be supplied from South Africa annually:

- Currants: 4,000 MT
- Flame: 4,500 MT
- Golden Sultanas: 15,000 MT
- OR Sultana: 700 MT
- SA Sultana: 5,000 MT
- Thompsons (organic): 3,000 MT
- Thompsons: 46,000 MT
- Other: 7,000 MT

REGIONS OF EXPORT

Current Regions of Export:

Over 85% of South Africa's raisin crop is destined for international markets, with the most prominent markets being:

- Canada
- Europe
- UK
- USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

SA Raisins have the following characteristics:

- Excellent product flow
- No, to low pesticide residue, with 50% of its crop having no residues
- Well within the required ochratoxin A-level
- Naturally dried in the sun, not oven dried
- Excellent shelf life of 12-months
- The product does not 'sugar' easily
- Distinct flavour and colour.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
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RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Red 2 Roast



Place of Origin:

Uganda, Africa

Sector:

Agriculture

Sub-sector:

Coffee

Website:

www.red2roast.com

Phone:

+256706-198-281

+256778-060-424

Email:

info@red2roast.com

BUSINESS OVERVIEW

Established in 2018, Red 2 Roast specialises in producing high-quality roasted Arabica coffees, sourced directly from a variety of farmers across the Rwenzori Mountain ranges in western Uganda. From green beans to roasted coffee, its products and services cover the entire spectrum of the coffee value chain.

The company's goal is to be regarded as a great business partner and market leader in service and quality for specialty roasted coffees from Uganda – and its objective is to build a sustainable coffee enterprise by following industry best practices that meet the daily needs of its consumers.

Red 2 Roast is a female-led company with a management team consisting of three directors, two managers, four permanent staff members and 10 additional employees.

The business maintains factories that:

- Wash beans
- Roast beans
- Pack beans.

PRODUCTS SUPPLIED

- Speciality green coffee
- Roasted speciality coffee (Medium Roast, Medium Dark Roast, Dark Roast).

Volume and Frequency

25 MT per annum.

REGIONS OF EXPORT

Current Regions of Export:

- East Africa
- South Africa
- UK.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Red 2 Roast's coffees originate from single-origin, sun-dried natural Arabica beans.
- The business is committed to 'thinking globally and acting locally' by striving to create empowered coffee farmers that produce quality coffees for local and international customers.
- By working directly with local farmers, the company provides a crop-to-cup solution.

Accreditations:

- Fully certified by the Uganda National Bureau of Standards.





BROWSE EXPORTERS BY:

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• COUNTRY

• AGRICULTURE

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RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Red Lands Roses



Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Horticulture

Website:
www.redlandsroses.com

Phone:
(+254) 758516936
(86) 188 20000926

Email:
sales@redlandsroses.co.ke

BUSINESS OVERVIEW

Red Lands Roses was established in 1996 in Ruiru, 35km Northeast of Nairobi, Kenya. The altitude of 1800m and the proximity to the equator are ideal conditions for the cultivation of roses. We specialise in growing and exporting T-Hybrid and spray roses of the highest quality in a range of around 200 varieties.

Our roses are grown on 28 hectares of land in over 20 greenhouses on a 100% hydroponic system with full recycling of water, preventing rejects of phosphates and nitrates from seeping into ground water. The substrate is volcanic material, which is dug out from close to the farm, washed and sterilised.

PRODUCTS SUPPLIED

- T-Hybrid roses
- Garden roses
- Spray roses
- Mini Must roses

REGIONS OF EXPORT

Current Regions of Export:

Albania, Australia, China, Colombia, Denmark, Egypt, France and Reunion, Greece, Hong Kong, Italy, Japan, Kazakhstan, Kosovo, Latvia, Macau, Middle East and Far East, Russia, Senegal, Singapore, South Africa, Sweden, Switzerland, Taiwan, Thailand, UK, Ukraine, and USA.



WHY CHOOSE US AS YOUR PARTNER

We deliver the highest quality with a huge volume and variety of environmentally-friendly cultivated roses.

Certifications:

- FLO-Max Havelaar (Fair Trade Labelling Organisations International)
- MPS-A (Highest grade for environment care)
- KFC (Kenya Flower Council, Silver grade)
- FFP (Fair Flowers Fair Plants, label for the efficiency of the tracking system)
- GLOBAL-GAP (Good Agricultural Practice).





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Robinson & Sinclair



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine

Website:
www.robinson-sinclair.com

Phone:
+27 (0)72 856 3449
+27 (0)21 462 6385

Email:
matthew@robinson-sinclair.co.za
sarah@robinson-sinclair.co.za

BUSINESS OVERVIEW

Robinson & Sinclair, a premium export agency founded by Tanja Robinson 20 years ago, partners with boutique family-owned wineries to share their exceptional wines and stories with the world.

Operating on every major continent, the agency exports to approximately 40 countries.

As a sales force and one-stop shop, Robinson & Sinclair represents over 16 family-owned wineries from the finest wine-making regions in South Africa, allowing them to serve all aspects of the market.

Robinson & Sinclair goes beyond simply exporting wine – they are also product developers, marketers, researchers, market experts, sommeliers – and most importantly, the source of livelihood for many of the wineries they represent.

The business employs eight staff in South Africa, and one employee in Germany.

PRODUCTS SUPPLIED

- All still and sparkling varietals of wine, supplied in 750ml wine bottles to 1,5l magnum wine bottles
- Spirits including Brandy, Gin and Vodka.

REGIONS OF EXPORT

Current Regions of Export:

- Africa
- Asia
- Canada
- Europe
- North & South America
- Russia.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Robinson & Sinclair has been in business for two decades and has established itself as a leading wine exporter in South Africa.

The company attributes its success to its people, who foster long-term relationships that extend beyond business.

Robinson & Sinclair regularly participates in trade shows throughout the year. The business has representation on every major continent and they have national scale deals with retailers.

The company also has two wine shops located in Cape Town, South Africa and Munich, Germany – and Robinson & Sinclair is proud to have three qualified sommeliers within its sales team.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Roland Imperial Tobacco Company



Place of Origin:

Zambia, Africa

Sector:

Agriculture

Sub-sector:

Tobacco

Website:

www.rolandtobacco.com

Phone:

(+260) 211256649 /
(+260) 965847492

Email:

info@rolandtobacco.com

BUSINESS OVERVIEW

Roland Imperial Tobacco Company Limited (RITCO) is a Zambian owned company which was founded by Dr. Ephraim Mwenda and was incorporated in 2001 to manufacture and sell cigarettes and other tobacco related products. RITCO has a robust distribution network and up until 2013, RITCO was in the business of selling cigarettes manufactured by third parties.

In 2013, RITCO established Zambia's largest cigarette manufacturing plant based in Makeni, Lusaka, Zambia to produce the popular cigarette brands of Life and Guards.

RITCO has just finalised construction of an ultra-modern tobacco processing plant that incorporates a Cigarette Manufacturing Plant (Secondary Plant), a Primary Processing Plant (PMD) and a Green Leaf Threshing Plant (GLT).

PRODUCTS SUPPLIED

- Life Gold, Life Full Flavour and Life Menthol Cigarettes
- Guards Full Flavour and Guards Menthol Cigarettes
- Ocean Blue and Ocean Menthol Cigarettes
- Zambezi Roll Your Own (RYO) Tobacco.

Volume and Frequency

The RITCO factory has a capacity to deliver over 7 billion sticks of cigarettes per year in both soft pack and hard pack.

REGIONS OF EXPORT

Targeted Export Regions:

Zambia.



Targeted Export Regions:

Angola, Malawi, Namibia, South Africa.

WHY CHOOSE US AS YOUR PARTNER

Our brands of cigarettes are produced from renowned high-quality Zambian tobacco. The Accreditations and Awards given to RITCO are a clear testimony of the high quality products and service you can expect from RITCO.

Certifications:

- RITCO Limited is ISO Certified for Quality Management Systems based on ISO 9001:2008. The products of RITCO Limited, therefore, conform to the international standards and match any foreign products and can thus, be sold anywhere in the world.

Awards won:

- Manufacturer of the Year 2018 Award – Zambian Association of Manufacturers (ZAM)
- Company of the Year 2018 Award, 3rd Position – Zambia Bureau of Standards (ZABS)
- Product of the Year 2018 Award, 3rd Position – Zambia Bureau of Standards (ZABS)
- Product of the Year 2020 Award, 2nd Position: Zambia Bureau of Standards (ZABS).





BROWSE EXPORTERS BY:

• SECTOR

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• COUNTRY

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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Rooibos Ltd



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Rooibos Tea

Website:
www.rooibosltd.co.za

Phone:
+27 (0) 27 482 8100
+8619602148779

Email:
kieran@rooibosltd.com

BUSINESS OVERVIEW

Rooibos Ltd specialises in the production and marketing of Rooibos tea. Established in 1954, it has a rich history that is deeply intertwined with the cultivation of Rooibos – a unique herbal tea native to the Western Cape region of South Africa.

Over the years, Rooibos Ltd has played a pivotal role in developing the Rooibos industry, working closely with local farmers and communities to promote sustainable farming practices. They have a significant footprint in the Rooibos-growing regions, with partnerships and contracts with numerous Rooibos farmers across the Cederberg and Sandveld areas.

The company operates multiple processing factories to prepare Rooibos for export, with state-of-the-art facilities ensuring quality and consistency. The company employs a substantial workforce involved in the harvesting, processing, and distribution of Rooibos products, contributing to the growth and global popularity of this unique South African herbal tea.

PRODUCTS SUPPLIED

Rooibos Ltd has a 70% market share of all the Rooibos sold globally on an annual basis. The total market for Rooibos is around 16,000 tons per year (domestic and international). The company sells:

- Fermented Rooibos
- Green Rooibos (unfermented)
- Honeybush
- Rosehip
- Extracts from all of these teas.

REGIONS OF EXPORT

Current Regions of Export:

Over 50 markets around the world, including China, Japan, Western Europe and USA.

WHY CHOOSE US AS YOUR PARTNER

Chinese customers should strongly consider partnering with Rooibos Ltd for several compelling reasons:

1. Local presence in China: Rooibos Ltd's office in Shanghai with its Chinese-speaking staff demonstrates a commitment to serving the Chinese market effectively. This local presence ensures that Chinese customers can receive timely support, clear communication, and a deeper understanding of their specific needs and preferences. We also have a warehouse close to Shanghai so customers can order goods directly in China.

2. World-class food safety standards: Rooibos Ltd maintains the highest level of food safety through our world-class Quality Control (QC) department. This commitment to quality ensures that Rooibos tea products meet or exceed international food safety standards, providing Chinese consumers with safe and trustworthy products.

3. Abundant raw material reserves: Rooibos Ltd boasts the largest reserve of Rooibos raw material, which is essential for meeting the demands of significant markets like China. This abundant supply ensures a stable and consistent source of high-quality Rooibos tea for Chinese customers, preventing shortages and disruptions.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

S.M. Holdings



Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Beans, Cocoa, Coffee & Seeds

Website:
www.smholdings.com

Phone:
(+255) 786222333

Email:
nahdi@smholdings.com

BUSINESS OVERVIEW

S.M. Holdings is a leading exporter of agro-commodities, such as cotton, coffee, sesame seeds, cocoa beans and soya beans.

PRODUCTS SUPPLIED

We supply premium agro-commodities.

Volume and Frequency:

- Cocoa beans 7,000mt per annum
- Coffee beans 5,000mt per annum
- Sesame seeds 15,000mt per annum
- Soya beans 15,000mt per annum.

REGIONS OF EXPORT

Current Regions of Export:

Bangladesh, China, India, Pakistan, Turkey, UAE and Vietnam.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We supply premium-quality commodities at very affordable prices.

Certifications:

Organically certified company by Control Union Netherlands.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Sea Harvest Aquaculture



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fish

Website:
www.seaharvest.co.za

Phone:
+27 21 468 7960
+27 83 444 3422

Email:
john@vikingaquaculture.co.za

BUSINESS OVERVIEW

Viking Aquaculture was established in 2012 and acquired by Sea Harvest Group in 2021. The company is now referred to as Sea Harvest Aquaculture.

Sea Harvest Group is a listed company that was established in 1964. It has a global footprint and is a leading seafood, aquaculture, agri-processing, and branded fast-moving goods (FMCG) business. Its operations are fully integrated from harvesting, to processing, to market.

Sea Harvest Group is based in South Africa and has fishing and trading operations in Australia, Hong Kong, and South America. The objective of the Hong Kong branch is to develop and grow its business interests in Southeast Asia, particularly in China.

Its primary products are hake, prawns, anchovy, pilchards, scallops, crab, and abalone. Its main markets are Europe, South Africa, Australia, and Asia.

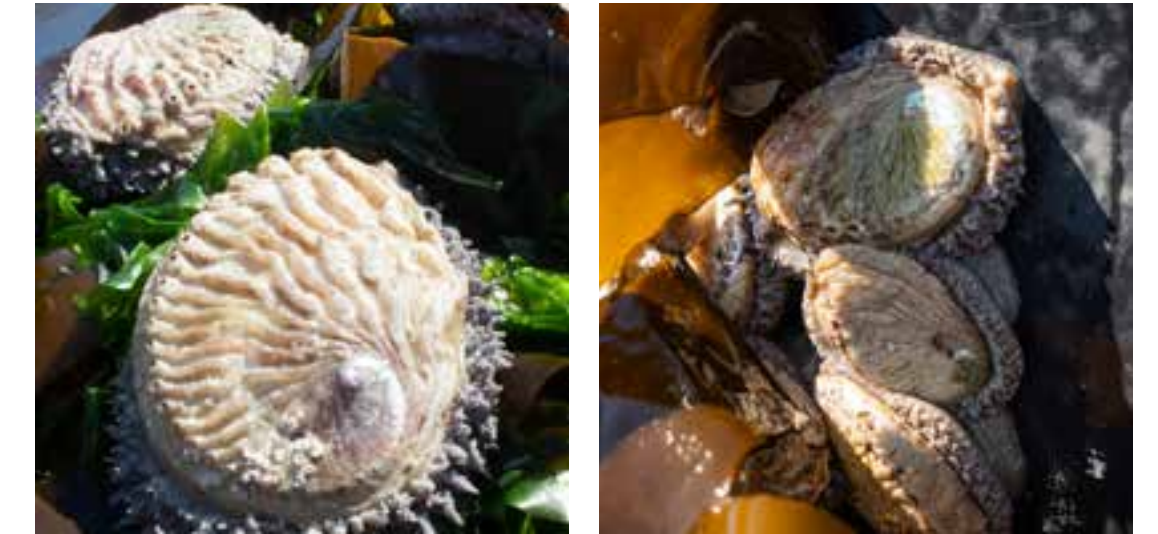
Sea Harvest Group employs more than 5,000 people worldwide.

PRODUCTS SUPPLIED

- Hake, prawns, anchovy, pilchards, scallops, crab, and abalone
- Main farmed Abalone products are :
 - Live, Canned, Dried, Frozen.

Volume and Frequency

- Sea Harvest Aquaculture farms Abalone on land and has a sales capacity of 350 tonnes per annum.



REGIONS OF EXPORT

Current Regions of Export:

Canada, China, Hong Kong, Japan, Malaysia, Singapore, USA.

WHY CHOOSE US AS YOUR PARTNER

Sea Harvest Group Ltd is a very strong and financially stable company with a long-term view

- The aquaculture business had good growth potential
- Supply is sustainable
- They are farming specialists
- Their energy is clean and renewable
- The seawater used is pure and pristine
- They use natural seaweeds to feed the animals
- Abalone has rich health benefits.

Sustainability, Global Food Standards and CSR

- MSC, Wild Caught, WWF, Haccp, Sedex, FDA.

Sea Harvest Foundation

- Investing in local communities not-for-profit, to bring about social upliftment and change.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Seret Grains Uganda



Place of Origin:

Uganda, Africa

Sector:

Agriculture

Sub-sector:

Beans, Grains & Seeds

Phone:

(+256) 772206093

Email:

temye@seretgrain.com

BUSINESS OVERVIEW

Seret Grains Uganda was established over two decades ago as a buyer of grains and pulses from supply chains of smallholder farmers in the Uganda economy. We have just completed the installation of a 5,000mt processing plant and are focusing on expanding beyond our current markets, which include Uganda and the regional East African market.

PRODUCTS SUPPLIED

We produce grains, seeds and beans, including:

- Chia seeds
- Sesame
- Red kidney beans
- Soya beans.

Volume and Frequency:

- Chia seeds: 5,000mt per annum
- Sesame: 3,000mt per annum
- Red kidney beans: 10,000mt per annum
- Soya beans: 10,000mt per annum.

REGIONS OF EXPORT

Current Regions of Export:

East Africa region.

Targeted Regions of Export:

China.



WHY CHOOSE US AS YOUR PARTNER

We have access to a supply chain of small-hold farmers that are able to deliver organic products at competitive prices and have just completed a very modern milling plant that enables us to deliver quality products.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

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RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
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• TELECOMMUNICATIONS

Sherbet Farms Nigeria



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Cocoa & Nuts

Phone:
(+234) 8113101434

Email:
sherbetfarms@gmail.com

BUSINESS OVERVIEW

Sherbet Farms Nigeria Limited was registered in 2011 with RC No 970829. We have approximately 40 staff working in the warehouse and on the field.

Our warehouse can contain 3000 mts of cocoa beans at a time.

PRODUCTS SUPPLIED

- Raw cocoa beans
- Raw cashew nuts.

REGIONS OF EXPORT

Current Regions of Export:
France, Holland, UK.

WHY CHOOSE US AS YOUR PARTNER

- Integrity
- Ability to meet contract demand and specifications.





BROWSE EXPORTERS BY:

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& FRANCHISING

• TELECOMMUNICATIONS

Silver Crown Commercials



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Fresh Produce

Phone:
(+233) 247760892

Email:
silvercrowncol@gmail.com

BUSINESS OVERVIEW

Silver Crown Commercials supplies chilli peppers, ginger and cassava to customers in Ghana and the Netherlands.

PRODUCTS SUPPLIED

- Chilli peppers
- Cassava
- Ginger.

REGIONS OF EXPORT

Current Regions of Export:
Ghana and the Netherlands.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We use only the best international farming practices and focus on delivering excellent products and services to our customers.





BROWSE EXPORTERS BY:

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Sir Fruit



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit Juices

Website:
www.sirfruit.com

Phone:
(+27) 119897700
(+27) 829234425

Email:
patrickb@sirfruit.co.za
patrician@sirfruit.co.za

BUSINESS OVERVIEW

Sir Fruit is a family run business that manufactures premium fresh fruit juices, cocktail mixes, cordials and fruit purees to the retail and hospitality markets in South Africa.

We are South Africa's leading premium juice manufacturer. We have a fleet of delivery vehicles and do all our own distribution with over 5,000 active customers in South Africa.

We deal directly with farmers, procuring fresh processed fruit for our products. We have an extensive 'NPD' team that can produce new products, on trend, quickly and efficiently.

PRODUCTS SUPPLIED

- All fresh 100% fruit juices: Orange, mango, strawberry, fruit cocktail, granadilla, cranberry, lemon, ginger, guava, pineapple, berry, apple
- Health shots: 100ml shots of ginger, turmeric, immunity, pro-biotic, energy
- Lucky Bird premium cocktail mixes, syrups and cordials
- Juice concentrates/Happy Harvest range: Orange, mango, cocktail, cranberry, cherry and guava.

Volume and Frequency:

- Juices: 1,5 million litres a month
- Health Shots: 200,000 units a month
- Lucky Bird: 10,000 litres a month
- Juice Concentrates: 2,000,000 per month.



REGIONS OF EXPORT

Current Regions of Export:
South Africa and the Seychelles.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are South Africa's premium hospitality fruit juice supplier, supplying all major restaurant and hotel chains. We have received various 'Supplier of the Year Awards' from Famous Brands, the Checkers/Shoprite group and have very long standing relationships with both hospitality and retail groups.





BROWSE EXPORTERS BY:

• SECTOR

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• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Slanghoek Cellar



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.slanghoek.co.za

Phone:
+27 (0)23 344 3026

Email:
pieter@slanghoek.co.za

BUSINESS OVERVIEW

Established in 1951, Slanghoek Cellar is situated in the picturesque Slanghoek Valley in South Africa, 800m above sea level, surrounded by the majestic Slanghoek Mountains from which the cellar derives its name.

The grapes, which are processed at Slanghoek Cellar, are sourced from 25 producers in the same valley and the ideal geographic position, fertile, varied soils and microclimate are reflected in the unique character of Slanghoek's renowned and award-winning red, white, sparkling and dessert wines.

Innovative technology and modern cellar equipment enable the winemakers and their team to constantly produce wines that boast sought-after titles and prestigious awards.

The company has also been working to reduce its carbon emissions since 2012 by reusing by-products for fertiliser, using LED lighting with timers, and recycling processing effluent water for irrigation.

PRODUCTS SUPPLIED

Slanghoek Cellar offers a premium range of wines, that include the following variants:

- White wines: Barrel Fermented Chenin Blanc, Chardonnay, Chenin Blanc, Sauvignon Blanc
- Red wines: Cabernet Sauvignon, Camerca (Cabernet Sauvignon; Merlot; Cabernet Franc), Merlot, Pinotage, Shiraz
- Sparkling wine: Cuvee Brut Sparkling Wine.

Volume and Frequency

Slanghoek Cellar produces more than 30 million litres of wine annually, in various styles for several markets.

REGIONS OF EXPORT

Current Regions of Export:

- Belgium, Botswana, Canada, Germany, Italy, Namibia, Netherlands, Sweden, Switzerland.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Slanghoek Cellar's highly effective, specialised team and cutting-edge technology, in combination with ideal geographical attributes, have delivered a track record of reliable and trustworthy wines.

Certifications

- Slanghoek Cellar's wines are certified by the Integrated Production of Wine (IPW) scheme, established by the South African wine industry in 1998, with compliance overseen by the Wine and Spirit Board's dedicated IPW office
- ISO 22000 and HACCP accreditations, ensuring quality and safety in terms of production.

Awards

Slanghoek Cellar's wines have been acclaimed by authoritative wine-evaluating entities such as Decanter, Tim Atkin, Veritas, Terroir, Vinifera, Sommelier Selection and Michelangelo.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

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Smart Wines



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.alvisdrift.co.za

Phone:
(+27) 219050653

Email:
salesmanager@alvisdrift.co.za

BUSINESS OVERVIEW

Alvi's Drift has a history dating back to 1928 when the farm was established on the banks of the Breede River, outside Worcester in South Africa. Started by Albertus Viljoen 'Alvi' Van Der Merwe, the farm is now run by his grandchildren. Alvi's Drift is now the largest privately-owned winery in South Africa. We bottle our own wine and we are one of the top-5 best-selling wine brands in our category, in Africa's largest retailers.

The quality of the wine produced is recognised internationally, with top honours from some of the most prestigious international competitions. There is a growing demand for Alvi's Drift wines internationally with representation in more than 20 territories worldwide.

PRODUCTS SUPPLIED

- Icon wines (Albertus Viljoen range)
- Flagship wine (the Verreaux)
- Reserve Wines range
- Signature wine range
- Sparkling wines.

Volume and Frequency:

- Flagship wine (the Verreaux): Less than 5,000 bottles per annum
- Icon wines (Albertus Viljoen range): Less than 5,000 bottles per annum
- Reserve Wines range: Less than 30,000 bottles per annum
- 221 Wines range: More than 30,000 bottles each per annum

- Signature Wine range: More than 100,000 bottles each per annum.

REGIONS OF EXPORT

Current Regions of Export:

Africa, ASEAN, Canada, China, Europe, Hong Kong, Russia, UK and USA.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We are the largest privately-owned wine farm, bottling our own brand in South Africa. We are also part of a large family owned multi-agricultural business that drives sustainability and is committed to improving the lives of workers. We are recognised worldwide for the quality of our wines and with capacity to comfortably increase volumes substantially while maintaining this exceptional quality.

Awards:

- Sauvignon Blanc Association of South Africa and Concours Mondial du Sauvignon in Brussels for producing one of the top 10 Sauvignon Blancs in South Africa
- The Chenin Blanc Association for producing two of the top 10 Chenin Blancs in South Africa
- The Shiraz Association for producing the best Shiraz based red blend in South Africa
- The US Sommeliers Choice awards for best wine from South Africa.





BROWSE EXPORTERS BY:

• SECTOR

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Social Agriculture



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Fresh Produce

Website:
www.socialagric.com

Phone:
(+233) 245904884

Email:
kofi.kuranchie10@gmail.com

BUSINESS OVERVIEW

Social Agriculture is a community-based social enterprise focused on building strong and thriving communities in the regions where we operate.

Our approach to creating long-term sustainable value is through consistent community and social engagement, complemented by a strong partnership with traditional authorities, community leaders and local government and training institutions.

We have worked with over 50 farmers in the production and processing of vegetables, herbs and staples, including cassava and plantain.

PRODUCTS SUPPLIED

We work with numerous farms to deliver high quality products, including:

- Basil
- Cucumbers
- Garlic
- Lettuce
- Mint
- Peppers.

Volume and Frequency:

- Basil: 10mt per month
- Cucumbers: 20mt per month
- Garlic: 10mt per month
- Lettuce: 15mt per month
- Mint: 10mt per month
- Peppers: 33mt per month,



REGIONS OF EXPORT

Current Regions of Export:

Ghana.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We have adopted well-researched organic protocols in the production of vegetables allowing us to deliver healthy vegetables to a niche market.

The use of consistent irrigation, as well as protective farming reduces the need for chemicals and pesticides, which tend to contaminate products.

We supplement the traditional method of running an agribusiness with social interventions that seek to build the capacity of all stakeholders connected to our business operations.

This strategy has proven to not only increase productivity but has also improved the living standards of many rural dwellers.





BROWSE EXPORTERS BY:

• SECTOR

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• COUNTRY

• AGRICULTURE

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• TELECOMMUNICATIONS

Somani Agro Exports



Place of Origin:
Tanzania, Africa

Sector:
Agriculture

Sub-sector:
Beans, Pulses & Seeds

Phone:
(+255) 655950777
(+255) 719216550
(+255) 756080813

Email:
somaniagro17@gmail.com

BUSINESS OVERVIEW

Somani Agro Exports is a trading company that exports a variety of beans and grams (mung beans) to countries around the world.

PRODUCTS SUPPLIED

- Green and yellow grams
- Pigeon peas
- Sesame seeds
- Soya beans
- Split green and yellow grams
- Split pigeon peas.

REGIONS OF EXPORT

Current Regions of Export:
China, Bangladesh, Dubai, India, Japan, Pakistan, Qatar, Saudi Arabia, Singapore, South Africa and UK.

WHY CHOOSE US AS YOUR PARTNER

We provide the best quality products efficiently and on time.





BROWSE EXPORTERS BY:

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• TELECOMMUNICATIONS

Sondhi Trading



Sondhi Trading Limited



Place of Origin:
Kenya, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.sondhi-mbaraki.com

Phone:
(+254) 722 411827

Email:
j.c.sondhi@gmail.com

BUSINESS OVERVIEW

Sondhi Trading is a top-ten ranked exporter of Kenya coffee. We remain one of the few privately-owned coffee exporters in Kenya and play a significant role in the coffee industry. Our managing director serves as a committee member of The Kenya Coffee Traders Association since its inception in 2001 and has served as Chairman on two occasions. Jay Sondhi is the current Vice Chairman of The Kenya Coffee Traders Association.

PRODUCTS SUPPLIED

- Arabica coffee.

Volume and Frequency:

We export around 1 000mt per year.

REGIONS OF EXPORT

Current Regions of Export:

Germany, Middle East, UK and USA.

WHY CHOOSE US AS YOUR PARTNER

We adhere to all international standards and ensure our coffee products are well-prepared to match the approval samples. We follow all shipping instructions and are known for our customer care.

Certifications:

- ISO 9001
- ISO 22000
- Rain Forest Alliance
- UTZ Certified.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

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Sonia Foods Industries



Place of Origin:

Nigeria, Africa

Sector:

Agriculture

Sub-sector:

Food Processing: Tomatoes

Website:

www.soniafoodsng.com

Phone:

(+234) 8033073365

Email:

nadel2007@gmail.com

BUSINESS OVERVIEW

Sonia Foods Industries Ltd was incorporated in June 2006 with the Corporate Affairs Commission (CAC) in Nigeria - RC: 6562288. It is a privately held company that is indigenous and registered with the Government of Nigeria. Sonia is a 100% owned Nigerian Brand.

The present share capital of the company is N10,000,000.00 and divided into 10,000,000 ordinary shares at N1.00 each fully paid. While Nnamdi Nnodebe has 9,000,000 units of the new shares (90%), Mary Chinyere N. has 800,000 units of shares (8%) and Nadel Electronics Company Ltd has 200,000 units (2%).

Sonia is a member of Manufacturers Association of Nigeria (MAN), Member of Lagos Chamber of Commerce and Industries and a member of the Nigerian Export Promotion Council.

In order to also generate foreign exchange earnings, Sonia Foods is in the process of exportation of retail packed tomato paste of various sizes to our neighbouring countries – Ghana, Togo, Côte d'Ivoire, Senegal, Liberia and others.

PRODUCTS SUPPLIED

- 54,500 cartons of tomato paste of various sizes (2.2kg, 400g, 210g and 70g Tins & Sachets) per day with an average of 24 working days in a month
- Variants: Tomato Mix, Onion and Pepper Tomato Paste.



REGIONS OF EXPORT

Current Regions of Export:

- Northern Zone with a depot located at Kano
- Eastern Zone with a depot located at Aba
- Western Zone with a depot located at Ibadan
- Southern Zone with a depot located at Benin
- Lagos main with a depot located at Logos Island.

WHY CHOOSE US AS YOUR PARTNER

Sonia Brands tomato paste of various sizes occupies 30% share of the Nigerian Market due to uncompromised high quality of products and price competitiveness.

Accreditations:

- Manufacturer Association of Nigeria (MAN)
- National Agency for Foods, Drugs Administration and Control (NAFDAC)
- Standard Organisation of Nigeria (SON).





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

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• TELECOMMUNICATIONS

Southern Forest Ghana



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Fresh Produce

Phone:
(+233) 244957765

Email:
masrienergy@gmail.com
ikeapaah@gmail.com

BUSINESS OVERVIEW

Southern Forest operates in three other African countries: Côte d'Ivoire, Burkina Faso and Gambia. We work closely with farmers to produce top-quality agri-products and support farmers and agri-business start-ups with training.

PRODUCTS SUPPLIED

Our farmers produce a range of products including:

- Cashews
- Chillies
- Dry ginger
- Mangos
- Passion fruit
- Pineapples
- Tiger nuts.

Volume and Frequency:

- Cashews: 40mt per month
- Chillies: 30mt per month
- Dry ginger: 40mt per month
- Pineapples: 40mt per week
- Tiger nuts: 40mt per month
- Mangos: Seasonal and upon request
- Passion fruit: Seasonal and upon request.

REGIONS OF EXPORT

Current Regions of Export:
Europe and Lebanon.



Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Quality, timely delivery and competitive prices are our hallmark.





BROWSE EXPORTERS BY:

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• COUNTRY

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• TELECOMMUNICATIONS

Stawi Foods



Place of Origin:

Kenya, Africa

Sector:

Agriculture

Sub-sector:

Porridge

Website:

www.stawifood.co.ke

Phone:

+254720466910

Email:

eric@stawifood.co.ke

BUSINESS OVERVIEW

Stawi Foods is a Kenyan-based consumer packaged goods company specialising in providing remarkable food products to consumers. Since its founding in 2012, the company has been on a mission to make high-quality and nutritious foods accessible to more people, elevate communities and make the world a healthier place.

The business is committed to putting people first by improving the variety, nutrient density, affordability and accessibility of its products.

Stawi Foods works with suppliers who practice sustainable farming and biodiversity. These suppliers work with rural farming communities to responsibly produce products while providing support and education to strengthen long-term relationships.

PRODUCTS SUPPLIED

Stawi Junior Porridge (from 7 months)

- A deliciously tasty and soft, chewable easy-cook porridge featuring a mix of four grains with a nutritional profile to meet a child's Recommended Daily Allowance (RDA).
- Suitable for children during and after weaning, it contains nutrients needed in early growth and development, such as 11 vitamins, 5 minerals, high fibre and calcium – and no added sugar.

Nurture Family Porridge

- Consumed as a hot beverage, Stawi Nurture Family Porridge is a delicious, easy-cook product that is carefully formulated to cater to the nutritional



requirements of the whole family, regardless of age or gender, with 11 vitamins, 5 minerals, high fibre and calcium – and no added sugar.

Other products available on order:

- Coffee beans
- Macadamia nuts.

REGIONS OF EXPORT

Current Regions of Export:

- Local market.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Stawi Foods has the requisite processing capacity and sourcing channels to meet customer orders.
- The company has a food safety management system in place to ensure product quality and traceability.
- And because Stawi Foods sources materials from smallholder farmers, when you buy from them, you know you are empowering rural Kenyan farmers.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Swartland Winery



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.swartlandwinery.co.za

Phone:
+8618657927676

Email:
Tony Wong (Agent in China):
tonylives_here@163.com

BUSINESS OVERVIEW

In 1948, Swartland Co-operative was founded with 15 members in the local movie house whereby they established an independent winery where they could deliver and press their own grapes.

The first chairman of the newly formed co-operative donated four hectares of his own farm Doornkuil, to be used for developing the winery.

The cooperative cellar has since transitioned into a privately held wine company.

Today, Swartland Winery produces approximately 2 million bottles of wine a year from grapes supplied by producers across an area of 3,600 hectares.

The vineyards are situated in the picturesque Swartland wine valley and benefit from the constant cool breezes that blow off the Atlantic Ocean which effectively sustain many microclimates, while the proximity to mountain ranges adds its own dimension to the physical characteristics of the grape berry.

PRODUCTS SUPPLIED

Swartland Winery produces over 50 world-class styles of wines within the following categories:

- Red wine
- White wine
- Sparkling wine
- Fortified wines.

Volume and Frequency

Approximately 2 million bottles of wine are produced per year.

REGIONS OF EXPORT

Current Regions of Export:

Swartland's wines are distributed across the globe to more than 30 countries.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Swartland Winery has established three business units to enable the company to deliver an all-in-one wine experience to its clients:

- The Marketing Division focuses on global sales of a selection of sought-after brands, and assists their bottling clients with logistical and administrative support.
- The Quality Control Division operates according to strict international standards and undertakes intensive testing annually.
- The Bottling Department can produce various bottled and 'bag in the box' wines within very competitive timeframes.





BROWSE EXPORTERS BY:

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& FRANCHISING

• TELECOMMUNICATIONS

Tanin Global



Place of Origin:

Tanzania, Africa

Sector:

Agriculture

Sub-sector:

Cereals, Coffee, Grains, Nuts,
Pulses, Seeds, Spices

Website:

www.tanin.co.tz

Phone:

+255 765 787 777

Email:

business@tanin.co.tz
daniel@tanin.co.tz
info@tanin.co.tz

BUSINESS OVERVIEW

Established in 2017, Tanin Global specialises in exporting coffee beans, processed tea, maize, cocoa, cashew nuts, and raw materials for animal feed. The company also supplies Agricultural inputs such as gunny bags, fertilizer, and pesticides. In addition, the business has expanded its operations to include fuel retailing and online FMCG distribution.

Tanin Global is led by experienced directors and employs 30 staff members who are experts in the trading and supplies arena and are well-versed in business management – making the business a reliable and competent partner for importing and exporting Agro products and inputs.

PRODUCTS SUPPLIED

Animal Feeds:

- Rice Bran

Beverages:

- Coffee, Tea

Cereals & Pulses:

- Green Mung & Beans, Maize, Soya Beans

Nuts & Oil Seeds:

- Raw Cashew Nuts, Sesame Seeds

Spices:

- Cloves.

Volume and Frequency

- 7,000 MT of Clean Robusta / Arabica Coffee
- Contact the business directly for information on volumes for other products and inputs.

REGIONS OF EXPORT

Current Regions of Export:

18 international countries, including:

- China, India and other countries in Asia and Southeast Asia, Europe, Kenya, UK, various countries in the Middle East.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Tanin Global is proud of its strong relationships with farmers, particularly coffee producers. Currently, the company is rehabilitating seven Coffee Processing Units (CPUs) and managing produce processing facilities, logistics, and environmental initiatives to provide high-quality agricultural products like Arabica and Robusta coffees to their clients.

The business is committed to meeting the demands and trends of the international market by sourcing food and agricultural supplies ethically through global fair trade practices and trade permits.

Additionally, the company is working towards obtaining Organic Certifications – and places a strong emphasis on advancing sustainability and improving the livelihoods of farmers.

Accreditations

- Fair Trade Certification
- FLO ID: 47270
- Organic Certification (pending)
- Coffee and Sesame Seed Customs Accreditation.





BROWSE EXPORTERS BY:

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Tenga Limitada



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Phone:
(+27) 822274674

Email:
christian@sagefoods.co.za

BUSINESS OVERVIEW

Tenga Limitada is a fully irrigated, 230 ha macadamia farm that started in 2005 and continues to grow at 30 ha per year with the aim of reaching 500 ha over the next 9 years.

PRODUCTS SUPPLIED

- Macadamia nuts.

REGIONS OF EXPORT

Current Regions of Export:
Hong Kong, South Africa, Vietnam.

WHY CHOOSE US AS YOUR PARTNER

Assured high quality Macadamia nut in shell.





BROWSE EXPORTERS BY:

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The Anthill Kitchen



Place of Origin:

Zambia, Africa

Sector:

Agriculture

Sub-sector:

Bananas

Website:

www.theanthillkitchen.com

Phone:

(+260) 968838863

Email:

sue.a.burdett@gmail.com

BUSINESS OVERVIEW

Twala Farming is an agricultural company that manufactures green banana flour, which we sell under the trade name The Anthill Kitchen.

We currently supply Umoyo, Zambia's largest health store.

Green banana flour is a super food and a prebiotic fibre that can be used to replace wheat flour.

Green banana flour also has the highest natural resistant starch, which is scientifically proven to strengthen your immunity.

Yale University is currently undergoing a study using this and they hypothesise that resistant starch will speed up recovery and reduce hospitalisation rates in Covid-19 positive patients.

PRODUCTS SUPPLIED

- Green banana flour.

Volume and Frequency:

Currently we have the capacity to supply 4mt of green banana flour per month to China.

REGIONS OF EXPORT

Current Regions of Export:

Zambia.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Twala Farming is built on a regeneration farming philosophy that goes beyond organic – we farm to heal. Our crops make good, nutrient dense food and our mantra is: "Good Soil, Good Food, Good Health."

Our leadership team is made up of a chef and a regeneration farming expert, ensuring a top-quality product.





BROWSE EXPORTERS BY:

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The Edge Trading Company



THE EDGE TRADING (U) LTD



Place of Origin:

Uganda, Africa

Sector:

Agriculture

Sub-sector:

Coffee

Website:

www.theedgetrading.co.ug

Phone:

+256 753 185555

Email:

theedgeuganda@gmail.com

BUSINESS OVERVIEW

The Edge Trading Company Limited has been in existence since 2011, while its founder and Managing Director, Amos Kasigi, has been involved in coffee trading since 1995.

In 2011, Kasigi together with Ruth Tinkamanyire registered the business under which the formal trading of Coffee continued.

Since then, The Edge has established itself in the coffee trade by buying and selling washed and natural Arabica and Robusta coffee. The Ugandan company also undertakes the training of farmers in different regions of the country.

In 2017 The Edge established itself in the coffee export market and currently exports approximately 5,000 MT of coffee a year (70% Robusta and 30% Arabica).

The company works with more than 9,000 farmers and has facilitated RFA certification for 921 farmers in Uganda's central region.

The Edge has a vibrant management team consisting of two directors and five managers and has a staff complement of 20 permanent and 150 seasonal employees.

PRODUCTS SUPPLIED

The Edge produces Robusta (70%) and Arabica (30%) coffee varieties and some small volumes of certified coffees:

- Edge Robusta (SCR 1500; SCR 1800; SCR 1200)
- Edge Arabica (Bugisu A+; Bugisu AA; Bugisu AB; Drugar; Wugar).

REGIONS OF EXPORT

Current Regions of Export:

- The Edge currently exports to: Germany, India, Italy, Poland, Sudan, and other countries.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The Edge Trading Company:

- Is a registered coffee export company in Uganda, accredited by Uganda Coffee Development Authority
- Is a member of the Uganda Quality, Traders and Processors Association, an apex organisation that focuses on the quality and well-being of the entire value chain – and one of The Edge's directors is currently the Chairman of the Association
- Offers 70% Robusta and 30% Arabica coffee varieties
- Has worked with some of the large coffee companies in Europe, such as Ecom Group, Coffee Ithaka
- Sources its coffee directly from village agents, farmers and cooperatives, thus benefiting local communities
- Ensures its coffees can be traced back to the farmers and regions from which they are sourced
- Has built a good relationship with both suppliers and buyers to ensure sustainability
- Has an expansive knowledge of the local and international coffee industry.





BROWSE EXPORTERS BY:

• SECTOR

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• COUNTRY

• AGRICULTURE

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& FRANCHISING

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The Meat Corporation of Namibia (Meatco)



Place of Origin:
Namibia, Africa

Sector:
Agriculture

Sub-sector:
Meat: Beef

Website:
www.meatco.com.na

Phone:
+264 61 321 6400
+264 81 223 9470

Email:
Marketing@meatco.com.na

BUSINESS OVERVIEW

The Meat Corporation of Namibia (Meatco) is a meat-processing and marketing entity that sources its cattle from Namibian farmers who adhere to specific livestock farming practices. These practices contribute to the unique and sought-after characteristics of Meatco's end products.

Originally established in 1986 as Swameat Corporation, Meatco became a state-owned enterprise in 2006. The entity operates several facilities, including the Windhoek Abattoir, the Mobile Slaughter Unit, and a number of government-established abattoirs in northern Namibia. Additionally, Meatco runs two feedlots and produces Wet Blue Hides. The entity currently employs 726 individuals.

In 2022, Meatco provided 221,402 chilled and frozen beef products based on clients' specifications through a weekly cutting plan at the Abattoir's Deboning Section.

In addition to exporting its products, the entity also serves local butcheries, franchises, hotels and restaurants.

PRODUCTS SUPPLIED

Beef cuts including:

- Fillet
- Ribeye
- Rump
- Sirloin
- Topside
- And other cuts.



REGIONS OF EXPORT

Current Regions of Export:

- Angola, China, DRC, EU, Ghana, Norway, Reunion, South Africa, UK, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Meatco offers premium quality products for niche markets, with full traceability from 'Farm to Fork'. The entity's commitment to quality assurance ensures that it delivers only the best to their high-end customers, producing better yields and establishing a strong brand.
- Meatco's commitment to excellence extends to the animals from which its beef products are sourced, with all animals being reared as free-range in grasslands and free from growth hormones, routine antibiotics, or animal by-product feeds.

Accreditations:

- Meatco is accredited by respected organisations such as the British Retail Consortium (BRC) Standards, which conducts annual audits to confirm compliance with food safety during production.
- Additionally, all facilities comply with ISO 22000 and include Hazard Analysis and Critical Control Points (HACCP) 1033:2007, ensuring compliance with food safety management requirements.
- Meatco's factories are also Halaal Certified.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

The Savannah Fruits Company (SFC)



Place of Origin:

Ghana, Africa

Sector:

Agriculture

Sub-sector:

Butters, Oils, Soap

Website:

www.savannahfruits.com

Phone:

+233 37 202 6504

+233 54 012 6885

+44 795 169 5758

Email:

Info@savannahfruits.com

BUSINESS OVERVIEW

The Savannah Fruits Company (SFC) is a global supplier of African handcrafted natural products. Headquartered in Tamale, Ghana and founded in 2006 by friends Raphael Gonzalez (French) and Bart Boterman (Dutch), SFC believes that businesses should produce social good and contribute to our planet's sustainability. SFC works with local cooperatives to empower women sustainably and profitably.

To ensure maximum capacity and quality, SFC employs 55 permanent staff in its operating countries: Ghana, Benin, Burkina Faso, Ivory Coast, Mali, and Togo.

PRODUCTS SUPPLIED

SFC is able to supply the following products and volumes annually:

- African Black Soap: 20 MT
- Moringa Oil, Cold Pressed: 2 MT
- Organic & Conventional Baobab Oil, Cold Pressed: 5 MT
- Organic & Conventional Shea Butter: 2,520 MT
- Organic Virgin Coconut Oil: 76 MT
- Shea Butter Soap: 2 MT

REGIONS OF EXPORT

Current Regions of Export:

- Two major logistics platforms in Holland and USA
- Distribution worldwide: Africa, Asia, Europe, UK, USA.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

SFC provides a complete and transparent supply chain and logistics service from collection to delivery. Nuts and seeds are gathered from West Africa, processed in local communities, refined, filtered, and then packed in advanced facilities in Europe and transported to clients worldwide.

The company partners with rural and peri-urban African women who rely on the income from SFC products to help sustain their families. When you purchase from SFC, you are supporting African households' essential needs.

Awards

- West Africa Regional Malaria Safe Awards, 2018
- Exporter of the Year Award, 2019
- Investor of the Year Award, 2022.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

The Sunshine Nut Co.



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Cashew Nuts

Website:
www.sunshinenuts.com

Phone:
(+258) 820625764

Email:
don@sunshinenuts.com

BUSINESS OVERVIEW

The Sunshine Nut Co. was established in 2011 by Mr Donald Larson, a 25-year veteran in the corporate food industry, whose experience includes Director of operations at Hershey as the go-to “turnaround guy” for solving seemingly insurmountable problems in varying departments.

“Since starting the company, we have built a world-class food factory and developed relationships with community organisations throughout Mozambique where we support and develop projects with 90% of our profits. In 2014, our products landed on US shelves and today, we have an all-African staff of 30, producing one of the best tasting cashews under the sun.”

PRODUCTS SUPPLIED

- Cashew Nuts.

Flavours include:

- Sugar and spice, Plain
- Spark of spices
- Handful of herbs
- Sprinkling of salt.

REGIONS OF EXPORT

Current Regions of Export:
USA.



WHY CHOOSE US AS YOUR PARTNER

We hope when you buy our cashews, you not only taste the difference in freshness and quality, but also find hope in knowing that you are making a difference in the lives of the poor and orphaned in Mozambique.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Trans-Atlantic Trading Company



Place of Origin:

Kenya, Africa

Sector:

Agriculture

Sub-sector:

Coffee and Tea

Website:

www.tatcke.com

Phone:

+ 254 791 071 920

+254 723 792 731

Email:

georgeomuga@tatcke.com

BUSINESS OVERVIEW

Established in 2017, Trans-Atlantic Trading Company is a trading company that exports high-quality teas and coffee. The company is a member of the East Africa Tea Trade Association (EATTA) and has been exporting since 2020.

Trans-Atlantic Trading has consistently maintained its footprint in the Mombasa Tea Auction by regularly engaging and sustaining its membership through active participation year after year.

The business is located in two Kenyan cities: Nairobi (the capital city) and Mombasa (a coastal hub for the East Africa region). In Nairobi, the company operates a factory in an industrial zone and offices in the leafy suburbs to create a conducive business environment.

In Mombasa, Trans-Atlantic Trading is also strategically located in the business zone for ease of accessibility to warehouses and shipping lines in support of its export business.

The business is led by a proficient management team with the skills and experience to meet and exceed its customers' export needs.

PRODUCTS SUPPLIED

- Bulk Tea (Primary and secondary tea grades, and tea blends)
- Branded Tea
- Arabica Coffee Green Beans
- Roasted & Grounded Coffee



REGIONS OF EXPORT

Current Regions of Export:

Ghana, Pakistan, South Africa, South Sudan and Sudan.

WHY CHOOSE US AS YOUR PARTNER

Memberships

The company has managed to maintain its membership in the East Africa Tea Trade Association (EATTA), which is only possible for a few reliable and trustworthy companies that practice competitive and fair trade with their global business partners.

Strategic Physical Location

The business is also strategically located in the Kenyan cities of Mombasa and Nairobi, which increases its versatility in product and material assembly, documentation processing, shipping options, and prompt general service delivery.

ACCREDITATIONS

- Kenya Bureau of Standards
- Halal Approval- in progress
- Food & Drug Administration (FDA), USA.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Tropical Frutos



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Bananas

Phone:
(+258) 843981845

Email:
tropicalfrutosl@gmail.com

BUSINESS OVERVIEW

Tropical Frutos Lda, is a banana producing endeavour which began in 2005 and has since continued to expand to now have over 220 ha of banana fields and over 400 staff members. Though mainly exporting to South Africa, they continue to explore new opportunities.

PRODUCTS SUPPLIED

- Bananas.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

WHY CHOOSE US AS YOUR PARTNER

We deliver a quality product in a timely fashion.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Uganda Coffee Farmers Alliance



Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Phone:
(+256) 772707903

Email:
tony.mugoya@ucfa.or.ug
tonymugoya@gmail.com

BUSINESS OVERVIEW

Uganda Coffee Farmers Alliance (UCFA) is a farmer-owned national apex body established in 2000 to provide and coordinate access to extension services, researcher agencies, input suppliers, financial institutions and final buyers to coffee farmers' organisations in Uganda.

UCFA promotes these farmer organisations to become viable as business-oriented marketing entities. Currently the UCFA membership consists of 24 farmer associations and has affiliations with 86 farmers cooperatives across the various coffee growing subregions of Uganda.

PRODUCTS SUPPLIED

We supply coffee beans from a variety of top-quality farmers.

Volume and Frequency:

- 3,000mt of coffee beans per annum
- Arabica: 300mt per annum
- Robusta: 700mt per annum.

REGIONS OF EXPORT

Current Regions of Export:
Europe.

Targeted Regions of Export:
China.



WHY CHOOSE US AS YOUR PARTNER

UCFA has a clean track record of meeting its exports orders and aims to achieve improved livelihoods of local coffee farmers through the provision of efficient and innovative support services that enhance the commercialisation of agriculture in Uganda.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

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RETAIL & WHOLESALE

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Uganda Tea Development Agency



Place of Origin:
Uganda, Africa

Sector:
Agriculture

Sub-sector:
Tea

Website:
www.ugatea.com

Phone:
(+256) 414363433/4

Email:
admin@ugatea.com
marketing@ugatea.com

BUSINESS OVERVIEW

Uganda Tea Development Agency Limited (UTDAL) is a management agency owned by Igara and Kayonza Tea Factories. We provide specialised services to the Smallholder Tea Growers Factories of Kayonza, Igara and Buhweju. These services include administration, engineering, sales and marketing, tea processing, manufacturing, procurement, legal and secretarial, agriculture extension services.

PRODUCTS SUPPLIED

We produce curl, tea and cut black tea in primary (90% of production) and secondary (10% of production) grades.

Volume and Frequency:

- Our factories produce 15,000mt per annum.

REGIONS OF EXPORT

Current Regions of Export:

Africa, Asia, Europe and North America.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Our teas are excellent quality, fresh because they do not go through auction markets and we can fulfil large-quantity orders. Costs are also minimised because you deal directly with us.





BROWSE EXPORTERS BY:

• SECTOR

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• COUNTRY

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Underberg Dairy



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Dairy

Website:
www.underbergdairy.co.za

Phone:
+27 (0) 338159611
+27 (0) 793562018

Email:
marketing@underbergdairy.co.za

BUSINESS OVERVIEW

Underberg Dairy is a farmer-driven project developed in 2015 to enhance our market share in the secondary industry of dairy.

We currently produce high quality mozzarella cheese as well as cheddar, gouda and butter. These cheeses are made with the highest quality milk, at source and to the highest standards using state of the art equipment.

Currently, we are supplying 500 tonnes of mozzarella, 100 tonnes of cheddar and gouda, and 50 tonnes of butter on a monthly basis.

Our ultramodern factory is located in Underberg KwaZulu-Natal, South Africa, supported by 250 staff.

PRODUCTS SUPPLIED

- Mozzarella
- Cheddar
- Gouda
- Butter

Volume and Frequency

500 tons mozzarella, 100 tons cheddar and gouda, 50 tons butter, produced monthly.

REGIONS OF EXPORT

Current Regions of Export:

Mozambique, Swaziland, Zambia, Zimbabwe.

Targeted Export Regions:

All African Countries, Middle East, South East Asia, China.



WHY CHOOSE US AS YOUR PARTNER

Underberg Dairy is a state-of-the-art dairy, using only the best milk available. Our mozzarella is the cheese of choice for pizza manufacturers and fast food businesses. Underberg cheese and butter are of the highest quality.

- Export Certified
- FSA certified
- Halaal and Kosher certified.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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RETAIL & WHOLESALE

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& FRANCHISING

• TELECOMMUNICATIONS

Unlimited Trade Supplies



Place of Origin:

Ghana, Africa

Sector:

Agriculture

Sub-sector:

Cocoa products

Phone:

0246015961

Email:

uts.gh@gmail.com

BUSINESS OVERVIEW

Registered in 2015, Unlimited Trade Supplies is an importer and exporter of general goods and a processor of natural cocoa into finished cocoa products. The business is renowned for the sale of natural cocoa products.

The company adds value to cocoa powder, processes cassava into gari, cassava flour, and other natural spices, and offers three categories of cocoa powder products:

- Healthy natural cocoa powder blends without sugar
- Various flavoured cocoa powder blends with milk and sugar
- Dried powdered natural spices with no additives.

PRODUCTS SUPPLIED

- Cocoa Beverage in various flavours
- Cocoa Husk Tea
- Cocoa Nibs
- Cocoa Yummy Candy
- Sweetened and Unsweetened Cocoa Powder
- Various Chocolate Bars.

REGIONS OF EXPORT

Current Regions of Export:

- Kenya, Senegal and the United Arab Emirates.

WHY CHOOSE US AS YOUR PARTNER

- Unlimited Trade Supplies has made it its core mission to feed millions of people across the globe with healthy and organic food and cocoa products at competitive prices.
- When you buy from Unlimited Trade Supplies, quality and healthy products are 100% guaranteed.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Valley of Macs



Place of Origin:
Mozambique, Africa

Sector:
Agriculture

Sub-sector:
Macadamia Nuts

Website:
www.valleyofmacs.com

Phone:
(+258) 865012660

Email:
oskar@valleyofmacs.com

BUSINESS OVERVIEW

Valley of Macs was started in 2006. We have established 200ha of Macadamia nut trees. The farm has a de-husking and drying facility. We export nut-in-shell, primarily to Hong Kong, Vietnam, Australia and South Africa. We employ 120 permanent staff, and 180 casual workers in certain seasons.

PRODUCTS SUPPLIED

- Macadamia Nuts.

REGIONS OF EXPORT

Current Regions of Export:
Australia, Hong Kong, South Africa, Vietnam.

Targeted Regions of Export:
Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- We produce excellent quality nut in shell.
- We produce between 600 tonnes to 1000 tonnes of dry nut-in-shell Macadamia nuts per year. The crop is exported between April to August each year.
 - All exports are above 30% SKR, with less than 2% inedible unsound. All nuts are dried to below 2% moisture before export.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Van Doorn



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Fruit, Hays, Grains

Website:
www.vandoornsa.co.za

Phone:
+27 (0)21 914 8618

Email:
info@vandoornsa.co.za

BUSINESS OVERVIEW

Established in 1999, Van Doorn has become a well-respected South African Agri marketing and distribution company. Its mission centres around a strict focus on quality, which is why only selected growers and brands are represented through their direct grower-to-end-user supply chain.

Van Doorn consolidates and coordinates the supply chain, delivering outstanding service and results to both customers and producers. The company's highly experienced team delivers service with a sense of urgency, thereby bringing reliability and consistency to its extensive product and supply line.

Van Doorn exports 40,000 MT of Agri-based products from South Africa annually.

The company has a staff complement of 22 permanent employees and 7 globally positioned representatives. Its experienced commercial team subscribes to an innovative, 'get-it-done' culture.

PRODUCTS SUPPLIED

Consumer-based fresh fruit:

- Apples
- Citrus
- Pears
- Stonefruit.

Animal-based hays and grains:

- Alfalfa
- Grains
- Hays.



Volume and Frequency

40,000 MT annually.

REGIONS OF EXPORT

Current Regions of Export:

- China
- Eastern Europe
- Europe
- Gulf countries
- India
- Southeast Asia.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- Van Doorn demonstrates exceptional ownership over every step in its chain, prioritising principles such as urgency, integrity, and persistence to achieve highly favourable outcomes.
- The company's strength stems from a rich history of well-established production relationships, supported by a mature and capable logistics operation and network that consistently delivers high levels of customer satisfaction.
- As a result, significant futures are achieved throughout the entire value chain, benefiting all stakeholders involved.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Vergezocht Plant Oils



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Sunflower Oil

Website:
www.vergezocht.co.za

Phone:
+27 (0) 514452544

Email:
admin@vergezocht.co.za

BUSINESS OVERVIEW

Vergezocht Plant Oils (VPO) derives its name from the farm Vergezocht, where High Oleic Sunflower seed was planted for the first time in Africa. High Oleic oil is extracted via mechanical press from a specific GMO-free sunflower cultivar seed. Due to the uniqueness of the oil it is much healthier than any other oil.

This unique sunflower oil retains the versatile properties of normal sunflower oil, it also has a fatty acid profile equal to, or in some cases better than what is generally referred to as “healthy oils”.

Combine the intrinsic characteristics of high oleic sunflower oil with cold pressing and the result is a true designer oil for the future. Our oil is highly recommended by leading dieticians. It is ideal for diabetics as well as people with colon-related problems, coronary heart diseases, high cholesterol, and lung diseases, to name a few benefits.

HO Oil can be used for deep frying, cooking, salad dressing and has no greasiness.

The establishment’s commitment is towards bettering the values and developing new work opportunities for people in Central South Africa.

PRODUCTS SUPPLIED

- High Oleic Sunflower Oil.

Volume and Frequency

500ml (up to bulk), produced weekly.



REGIONS OF EXPORT

Targeted Export Regions:

East Asia, Europe, Middle East, North Africa and Sub-Saharan Africa.

WHY CHOOSE US AS YOUR PARTNER

Accreditations:

- FSA (HACCP)
- SANHA (South African National Halaal Authority)
- Seal of Stability through the University of the Free-State
- Heart and Stroke Foundation
- CANSAs Association
- Diabetes South Africa (waiting approval)
- Kosher (waiting approval).

Awards:

- Product of the Year 2013.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Wereh Cafmag



Place of Origin:
Ghana, Africa

Sector:
Agriculture

Sub-sector:
Coffee

Website:
www.cafemagnifico.com

Phone:
(+233) 246855779

Email:
ivy.wereh@yahoo.com

BUSINESS OVERVIEW

Wereh Cafmag roasts locally-grown Robusta coffee sourced from coffee farmers across Ghana. Our brand is CafeMagnifico, which we distribute to all hyper-markets across the country. We started roasting coffee as a solution to the challenges coffee farmers faced and to provide a ready market to coffee farmer cooperatives in Ghana.

PRODUCTS SUPPLIED

We produce coffee in light, medium and dark roasts:

- Robusta granulated coffee: 250g
- Robusta roasted coffee beans: 800g.

REGIONS OF EXPORT

Current Regions of Export:
Ghana.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our team is led by a USA-trained and certified coffee roaster and barrister. We select only the best beans from different highland areas in Ghana, to get the right flavours of chocolaty, nutty, and earthy Robusta beans to satisfy our consumers' taste buds. We have mastered the craftsman coffee business.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Zandvliet



Place of Origin:
South Africa, Africa

Sector:
Agriculture

Sub-sector:
Wine Farming

Website:
www.zandvliet.co.za

Phone:
(+27) 236151505

Email:
asia@vanloveren.co.za

BUSINESS OVERVIEW

Zandvliet was established in 1867 and was the first estate to label wines as a varietal Shiraz in South Africa.

Zandvliet is an iconic wine brand in South Africa and one which we would like to establish in the Chinese market. Zandvliet is available in over 30 countries worldwide.

PRODUCTS SUPPLIED

- Chardonnay
- Shiraz
- Red blend
- White blend
- Rosé wines.

Volume and Frequency:
300,000 litres per annum.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Asia, Europe and the USA.

WHY CHOOSE US AS YOUR PARTNER

We are an established family owned business focused on developing our brands to help uplift the image of South Africa.

As a family owned winery, we are able to offer a personal service, quick decision making and a solid infrastructure to allow any partner to grow.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Zeenab Foods



Place of Origin:
Nigeria, Africa

Sector:
Agriculture

Sub-sector:
Agro-processing

Website:
www.zeenabfoods.com

Phone:
+234 805 555 3751

Email:
info@zeenabgroup.com

BUSINESS OVERVIEW

Founded in 2011, Zeenab Foods is a Nigerian-based company that manufactures, processes, and distributes agricultural commodities – supplying its products to both local and international customers. The company’s rice milling factory is situated on 20,000 hectares in Abuja, and produces products for sale to local consumers. A second processing plant is situated in Kano.

The business currently employs over 200 staff.

PRODUCTS SUPPLIED

- Brown and Black-Eye Beans
- Cashew Nut
- Cassia Tora Seed
- Cocoa
- Dried Ginger
- Millet
- Peanut
- Rice
- Sesame Seed.

Volume and Frequency

The company processes and supplies an average of 50,000 MT of grains annually based on contracts with its major of-takers.

REGIONS OF EXPORT

Current Regions of Export:

- Northern Nigeria
- North Central Nigeria
- West Africa (Benin, Burkina Faso, Mali).



Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

The company is managed by a team of professionals with proven track records in the field of supply chain management, strategic management, financial management and international business.

On account of Zeenab Foods being a prominent player in the Nigerian export industry, it was selected by Nigeria’s Federal Government through the Nigerian Export Promotion Council’s Export Expansion Facility Program (EEFP) to establish and manage the Nigeria Export Trade House in China and Far East regions, to promote Nigerian-made products and penetrate new markets in Asia.

Zeenab Foods Limited is also the Operator of The Nigerian Exporters Hub (NEXHub), an offshoot of the Nigerian Export Trade House China initiative. NEXHub is a dynamic digital platform that connects international buyers and sellers (exporters and importers) for the purpose of international trade, and it also supports domestic networking.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

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• BUSINESS SERVICES

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AUTOMOTIVE & AVIATION





BROWSE EXPORTERS BY:

• SECTOR

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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Acoustex



Place of Origin:
South Africa, Africa

Sector:
Automotive & Aviation

Sub-sector:
Automotive Sound Solutions

Website:
www.acoustex.co.za

Phone:
+27 (0) 842249459

Email:
andre.swartbooi@acoustex.co.za

BUSINESS OVERVIEW

Acoustex is a Port Elizabeth-based manufacturer and supplier to the Automotive Assembly industry.

Acoustex supplies quality sound deadeners, moulded insulation parts, carpets, parcel trays, tailgate covers, back panel components and extruded products to all Automotive Assembly customers across South Africa. The Company employs 140 team members, drawn from the surrounding residential areas.

VPS, part of the Acoustex group, is a supplier of vehicle protection kits, vehicle protection seat covers and CMT to the automotive industry. BluTech supplies technical laminated fabrics for medical and domestic use for both export and local markets.

PRODUCTS SUPPLIED

Acoustex manufactures sound deadeners, moulded insulation parts, carpets, parcel trays, tailgate covers, back panel components and extruded products to all Automotive Assembly customers. VPS manufactures vehicle protection kits, vehicle protection seat covers and supplies CMT services to the automotive industry.

Variants:
Insulation, Trim, Lamination and CMT.

Volume and Frequency

Our volumes are based on vehicle production of our customers, ranging from 20 000 to 175 000 vehicles per annum. Volume of parts is also dependent on the parts per vehicle requirement by our customer.



REGIONS OF EXPORT

Current Market:

Africa (North and Central), Australia, China, Germany, Japan, UK, USA, Spain.

Targeted Export Regions:

We would like to extend our footprint in the European markets and grow further internationally.

WHY CHOOSE US AS YOUR PARTNER

- BBBEE representation – Our business is 73% black owned and 30% black female owned
- We are a Tier 1 supplier to OEM's
- Our combined level of technical expertise, in addition to management experience amounts to more than 200 years in the automotive industry
- Our Quality Management accreditations include ISO 14 001 and IATF 16949
- We have a strong and proven project management record
- Diversification of our business into new product lines.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

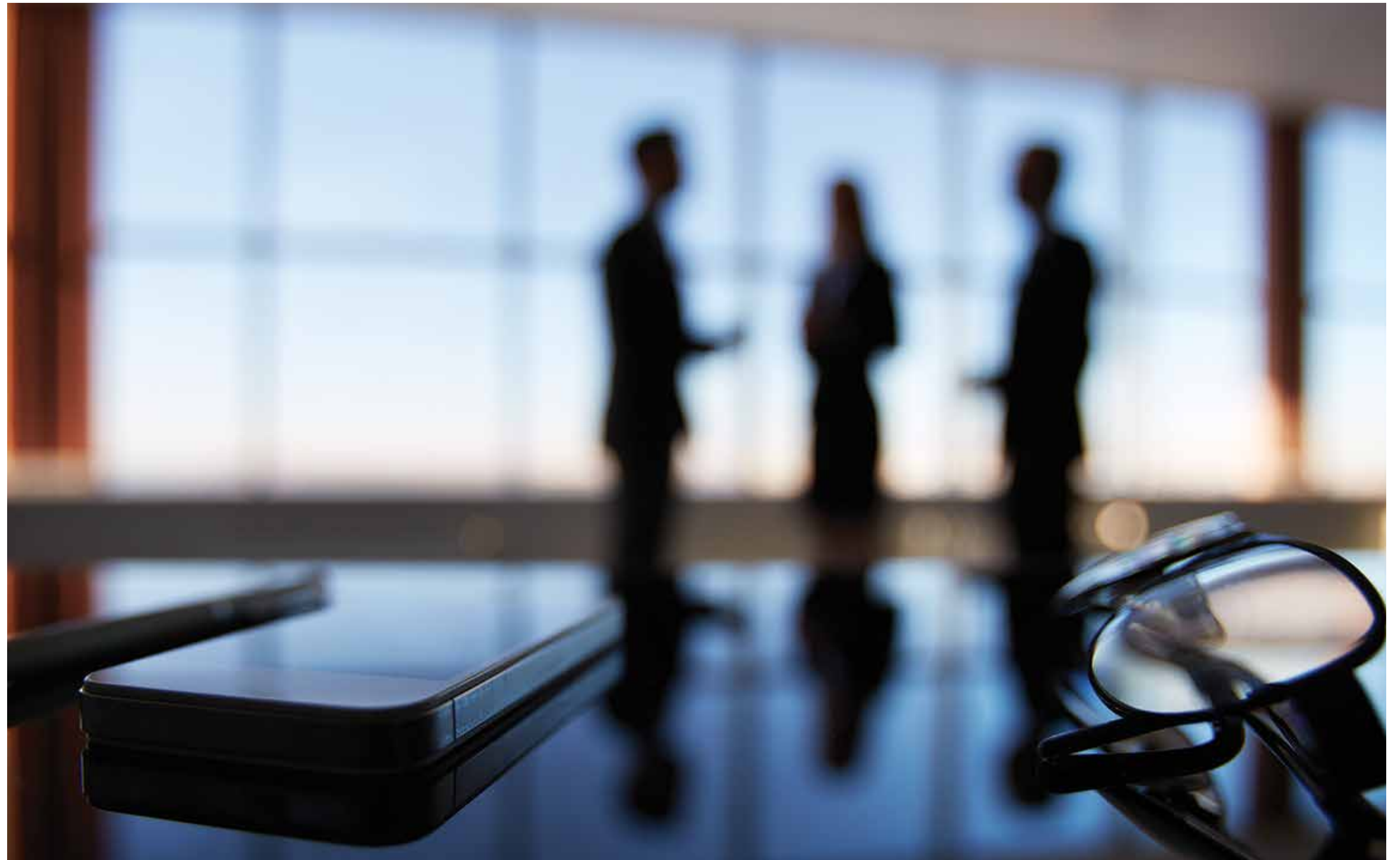
• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS



BUSINESS SERVICES





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Adams & Adams



Place of Origin:
South Africa, Africa

Sector:
Business Services

Sub-sector:
Intellectual Property Law

Website:
www.adams.africa

Phone:
+27 (0) 124326000

Email:
mail@adams.africa

BUSINESS OVERVIEW

Adams & Adams is Africa's largest intellectual property law practice, and one of South Africa's foremost corporate, property and commercial law firms. We assist organisations of any size, locally and internationally, across all industries.

The firm was established as an Intellectual Property Law firm in 1908 in Pretoria, South Africa. We are currently the leading and largest IP firm in Africa.

Our IP law practices work to protect and commercialise intellectual property assets, whilst we also specialise in services such as litigation, banking, M&A, personal injury, and property transactions.

The firm has four offices in South Africa. We have 22 Associate offices across Africa including: Angola, Botswana, Burundi, Cape Verde, Cameroon (OAPI), Egypt, Ethiopia, Ghana, Kenya, Lesotho, Liberia, Libya, Mozambique (ARIPO), Namibia, Nigeria, Sierra Leone, São Tomé and Príncipe, Swaziland, Tanzania (including Zanzibar), The Gambia, and Zimbabwe.

SERVICES PROVIDED

Our practice areas include:

- Patents
- Trade Marks
- Copyright
- Registered Designs
- Commercial
- Property
- Litigation.

REGIONS SERVICED

Current regions serviced:

Worldwide, with a particular emphasis on supporting global and local client needs across Africa.



WHY CHOOSE US AS YOUR PARTNER

The breadth of our practice areas and impressive level of legal knowledge and expertise allows clients the opportunity to rely on our firm as a comprehensive resource for the most challenging and complex legal needs.

We ensure the use of advanced systems and processes for prosecuting and managing our client portfolios. Our use of specialised technology improves our service offering to all our clients.

Adams & Adams is consistently shortlisted and acknowledged by leading global industry bodies and publications that recognise excellence in global legal practice. These include the rankings of Legal 500, Managing Intellectual Property (MIP), Who's Who Legal, Chambers Global Directory, IAM Patent 1000, The World Trademark Review, Best Lawyers, Finance Monthly and the World IP Review.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Bureau Veritas Testing and Inspections



Place of Origin:
South Africa, Africa

Sector:
Business Services

Sub-sector:
Testing & Certification

Website:
www.bureauveritas.africa

Phone:
+27 (0) 112176300

Email:
contact.za@bureauveritas.com

BUSINESS OVERVIEW

Bureau Veritas, created in 1828, is a global leader in Testing, Inspection and Certification (TIC). Bureau Veritas delivers high quality services to help clients meet the growing challenges of quality, safety, environmental protection and social responsibility.

Bureau Veritas's core values include integrity and ethics, impartial counsel and validation, customer focus and safety at work. The company is recognised and accredited by major national and international organisations.

With more than 78 000 employees, Bureau Veritas has more than 1 500 offices and laboratories in 140 countries.

SERVICES SUPPLIED

Our key business includes:

- Conformity assessment of Buildings and Infrastructure during construction
- Testing, inspection and certification of consumer goods
- Quality assurance processes of industrial facilities and equipment
- Inspection and laboratory testing
- Classification and certification
- Trade facilitation services for Governments and Trade Communities
- Management systems and second party audit services.

Volume and Frequency

Negotiable volumes and frequencies.

REGIONS OF EXPORT

Current Regions of Export:

Algeria, Botswana, Cote d'Ivoire, DR of Congo, Ecuador, Egypt, Ethiopia, Gabon, Ghana, Gulf Corporation Counsel, Indonesia, Iraq, Kenya, Kuwait, Lebanon, Liberia, Libya, Mali, Morocco, Nigeria, Philippines, Saudi Arabia, Tanzania, Togo, Zanzibar, Zimbabwe.

Targeted Export Regions:

Angola.

WHY CHOOSE US AS YOUR PARTNER

- Efficient international network
- Unique combination of international and local networks
- High reactivity in deploying new capabilities
- Consistent and homogeneous service delivery
- Recognised technical expertise. Comprehensive portfolio of accreditations. Thorough knowledge of regulations and standards. We also have extensive market knowledge
- Broad service portfolio. All QHSE* requirements covered
- Brand and reputation. Strong brand built over 190 years
- Skilled employees. Robust technical expertise, and an entrepreneurial and client-driven culture.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS



CIVIL ENGINEERING, CONSTRUCTION & MINING





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

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RETAIL & WHOLESALE

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• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Kariba Minerals



Place of Origin:
Zambia, Africa

Sector:
Civil Engineering,
Construction & Mining

Sub-sector:
Amethysts

Website:
www.karibaminerals.com

Phone:
(+260) 211841059

Email:
sales@karibaminerals.com

BUSINESS OVERVIEW

Kariba Minerals has been mining and selling amethyst to China and India for the past 50 years. We supply premium high, medium, commercial and industrial grade amethysts.

PRODUCTS SUPPLIED

- We focus on rough amethysts.

Volume and Frequency:

- 864,000 kgs per annum.

REGIONS OF EXPORT

Current Regions of Export:
China, Hong Kong, India and Zambia.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our amethysts are the best in the world.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Nyasa Mining Cooperative



Place of Origin:

Malawi, Africa

Sector:

Mining

Sub-sector:

Gems & Minerals

Website:

nyasaminingcooperative.com

Phone:

(+265) 998129832

(+265) 881355000

Email:

nyasamining@gmail.com

BUSINESS OVERVIEW

Nyasa Mining Cooperative is a Malawian-based mining cooperative with interests in gemstones, minerals and handcrafts. It currently has 80 members who are also shareholders. We are the only mining value-addition cooperative in Malawi, and we work closely with Ministry of Mining, Ministry of Industry and Ministry of Trade, as well as other small scale mining cooperatives and associations that supply our raw materials. We can supply rose quartz, clear quartz, berly ore, lead ore, chevron amethyst, and agates.

PRODUCTS SUPPLIED

- Rose quartz
- Clear quartz
- Chevron amethyst

Volume and Frequency:

Unlimited.

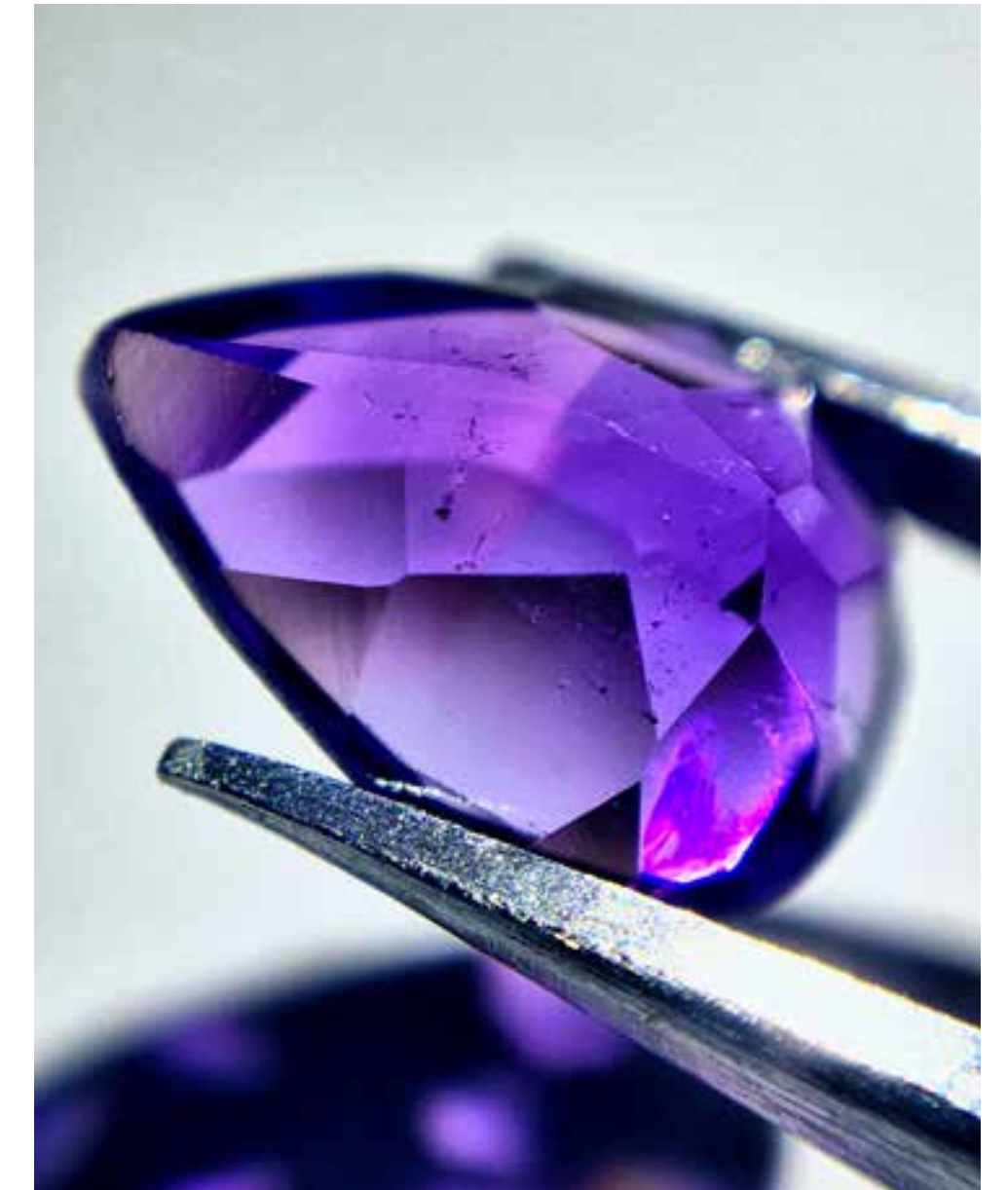
REGIONS OF EXPORT

Current Regions of Export:

Africa, Europe and USA.

Targeted Regions of Export:

China.



WHY CHOOSE US AS YOUR PARTNER

We are at the source of all the products we sell. Our products are therefore competitive in both quality and price. We are an emerging, young cooperative that is professionally run and backed by both the government and private sector.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Rosond



Place of Origin:
South Africa, Africa

Sector:
Civil Engineering,
Construction & Mining

Sub-sector:
Drilling, Grouting &
Geotechnical Services

Website:
www.rosond.com

Phone:
+27 (0) 113101040

Email:
info@rosond.com

BUSINESS OVERVIEW

Rosond is one of South Africa's leading providers of drilling, grouting and geotechnical services to the mining industry.

Multinational Rodio started servicing Southern Africa's mining and civil engineering industries in 1956. Rodio created Rosond to become Rodio/Rosond – a company which established a niche presence in the market and introduced many original cementation techniques for geotechnical use.

Specifically, we developed our own techniques such as high shear, highspeed mixing equipment for the grouting of cement and the long range pumping of cement slurries. In 1991, the international Rodio group was sold, and Rosond thus became an independent company owned by Swiss-based Geosond Holdings.

Our vision is to be the partner of choice for all Southern African mining and exploration companies. By fulfilling our mission, Rosond helps our clients maximise their productivity.

The company is active in the gold mining, iron ore mining and platinum mining sectors of the industry. Today Rosond has an unparalleled record in the mining industry in Africa and in South Africa in particular.

PRODUCTS SUPPLIED

- Surface Exploration
- Underground Drilling and Grouting
- Geotechnical Engineering.



OPERATING COUNTRIES

Botswana and Mozambique.

Targeted Export Regions:

- SADC Region.

WHY CHOOSE US AS YOUR PARTNER

- Without doubt, safety is the most important consideration for Rosond's business of supplying drilling and grouting services to the mining and exploration industry.
- Quality of product and service is of paramount importance.
- The third core element, speed, is achieved through modern, high-performance drilling rigs that increase reliability and decrease down-time.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Yandisa Mining Services



Place of Origin:
South Africa, Africa

Sector:
Civil Engineering,
Construction & Mining

Sub-sector:
Coal Mining

Website:
www.yandisa.com

Phone:
(+27) 824094949
(+27) 718748885

Email:
leon@yandisa.com
riaan@yandisa.com

BUSINESS OVERVIEW

Yandisa Mining Services has successfully operated and owned its own coal mining operations since 2005.

Yandisa holds numerous assets at various stages from greenfields projects to active operating projects throughout the Mpumalanga and Gauteng areas in South Africa. Our resources mainly comprise coal.

PRODUCTS SUPPLIED

- RB1 export coal
- RB3 export coal
- Anthracite coal.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are approved suppliers to two of the largest commodity traders, namely Glencore International and Trafigura.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

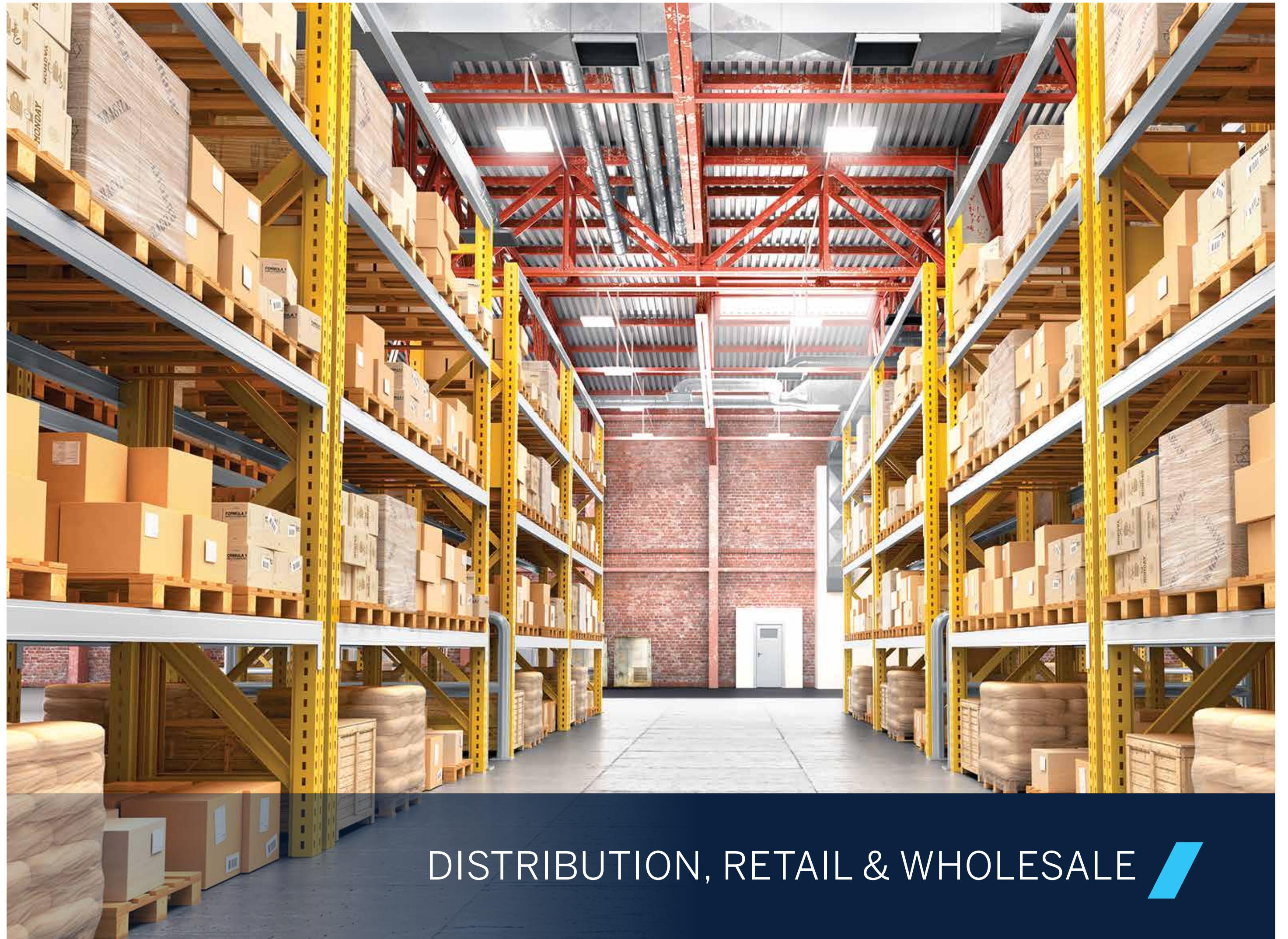
• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS



DISTRIBUTION, RETAIL & WHOLESALE





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Afrinatural



Place of Origin:
South Africa, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Botanical Content

Website:
www.afrinatural.cn

Phone:
+27 82 684 6471

WeChat ID:
natalie_jordaan

Email:
natalie@afrinatural.cn

BUSINESS OVERVIEW

BZH Exporters & Importers was established in 1998. In 2009, Adolf Joubert took full control of the business and merged it into Afrinatural, the name by which it's known today. The business sources its products from all over Africa – representing an estimated 25% (more than 60,000) of the world's botanical species. They export Cosmetic Oils and Butters, and Raw plant materials to all regions of the world.

Afrinatural has a deliberate strategy of not involving itself directly in the cultivation, collection, and production of raw materials. Instead, they focus on International Market Development for their vast network of collaborators in Africa. This approach allows Afrinatural to support the best entrepreneurial skills to make pressed oils and distilled essential oils, and cultivate and source botanical resources from their region and unique botanical domain.

The target market for the company comprises Wholesalers, Retailers, Product developers, and Content suppliers in various industries, including Phytomedicine, Pharmaceutical, Nutraceutical, Cosmetic, Cosmeceutical, Personal Care, and Health Foods.

PRODUCTS SUPPLIED

- African Botanical content in the form of Cosmetic Oils and Butters, Raw plant materials, Extracts and other botanical content.

REGIONS OF EXPORT

Current Regions of Export:

- Over 50% of the business's products are exported to territories that include: Asia, the Far East, Australia/New Zealand, the Middle East, Eastern Europe/Turkey, South America/LATAM.

Targeted Export Regions:

- China.

WHY CHOOSE US AS YOUR PARTNER

Afrinatural has access to Africa's diverse botanical resources, enabling it to reliably supply these resources to various regions and industries across the world. Their contributions to exports and entrepreneurship have been recognised by many organisations over the years.

The current strategic focus of the company is to aggressively grow exports to new high-potential markets, such as China, which are under-supplied in terms of African Botanical content.

The company plans to focus on two core portfolios in China:

- The supply of Cold-pressed Oils and Butters to the Cosmetic industry, traders, brand holders, and formulators
- And the supply of raw botanical materials to extract formulators for existing formulation portfolios – however, they also intend to expand their offerings to include innovative and novel botanical content for the future.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Charms Uganda



Place of Origin:
Uganda, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
FMCG, Home Care Products, Personal Care Products

Website:
www.charmsuganda.com

Phone:
(+256) 393000178

Email:
info@charmsuganda.com

BUSINESS OVERVIEW

Charms Uganda Ltd was formed in 2004 and is an importer and Distributor of FMCG products in Uganda with an excellent coverage of the entire country having a direct coverage of over 15 000 outlets.

Currently our major principals are Colgate Palmolive, Mondeleze, Kimberly Clarke, SCJ Johnson and Unilever International.

PRODUCTS SUPPLIED

- Beverages
- Biscuits
- Chocolates
- Diapers
- Home Care Products
- Personal Care Products
- Shoe Polish
- Tooth Brushes
- Toothpaste.

Volume and Frequency

150 40 inch containers, annually.

REGIONS OF EXPORT

Current & Targeted Regions of Export:

- Democratic Republic of Congo
- South Sudan.

WHY CHOOSE US AS YOUR PARTNER

Charms has an excellent knowledge and experience of distribution with a focus on penetration and coverage of outlets across the country.



Charms has been recognised by Colgate Palmolive as the best Distributor for Growth for three years in a row in the East Africa Region.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Esco Uganda



Place of Origin:
Uganda, Africa

Sector:
Distribution, Retail &
Wholesale

Sub-sector:
FMCG

Website:
www.escouganda.com

Phone:
(+256) 312261602

Email:
info@escouganda.com

BUSINESS OVERVIEW

Esco Uganda Limited is a family owned business dealing in the export and promotion of cocoa and vanilla beans. The company has been in existence for over 30 years. We deal in both organic certified and conventional cocoa in the western part of Uganda bordering DRC.

The company consists of three factories and employs approximately 120 employees.

PRODUCTS SUPPLIED

We supply conventional and organic products:

- Bird's Eye Chilli
- Cocoa
- Moringa
- Vanilla.

Volume and Frequency

8 000 MT, produced annually.

REGIONS OF EXPORT

Current & Targeted Regions of Export:

- Germany
- India
- Netherlands
- South Africa
- Switzerland
- USA.

WHY CHOOSE US AS YOUR PARTNER

We are Uganda's Gold cocoa export company of the year for over ten consecutive years by the Uganda Export Promotion Board.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Homemark



Place of Origin:
South Africa, Africa

Sector:
Distribution, Retail &
Wholesale

Sub-sector:
Telemarketing

Website:
www.homemark.co.za

Phone:
+27 (0) 114448800

Email:
shipping@homemark.co.za

BUSINESS OVERVIEW

The Homemark Group sources, markets and distributes products in the Direct Response (telemarketing) space such as houseware, health, exercise and fitness, personal care, home cleaning products, toys, DIY etc., under the Milex, Remedy Health, Igia, SNT, Homemax and Royal Diamond main brands.

It also sells under exclusive license Polaroid-branded products (mostly electronics such as earphones, Bluetooth speakers, smart watches etc.) Pelé-branded footballs and football accessories, Reebok-branded treadmills, X-trainers and other fitness accessories and Adidas-branded Boxing, Karate and other MMA products.

Our products are sold through 2000 retail outlets in RSA and major online third-party websites.

PRODUCTS SUPPLIED

A variety of products including (but not limited to):

- Housewares, health, exercise and fitness, personal care, home cleaning products, toys and DIY
- Polaroid-branded products
- Pelé-branded footballs and football accessories
- Reebok-branded treadmills
- X-trainers and other fitness accessories and Adidas-branded Boxing, Karate and other MMA products.

Volume and Frequency

Hundreds of thousands of units, delivered annually.



REGIONS OF EXPORT

Current Regions of Export:

Botswana, Hong Kong, Namibia, Swaziland, UK.

Targeted Export Regions:

Other Sub-Saharan African countries

WHY CHOOSE US AS YOUR PARTNER

- Reliability of supply
- Very competitive pricing
- Sourced directly from factories
- Quality of products
- Strong and reputable brands, some internationally-recognised.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Kakanga Food Suppliers



Place of Origin:
Zambia, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Food Suppliers

Website:
www.stecia101.wixsite.com/kakanga-foods

Phone:
(+260) 977606110

Email:
gracenjapau@gmail.com

BUSINESS OVERVIEW

Kakanga Food Suppliers was founded in 2010 by Grace Njapau. The company was established in the year 2011 as a limited company that supplies food products like; honey, cassava meal, beans and moringa seed. The company consists of 80% women and 20% youths.

PRODUCTS SUPPLIED

- Cassava meal
- Beans
- Moringa seed
- Organic honey.

REGIONS OF EXPORT

Current Regions of Export:
South Africa and Zambia.

Targeted Export Regions:
China.

WHY CHOOSE US AS YOUR PARTNER

- We are experienced, consistent, reliable and proven to be efficient.
- Our products are organically certified.

Awards won:

- Woman entrepreneur of the year 2013 (ZFAWIB)
- Marche Mediterranee International du Tourisme (M.I.T).





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

KZN Oils



Place of Origin:
South Africa, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Petroleum Energy

Website:
www.kznoils.co.za

Phone:
+27 (0) 315700500

Email: vreddy@kznoils.co.za

BUSINESS OVERVIEW

KZN Oils is a wholesale fuel supplier. KZN Oils was conceptualised in 1994 by Mrs Esay Reddy and the late Mr Rajen Reddy. Mrs Esay Reddy is currently the Executive Chairman.

There are four divisions:

1. Service Stations: We identify a property, employ the services of a professional team for a turnkey solution on concept drawings and construction. We also assist with site and retail licence applications.
2. Commercial Fuels: We provide equipment to store fuels with technical expertise.
3. Lubricants: We have a full range of lubricants for passenger and commercial vehicles, light-industry, heavy-industry, marine, roads and construction, and speciality products.
4. LPG: We provide bulk storage, cylinders, and logistics.

PRODUCTS SUPPLIED

We provide complete turnkey solution services to establish a service station or depot, which provides Fuel, Lubricants and LPG sales and logistics services.

Volume and Frequency

10 000 000 litres of fuel, 110 000 litres of lubricants, 250 000 kgs of LPG, monthly.

REGIONS OF EXPORT

Targeted Export Regions:

The African continent.



WHY CHOOSE US AS YOUR PARTNER

- KZN Oils has more than 20 years' experience in the petroleum industry. We are renowned for our safety standards, ensuring that our safety managers and supervisors have the resources they need for optimal safety operations and we have information specifically tailored for the industry. Our ambition is to achieve no harm, no leak, and a safe working environment across all of our operations. All our employees strive to achieve this goal each day.
- We have partnered with Astron Energy under the Caltex brand and Total Gaz South Africa. Our industry knowledge is continuously shared between all parties to provide the best possible service, products, and safety at all times.
- KZN Oils is a Level 1 BBBEE contributor to the South African economy. Ensuring that opportunities are available to all who seek them.

Awards:

- KZN Oils Top Business in the Manufacturing Sector,
- KZN Oils (Category- Large Corporations),
- Chairman's Award
- Top Women Awards.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Lingote Traders



Place of Origin:

Zambia, Africa

Sector:

Distribution, retail and
wholesale

Sub-sector:

Commodities

Phone:

(+263) 773030691

(+260) 976977752

Email:

percygwa@gmail.com

BUSINESS OVERVIEW

Lingote Traders specialises in agricultural commodities trading into Zimbabwe and Africa.

We hold warehouses in Zambia, Zimbabwe, South Africa and Mozambique.

PRODUCTS SUPPLIED

- Soyabeans
- Copper
- Chrome
- Tobacco.

REGIONS OF EXPORT

Current Regions of Export:

Africa.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We are a trusted African brand with a global reach, logistical expertise and a well-structured business model that delivers value.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Miss Africa



Place of Origin:
South Africa, Africa

Sector:
Distribution, retail and
wholesale

Sub-sector:
Cosmetics

Website:
www.MissAfrica.co.za

Phone:
(+27) 768863183
(+27) 212067718

Email:
info@missafrica.co.za
nadine@missafrica.co.za

BUSINESS OVERVIEW

Miss Africa specialises in producing local South African natural products from excellent quality South African plants.

We work with local farmers and factories to supply local, environmentally-friendly and excellent quality products to our clients.

Our product range includes marula oil skin care products from South African marula trees, aloe skin care products from aloe ferox plants, natural honey from local wild flowers, organic rooibos tea from rooibos plants and moringa tea from the moringa tree.

PRODUCTS SUPPLIED

- African Marula hydrating face masks
- Aloe bitter crystals 30g jar
- Aloe serum 30ml
- Marula face oil 15ml
- Protea honey 375 g squeeze bottle
- Rooibos tin 100g.

REGIONS OF EXPORT

Current Regions of Export:
South Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We are a Proudly South African certified company that is looking to grow our cross-border market.



Certifications:

- ISO 22716-GMP standard quality
- Organic certified by ECO CERT
- HACCP
- FSSC 22000.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Rutungu Distributors



Place of Origin:

Uganda, Africa

Sector:

Distribution, Retail & Wholesale

Sub-sector:

Alcohol, Appliances & Electronics, Clothing & General Goods

Phone:

(+256) 392613366

Email:

dean.munene@rutungudistributors.com

BUSINESS OVERVIEW

Rutungu Distributors Limited (RDL) is one of Uganda's leading distributors of alcoholic beverages and a contract distributor of Uganda Breweries Limited (UBL).

Our purpose is "To build trust in society and consistently provide quality services."

At RDL, we are passionate about our customers' satisfaction. We aim at the highest standards of service delivery, looking to ensure that our products are available to every one of our customers, in a timely manner.

At the start of this year, we took a decision to go into the importation of general merchandise from Dubai. The import items include kettles, TVs, clothing, ladies bags to mention a few.

PRODUCTS SUPPLIED

- Alcohol: Beer, spirits (whiskeys, vodkas, gins)
- Appliances & Electronics: Air conditioners, cookers, deep freezers, kettles, microwaves, refrigerators, TVs, washing machines,
- Clothing: Clothing, ladies bags, sportswear
- General Goods: Glassware, stationery, toys.

Volume and Frequency

20,000 cases of beer, 2,000 cartons of assorted spirits, 100,000 assorted general merchandise and household items, delivered monthly.



REGIONS OF EXPORT

Current & Targeted Regions of Export:

Democratic Republic of Congo, Rwanda, South Sudan.

WHY CHOOSE US AS YOUR PARTNER

At RDL, we conduct our business with transparency and authenticity and are passionate about our customers' satisfaction.

Our ideals are: Teamwork, Growth & Innovation and Customer Focus. We have developed a framework of applicable professional standards by which we conduct our business.

At RDL, we value our staff and are supportive of their professional growth. We offer room for progression within the enterprise and career advancement and we provide the financial support needed for this.

Awards:

- In 2019, RDL won an award as the best distributor of reserve spirits, with the highest sales volumes countrywide.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

SAEED Investments



Place of Origin:

Malawi, Africa

Sector:

Distribution, retail and
wholesale

Sub-sector:

Agro-commodities

Phone:

(+265) 999568333
(+265) 995449000

Email:

shirevalleybakery@gmail.com
pmtokale@mchenekatrading.com

BUSINESS OVERVIEW

SAEED Investments Limited is a trade supplies, consumer goods and agricultural inputs distributor in Malawi. We are a major supplier of various types of fertilizers and pesticides to the commercial and smallholder farmers in Malawi. We are also an exporter of various agricultural products from Malawi and the African Continent including sesame seeds, chick peas, soybeans, sugar beans and pigeon peas. We have also diversified into fuels distribution through purpose-built service stations across the country. By using our own fleet of trucks and fuel tankers, we have been able to break new frontiers in the cargo haulage and fuel distribution business.

PRODUCTS SUPPLIED

- Agricultural Produce
- Consumer Goods
- Fertilizers
- Pesticides
- Trade Supplies.

Volume and Frequency:

- Fertilizers: Over 10,000mt per year
- Chick Peas: Over 5,000mt per year
- Sesame seeds: Over 10,000mt per year
- Pigeon peas: Over 5,000mt per year
- Soybeans: Over 10,000mt per year
- Sugar beans: Over 2,000mt per year
- Sunflower seeds: Over 5,000mt per year

REGIONS OF EXPORT

Current Regions of Export:

India and South Africa.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

We have expert on-the-ground local knowledge of the region and the products available in Malawi and on the African continent. We are able to aggregate huge quantities of agricultural produce because of our existing excellent relationships with smallholder farmer cooperatives and network of agricultural commodity traders across the African Continent.

We are in a very strong financial position owing to the success of the business over the years and this coupled with existing loan facilities. This means we are able to handle and ship bigger cargo sizes on time.

Our executive team includes four accomplished executives and managers with 10-20 years' experience in the distribution of fast-moving consumer goods with specific expertise in Wholesale Distribution, Sales Management and Logistics Management.

We believe in keeping it simple for the customer by managing all logistical issues on their behalf while ensuring shorter lead times and product availability at all times without increasing their costs. At SAEED Investments Limited we consistently strive toward a more efficient, cooperative and participative relationship with all our suppliers and key accounts.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Service Parts Logistics



Place of Origin:
South Africa, Africa

Sector:
Distribution

Sub-sector:
IT Hardware

Website:
www.spl.co.za

Phone:
+27 (0) 117954600

Email:
sales@spl.co.za

BUSINESS OVERVIEW

Service Parts Logistics is Africa's biggest IT parts and remarketed IT hardware distributor.

SPL buys parts in bulk from manufacturers, and works as an authorised wholesaler for many tier-1 brands, as well as through a network, built over 30 years, of hundreds of other vendors from across the globe – we are proud to be able to source 99% of our customer's 'hard-to-find' IT parts.

We supply Certified Remarketed IT hardware – including laptops, desktops, servers, storage and networking equipment – which has been quality-checked and comes with full SLA-driven warranties lasting a minimum of 1 year, and up to 5 years.

SPL exists to improve the lives of our customers by supplying parts and services that help our customers to maximise the performance of their IT hardware investments. We see ourselves as more than just a parts supplier, we're a gamechanger and an innovative and committed partner to your business. We'll change the way the world works for you – developing new ways of meeting your goals, new IT systems, and holding stock just for you.

We know that the most important thing is the relationship we have with our customers, and we do what it takes to serve them well.

SPL has offices and warehouses in Johannesburg (Head Office), Cape Town and Durban.

PRODUCTS SUPPLIED

We have three distinct, but highly complementary business areas:



- **Parts Distribution:** Supporting brands from Acer to Zebra (and all the big names you know and love in between like Cisco, Dell, Fujitsu, HP, HPE, Kyocera, Lenovo, Toshiba, ServiceLife, Xerox and many more).
- **Reverse Logistics Management**
- **Warranty supply to businesses and warranty management for OEMs:** We can support your in-use equipment on a SLA-driven warranty (4hrs, next-day or best-effort – as your budget allows).

REGIONS OF SUPPLY

SPL is the largest IT parts distributor in the Africa and Middle Eastern Region.

WHY CHOOSE US AS YOUR PARTNER

SPL goes the extra mile – just ask any of our customers:

- We provide Inhouse sales and technical training
- Our systems are 100% proprietary and developed inhouse
- Inhouse technical skills in our bench and software developers
- SPL has developed the iSuppli system, our online 'Self Service' parts management software, free to all customers.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Shanghai Pran Wines Co



Place of Origin:

China, Asia

Sector:

Distribution, retail and
wholesale

Sub-sector:

Wine

Phone:

(+86) 215 6093389

Email:

jassiedong@pranwines.com

BUSINESS OVERVIEW

Shanghai Pran Wines Co was established in 2012 and initially focused on premier wineries from Australia, selling their fine wine to the Chinese market. Over the years, Pran Wines has grown into one of the leading importers of Australian fine wine, and has been named 'Best Australia Importer' by Wine Australia.

In 2020, we entered a new era of expansion as we set up cooperation with a number of famous wineries from South Africa, Spain, Italy, and Chile. Steadily our brand portfolio is growing to include an international selection.

PRODUCTS SUPPLIED

We provide the following Boekenhoutskloof wines:

- Cabernet Sauvignon
- Syrah
- Semillon
- Porcupine Ridge Cabernet Sauvignon
- Porcupine Ridge Syrah
- The Chocolate Block
- The Wolftrap Red
- The Wolftrap White
- Vinologist Cabernet Sauvignon
- Vinologist Syrah
- Vinologist Sauvignon Blanc.

REGIONS OF EXPORT

Current Regions of Export:

Mainland China: All regions and provinces.



WHY CHOOSE US AS YOUR PARTNER

The South African wines in our portfolio are from the cellars of Boekenhoutskloof. Through the relentless pursuit of quality in every detail, the winery is regarded as one of South Africa's top producers, consistently delivering 5-star rated wines. Boekenhoutskloof was named 'Winery of the Year' by the esteemed South African John Platter Wine Guide twice over the past decade, in 2012 and 2020 for "wine that is not only superlative but of sufficient scale, consistency and depth to help propel South Africa to the pinnacle of international repute."





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Swaziland Meat Wholesalers



Place of Origin:

eSwatini (formally Swaziland), Africa

Sector:

Distribution, Retail & Wholesale

Sub-sector:

Meat

Phone:

+(+268) 76024087 or
+(+268) 78024086

Email:

drorswazi@hotmail.com

BUSINESS OVERVIEW

Swaziland Meat Wholesalers (Pty) Ltd is a wholesale and retail butchery which is well established in the local meat industry and is one of the leading meat suppliers in eSwatini. The business is owned and run by the Togerman family and was established in 1988. The company has an abattoir at Ngwenya Industrial Site, and distribution outlets in Manzini and Lomahasha, with their Matsapha outlet, recently, taken over by OBC Butchery who is one of their big clients.

The business is headquartered in Oshoek with outlets in Manzini, Mbabane, and Lomahasha. These are strategic locations which gives the business a footprint reach across the country. This ensures timely delivery of orders to customers.

PRODUCTS SUPPLIED

Meat of bovine animals, fresh or chilled:

- Carcasses and half carcasses
- Other cuts with bone-in
- Boneless.

Meat of bovine animals, frozen:

- Carcasses and half carcasses
- Other cuts with bone-in
- Boneless.

Meat of swine:

- Carcasses and half carcasses
- Hams, shoulder and cuts thereof, with bone-in
- Ribs.

Meat of poultry:

- Mechanically deboned meat
- Carcasses (excluding necks & offal) with all cuts removed, frozen
- Frozen whole bird, frozen
- Boneless cuts
- Offal
- Bone-in portions.

REGIONS OF EXPORT

Current Regions of Export:

Southern Africa.

WHY CHOOSE US AS YOUR PARTNER

Swaziland Meat Wholesalers (Pty) Ltd has acquired large clients which contributes to a healthy year-on-year growth in the market. This has also prompted the business to innovate in order to enhance and increase their product lines going forward.

Swaziland Meat Wholesalers buy their stock from local farmers and the Ministry of Agriculture is always responsible in making sure that the livestock the company buys are disease-free. The Ministry makes regular visits to conduct tests to make sure that the meat is not contaminated with any disease. The test is first done when the animal is alive, where it is tested for the foot and mouth disease. After slaughter the meat is also tested by the health inspector to check if the processing has been properly conducted. Finally, the Ministry of Health conducts their own tests before the meat products are supplied to local shops.

Pricing is aligned to focus on value for the customer.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Tesho Enterprises



Place of Origin:
Zambia, Africa

Sector:
Distribution, Retail & Wholesale

Sub-sector:
Gemstones

Phone:
(+260) 955202619

Email:
habasimbi@gmail.com

BUSINESS OVERVIEW

Tesho Enterprises is a Zambian firm established in October 2012, registered under the Registration of Business Names Act, 2011, with certificate number 199703. The company trades in clothing, gemstones and agro products.

Tesho Enterprises trades in Zambian gemstones, agri products and handcrafts which would be sold within Zambia and internationally. The proprietors source raw material locally where possible and process them into various products.

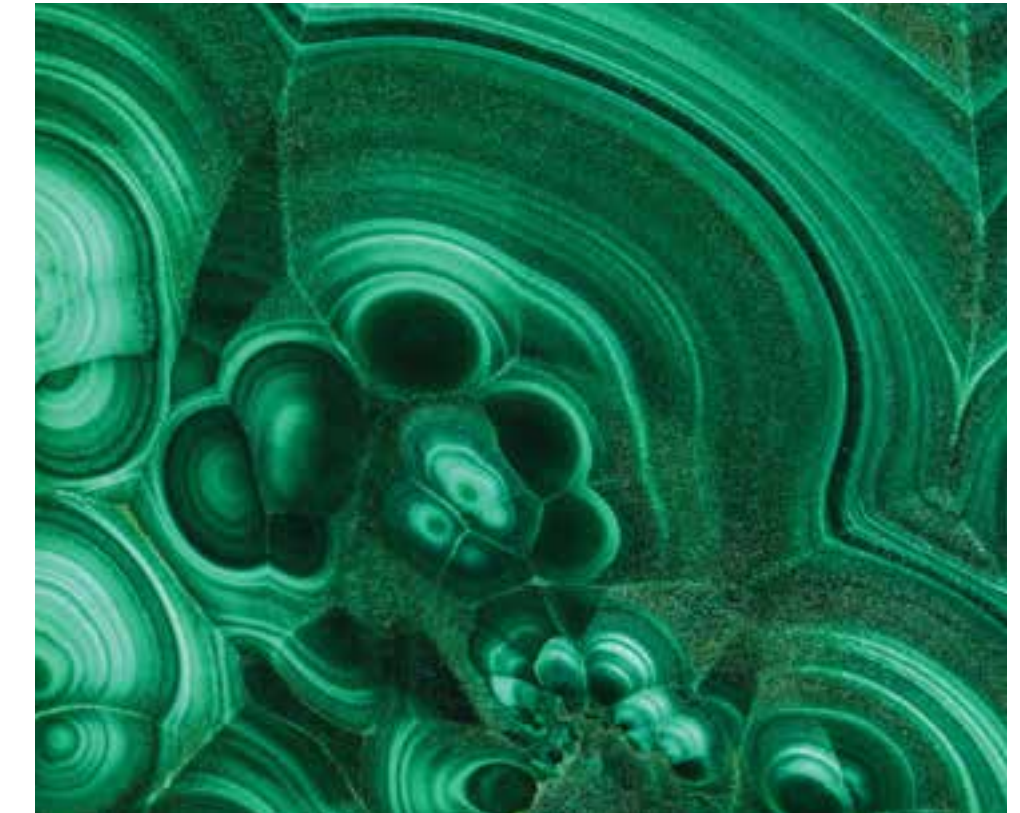
Tesho Enterprises is currently managed by its Directors namely; Mrs Chilala Mayanda Habasimbi, Ms Grace Linyanda Munganguta and Mrs Lucy Munganguta Chilenje. The combination of these three directors enables the business to meet its desired goals. As the business grows other staff will be employed to manage the business.

PRODUCTS SUPPLIED

- Raw malachite
- Polished malachite.

REGIONS OF EXPORT

Current & Targeted Regions of Export:
Asia, Africa, Europe, and USA.



WHY CHOOSE US AS YOUR PARTNER

We trade in authentic and organic products that originate in Zambia.

Accreditations:

Zambia Development Agency Certificate of Registration.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Tiksons Easy Living



Place of Origin:
South Africa, Africa

Sector:
Distribution, retail and
wholesale

Sub-sector:
Technical Equipment

Website:
www.tiksons.co.za

Phone:
(+27) 165566024

Email:
info@tiksons.com

BUSINESS OVERVIEW

Tiksons Easy Living has been proudly providing high quality products and services to the Middle East and Africa region since 2000.

What differentiates us from other businesses is our ability to truly connect with our customers, and provide the exceptional, compassionate service they deserve.

PRODUCTS SUPPLIED

- Agriculture
- Electrical equipment
- Contracting and construction
- Energy.

REGIONS OF EXPORT

Current Regions of Export:

Africa, Asia and Middle East.

Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Our group companies undertake research and development, generation and distribution of operations. For us, customer satisfaction is key.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS



MANUFACTURING





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Apple Tree Natural



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Cosmetics and beauty care

Website:
www.appletree.co.za

Phone:
+27 (0) 712021088
15806592522 (China)

Email:
info@appletree.co.za

BUSINESS OVERVIEW

Apple Tree Natural is a Chinese South African-based manufacturer that utilises local South African ingredients to make natural cosmetic products. We are best-known for our Aloe, Rooibos and Avocado Oil-based ranges. We focus on local cosmetics and use natural ingredients like Rooibos Tea and Moringa Tea and wine.

PRODUCTS SUPPLIED

- Aloe gel
- Rooibos tea
- Wine.

REGIONS OF EXPORT

Current Regions of Export:
Dandong Province, Wenzhou in China.

WHY CHOOSE US AS YOUR PARTNER

At Apple Tree Natural, we select only the best South African ingredients to manufacture our Aloe, Rooibos, Moringa and Avocado-Oil products, ensuring a natural product.

We have over seven years' experience in manufacturing and exporting to China.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Bevcol (formally Ironbok)



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Soda & Beverages

Website:
www.ironbok.com

Phone:
+27 (0) 639163217

Email:
admin@ironbok.com

BUSINESS OVERVIEW

As market leaders in premium soda, Bevcol also prides itself as a trend setter, playing a role in offering new experiences to our valued consumers. We are an ever-adapting manufacturer of world-class sodas and beverages to suit any market or economic group.

Founded in the 1990's the brand grew from one entrepreneur's dream to create a drink that would achieve energy while promoting good health. After many years of research and experimentation, we have evolved into a full production facility, offering a variety of beverage lines.

PRODUCTS SUPPLIED

- Ironbok Energy Drink
- Bellini Water
- Jelliboy Gourmet Soda
- JelliUp
- Tropic Tornado
- Rooibos Remedy
- Plus+ Buchu Remedy
- MusclePower Isotonic Drink
- Lefut Non-alcoholic Wines and Champagnes.

Volume and Frequency

1+ million, produced monthly.

REGIONS OF EXPORT

Current Regions of Export:
Ghana, Namibia, UK.

Targeted Export Regions:

Asia.



WHY CHOOSE US AS YOUR PARTNER

At Bevcol, we believe in offering the best quality product for the best price. We have a taste development team unrivalled in the industry.

We also have been involved in the farming and cultivation of raw produce for beverage manufacturing for generations and believe our knowledge on proudly South African products and the flavour infusions available to us would be wildly popular abroad.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Blue-Black Brands



Place of Origin:

Botswana, Africa

Sector:

Manufacturing

Sub-sector:

Household cleaning products

Phone:

(+267) 73874241

Email:

omphemsken@gmail.com

BUSINESS OVERVIEW

Blue-Black Brands is a premier detergents manufacturer, with a state-of-the-art semi-automated plant that offers 1,000L/Hr production capacity, from water purification through to filling and capping. We manufacture detergents for household consumption and our well-known brand is called Estelle.

We pride ourselves on quality products, competitive pricing and our ability to meet customer demands. We have a mini inhouse lab where we test products during production runs to maintain our standards.

PRODUCTS SUPPLIED

- 750ml dishwash liquid soap available in green and yellow.

REGIONS OF EXPORT

Targeted Regions of Export:

China and African regions.

WHY CHOOSE US AS YOUR PARTNER

Our Estelle brand is known for its excellent cleaning ability, being economical and for its natural fragrance. Our focus is quality cleaning products that last longer but are gentle on the skin.

We achieve this by combining different surfactants to provide a rich and thick foam with a strong cleansing ability that cleans dishes and household items quickly and efficiently, cutting through dirt and grease. Because it is a thick cleaning product,



only small quantities are required to achieve desired results. We use natural lemon extract oil to achieve a natural, pure, and fresh smell that also moisturises the hands.

Certifications:

Our products have been tested by Botswana International University of Science and Technology (BIUST) and Botswana Bureau of Standards (BOBS). We are in the process of being BOBS certified.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Bosch Projects



Place of Origin:

South Africa (Africa, South America, North America, Asia)

Sector:

Manufacturing

Sub-sector:

Engineering, Construction

Website:

www.boschholdings.co.za

Phone:

+27 (0) 315356000

Email:

rosettensteins@boschholdings.co.za

BUSINESS OVERVIEW

Bosch Projects is a member of the Bosch Holdings group of engineering, construction and operations management companies. Bosch Projects is fully committed to BBBEE development. Bosch Projects has a proud record of serving both the public and private sector Clients, having successfully completed projects in more than 120 countries across the globe.

Technical excellence is a cornerstone of our business and testimony to this are the numerous expert and project excellence awards we have received. We have offices located in South Africa, Kenya, Brazil and the United Kingdom.

PRODUCTS SUPPLIED

- Sugar cane production and agribusiness
- Cane sugar mills and refineries
- Sugar technology development and equipment supply
- Cogeneration and Ethanol.

Volume and Frequency

R50 million, produced annually.

REGIONS OF EXPORT

Current Regions of Export:

Brazil, Colombia, Dominican Republic, Egypt, Guatemala, Indonesia, Jamaica, Malawi, Mauritius, Mexico, Mozambique, Nicaragua, Panama, Philippines, Reunion, Sudan, Swaziland, Tanzania, Thailand, USA, Venezuela, Vietnam and Zambia.



WHY CHOOSE US AS YOUR PARTNER

Client relationships are central to our business. Our company has a passion for excellence and innovation, which is at the heart of our business. We deliver beyond expectations and embrace transformation.

Awards

- 2016 – Consulting Engineers South Africa (CESA) – Engineering Excellence Commendation Award, Best International Project: Nakambala (Sugar Mill) Product Alignment and Refinery Project
- 2015 – CESA Engineering Excellence Award Winner, Project with Value of between R50 and R250 Million: Bronkhorstspruit Biogas Project
- 2012 – CESA Engineering Excellence Commendation Award, Best International Project: Ubombo (Sugar Mill) 410 to 500tch Factory Expansion
- 2005 – South African Association of Consulting Engineers (SAACE) International Business Developer of the Year
- 2004 – South African Institute of Civil Engineering (SAICE) – Most Outstanding Civil Engineering Achievement in International Projects, Durban regional award and national commendation – Kagera Rehabilitation Project.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

CBC Fasteners / Bolt Corporation



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Fastener Manufacturing

Website:
www.cbc.co.za
www.boltcorporation.co.za

Phone:
+27 (0) 117670000
+27 (0) 119554480

Email:
info@cbc.co.za
sales@boltcorp.co.za

BUSINESS OVERVIEW

CBC Fasteners (Pty) Ltd (CBC) / Ben Cor (Pty) Ltd t/a Bolt Corporation (BC) are Fastener Manufacturers producing a standard range of M6mm to M24mm on a cold forging process (CBC) and the larger diameters and lengths via a hot forging process (BC) - M24mm to M72mm, capable of supplying all your Bolt and Nut requirements for use in a variety of industries.

We manufacture out of owned premises, which comprises multiple factories and warehouses with full logistics and export functionality.

We service a variety of industries including: Mining, Construction, Electrification, General Engineering, Automotive (in volume standards), White Goods, Rail, Solar and Telecommunications.

PRODUCTS SUPPLIED (BC)

DIN931; DIN933; DIN558; DIN834; Oval Head mill liner bolts; T-Head mill liner bolts; Square head mill liner bolts; Rubber liner bolts ; Electrical: Adjustable stayrods and spindles ; Steel structural industry: Friction grip bolting, specialised high tensile products, standard bolts; Road and construction: Foundation bolting, barrier and culvert fastening; Rail fasteners: Fish plate, turn out, cup bolts.

PRODUCTS SUPPLIED (CBC)

DIN 933; DIN 931; DIN 934; DIN 558; DIN 601 (SABS 135); CPS (SABS 1143); NIB (SABS 1143); SNB (SABS 1143); EN 14399-3 (Friction Grip); EN 14399-4 (Friction Grip).



Volume and Frequency

Negotiable volumes and frequencies.

REGIONS OF EXPORT

Current Regions of Export:

Southern Africa (SADC), Botswana, Lesotho, Swaziland (BLS), Namibia, Zimbabwe, Zambia, some significant exports to Eastern and Western Europe.

Targeted Export Regions:

Looking to develop partnerships in Central and Northern Africa and Europe.

WHY CHOOSE US AS YOUR PARTNER

We are the premier Local Manufacturers in Sub-Saharan Africa producing a quality product and providing the backup all the way through to the installation and have over 70 years' experience in the supply of Bolts and Nuts across all industries.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

CEMO Pumps



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Pump Products

Website:
www.cemo.co.za

Phone:
+27 (0) 116182003

Email:
sales@cemo.co.za
harold@cemo.co.za

BUSINESS OVERVIEW

CEMO Pumps (Pty) Ltd is a South African-based private manufacturing company with one of the most comprehensive range of pump types in Africa, supplying both the African and International markets with pumps and spares for over 60 years. Our years' of experience in the pumping industry holds us in the highest regard for quality, delivery and support of our engineered products.

Machining facilities include CNC lathes, machining centres, vertical and horizontal boring mills, conventional turning, milling, drilling, and gear cutting machines. All pump products carry either the CEMO or CROWN branding. Staff complement consists of 100+ staff including artisans, administration staff as well as a dedicated team of engineers responsible for both design and development of existing and new pump products.

PRODUCTS SUPPLIED

Our pump range includes:

- Helical rotor (progressive cavity) pumps
- Multistage mine dewatering centrifugal pumps
- High pressure plunger pumps
- Mud pumps
- Pump spares and pump accessories.

Our products are manufactured for the mining, agricultural, municipal, and industrial sectors.

Volume and Frequency

Equivalent of 5 containers, produced monthly.



REGIONS OF EXPORT

Current Regions of Export:

Africa, Australia, South East Asia, United Arab Emirates, UK, USA.

Targeted Export Regions:

All countries.

WHY CHOOSE US AS YOUR PARTNER

CEMO Pumps (Pty) Ltd holds an internationally recognised ISO Quality Certification. All pumps and spares are manufactured in-house thus giving CEMO Pumps (Pty) Ltd the unequalled advantage of eliminating the "middle man" and supplying quality engineered products to our customers at competitive prices within a realistic delivery period.

We would encourage potential and current customers to visit our facility and reassure themselves of our ability to manufacture and supply a quality product. Turnkey pumping projects including custom pump builds are catered for to suit the customer's exact requirements.

Based on our expertise and years' of experience, we have gained a reputation in the market for being an innovative manufacturer that delivers reliable, competitively priced pumps and spares.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Champion Health Care



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Medical Manufacturing

Website:
www.championhealthcare.co.za

Phone:
+27 (0) 312058393

Email:
echetty@championhealthcare.co.za

BUSINESS OVERVIEW

Champion Health Care (Pty) Ltd is a medical dressing supplier that designs, develops, manufactures, and markets medical dressings and related products. CHC was established in 2004 to continue the progression of medical dressing supply in South Africa. Through the vision of creating job opportunities and the commitment of pushing back the frontiers of poverty.

The company's initial product offering includes gauzes, swabs, bandages, dressings, pads, sanitary towels, and disposable underwear. These products are very popular among hospitals, clinics, pharmacies, and private general practitioners. CHC also imports and distributes other medical-related products. Our vision is to be rated as one of the leading medical textile companies in the health care industry. We are a company that focuses on the efficient and cost-effective supply and manufacture of quality health products. We know that through customer service excellence and progress, we can provide health care products, by people that work towards the fulfilment of a common goal.

PRODUCTS SUPPLIED

- 3 Ply Ear-looped Face mask
- Crepe Bandages
- Eye and Nose Pads
- Face Shield / Visor
- First Aid Kits
- Gauze / Swabs
- Hypodermic Syringes and Needles

- Infrared Non-Contact Digital Thermometer
- KN95 Protective Face Mask, N95 Protective Face Mask,
- Maternity Tampons
- Nitrile Gloves and Latex Gloves
- Sanitary Towels
- Surgical Gowns and Medical Consumables
- Thermometer
- Transpore and Micropore Tape
- Triangular Bandages.

Volume and Frequency

250 000 sales or R500 000 average, monthly.

REGIONS OF EXPORT

Targeted Export Regions:

- The African Continent.

WHY CHOOSE US AS YOUR PARTNER

CHC has over 16 years' of professional experience in the medical supply industry. We guarantee the efficiency and transparency of our customer service promise and our success depends on our ability to consistently satisfy ever-changing customer preferences. We strive to be innovative and responsive while providing an excellent quality of service and product at competitive prices.

CHC's broad-based black economic empowerment (BBBEE) credentials are impeccable, and the company has been awarded a Level 1 BBBEE status under the Department of Trade and Industry's Codes of Good Practice as well as SABS standard approval.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Corruseal Group



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Packaging

Website:
www.corruseal.co.za

Phone:
+27 (0) 319109400

Email:
sales@corruseal.co.za

BUSINESS OVERVIEW

Established in 1964, Corruseal Group is an integrated corrugated box and board manufacturing group. Our facilities include collection of waste nationally, production of paper in our fully recycled paper plant, national distribution to and out of our five corrugated plants based in all the major provinces. Our plants are ideally located for road and sea freight exports.

Our ethos is 'better packaging for a better world' and is reflected in our state of the art facilities located in facilities in Kwa-Zulu Natal, the Western Cape, Gauteng and Port Elizabeth, South Africa. We have all the major accreditations required to service the FMCG, Industrial, Food and Agricultural sectors. We also manufacture 3-piece food cans and ends, the main applications are food, baby powder, citrus, pineapple, and pet food.

PRODUCTS SUPPLIED

- Corrugated boxes inclusive of RSC's and die cut variants for all applications (Volumes negotiable)
- Corrugated board and security and containerboard paper to specific industries (Volumes negotiable)
- Food cans and ends (Volumes negotiable).

REGIONS OF SUPPLY

Current Regions of Export:

India, Mozambique, Mauritius, Madagascar, Lesotho, Zimbabwe, Ghana.

Targeted Regions of Export:

All of the above and Zambia, Seychelles, Namibia, Swaziland, Angola, DRC.



WHY CHOOSE US AS YOUR PARTNER

- We have an innovative range of products.
- Our cost structures allow us to aggressively compete in the export markets.
- We adopt lean manufacturing initiatives, six sigma methodologies and are ISO 9001:2008 accredited.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

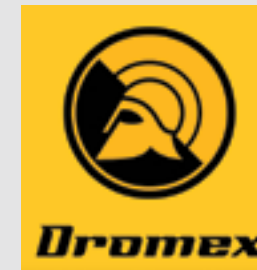
• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Dromex



Place of Origin: South Africa, Africa

Sector: Manufacturing

Sub-sector: PPE Wholesaler & Workwear Manufacturing

Website: www.dromex.co.za

Phone: +27 (0) 317131960

Email: info@dromex.co.za

BUSINESS OVERVIEW

Dromex is South Africa's leading Personal Protective Equipment (PPE) wholesaler and Workwear manufacturer.

We believe that all employees are entitled to maximum protection and that employers should never have to compromise on the quality of the personal protective products they provide their staff. As a leader in the safety category we believe it is our responsibility to supply products that will deliver on this promise and it is not something we take lightly. Our quality Workwear range is proudly manufactured at Dromex Globale, our state-of-the-art manufacturing facility, located in Hammarsdale, KwaZulu-Natal, South Africa, and produces workwear that meets the highest international standards.

All Dromex PPE products are developed in collaboration with international partners – ensuring the best possible quality and technical standards. This includes highly esteemed specialist ranges such as Dromex Arc, Fire, Chem and Cut5.

PRODUCTS SUPPLIED

- Specialised Arc, Fire, Chem and Cut5 Workwear and PPE
- Industrial Workwear
- Safety Gloves
- Safety Eyewear
- Respiratory Protection
- Safety Shoes, Hearing Protection
- Head and Face Protection
- Storm and Thermal Wear

- Body Protection
- Reflective Vests.

Volume and Frequency

Negotiable volumes and frequencies, daily or weekly.

REGIONS OF EXPORT

Current Regions of Export:

Angola, Austria, Botswana, Cameroon, China, Cyprus, Czech Republic, DRC, Dubai, Estonia, Germany, Ghana, Israel, Italy, Ivory Coast, Madagascar, Malawi, Mali, Mauritius, Mozambique, Namibia, Nigeria, Saudi Arabia, Seychelles, Slovakia, Spain, Switzerland, Tanzania, Uganda, UK, USA, Zambia, Zimbabwe.

Targeted Export Regions:

We aspire to become the largest PPE brand in the world and export across all territories including the Middle East and South America.

WHY CHOOSE US AS YOUR PARTNER

Our PPE is manufactured, tested and approved to their relevant standards including EN, SABS, ANSI, ASTM, NFPA & NRCS (where applicable) making our products every bit as practical as they are safe.

All Dromex Workwear is proudly manufactured at our state-of-the-art facility Dromex Globale, an SABS approved facility, conforming to the highest standards.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Environ Skin Care



ENVIRON[®]
a beautiful skin for a lifetime



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Health & Skincare Products

Website:
www.environskincare.com

Phone:
+27 (0) 219313721

Email:
sue@environ.co.za

BUSINESS OVERVIEW

Environ Skin Care is a globally recognised skincare brand distributed through Professional Care centres across 70 regions internationally. Pioneered by renowned plastic surgeon Dr Des Fernandes, the brand has enjoyed many awards for innovation and exporting.

The company began with one man, one woman and one product. Dr Des Fernandes pioneered the first product containing Vitamin A and a full brigade of Antioxidants. Valerie Carstens, his sister, started by selling the product and training country-wide. Soon the word spread and over time a distribution network was created worldwide.

Situated in Cape Town, the company boasts a world-class manufacturing facility.

PRODUCTS SUPPLIED

- Retail and Professional Skin Care, and devices.

Volume and Frequency

Negotiable volumes and frequencies.

REGIONS OF EXPORT

Current Regions of Export:

Australia, Canada, Europe, Japan, New Zealand, UK and Ireland, USA.

Targeted Export Regions:

Africa outside of SADC, Asia, India, Middle East, Parts of Europe, South America.



WHY CHOOSE US AS YOUR PARTNER

- Unique and effective product
- Recognisable and credible brand spanning 30 years
- World class manufacturing and quality management systems
- Strong branding support
- High standard of product education
- Strong NPD funnel
- Experienced exporter
- Highly compliant in international regulations and standards.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

John Art and Trade Enterprise



Place of Origin:
Ghana, Africa

Sector:
Manufacturing

Sub-sector:
Arts & Crafts

Phone:
050 601 1978

Email:
asarekoa@gmail.com.gh
Johnglob119@gmail.com

BUSINESS OVERVIEW

John Art Trade and Enterprise is a renowned company that specialises in selling authentic and distinctive handcrafted African artefacts.

The business has a passion for preserving traditional craftsmanship and supporting talented artisans.

The company was established in 2012 and is officially registered as a dealer in the import and export of art pieces, and a dealer in sculpture pieces – as well as being a general merchant.

Currently, John Art has a team of 5 management staff and 15 artisans.

PRODUCTS SUPPLIED

- Assorted wooden handicrafts
- Carved wooden sculptures.

REGIONS OF EXPORT

Current Regions of Export:

- Senegal
- South Africa
- United Arab Emirates.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

John Art Trade and Enterprise deals in high-quality artefacts that showcase African culture and are breathtakingly beautiful to behold – while also maintaining a competitive price range.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Kelpack Manufacturing



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Food Manufacturing & Packing

Website:
www.kelpack.co.za

Phone:
+27 (0) 317053329

Email:
louisg@kelpack.co.za

BUSINESS OVERVIEW

Kelpack Manufacturing is a contract manufacturing company of foods located in Pinetown Durban, which is on the East Coast of South Africa.

The factory is strategically positioned close to the Durban Port which makes Kelpack an ideal manufacturing partner for customers looking to export their products via shipping.

We specialise in high volume, multi-unit food manufacturing adhering to the strictest food safety standards as required by our customers and the ultimate end-consumer.

We have an extensive FMCG customer base covering Multi-National and local companies.

PRODUCTS SUPPLIED

Contract blended and packed products for various Brand Owners.

Volume and Frequency

40 000 MT, produced annually.

REGIONS OF EXPORT

Current Regions of Export:

All clients coordinate their own distribution.

WHY CHOOSE US AS YOUR PARTNER

Accreditation:

- We are a FSSC 22 000 accredited food manufacturing facility trusted by various Multi-National and National Brand Owners to contract manufacture their products.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Kingsgate Clothing



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Clothing & PPE

Website:
www.kingsgate.co.za

Phone:
+27 (0) 313008911

Email:
kingsgate@kingsgate.co.za

BUSINESS OVERVIEW

Kingsgate Clothing (Pty) Ltd are manufacturers and wholesalers of men's, ladies and children's casual wear, jeans wear, sports wear, safari wear, shirts, shorts, formal trousers and PPE.

Our specialist divisions/companies manufacture school wear as well as uniforms, clothing and linen for the corporate wear market, fulfilling tenders for Government Agencies and Parastatals.

Suppliers to all major chain-stores, semi-chains, hawkers wholesalers, independent retail stores and boutiques throughout South Africa and the neighbouring states. The Group also exports through a specialist Export Division, New South Africa Garment Manufacturers (NSAGM).

PRODUCTS SUPPLIED

- Casual wear
- Jeans wear
- Sports wear
- Safari wear
- Shirts
- Shorts
- Formal trousers
- PPE.

Volume and Frequency

Negotiable volumes and frequencies.



REGIONS OF EXPORT

Current Regions of Export:

Botswana, Kingdom of eSwatini, Lesotho, Mozambique, Namibia.

Targeted Export Regions:

EU countries, USA.

WHY CHOOSE US AS YOUR PARTNER

- The Company made its inaugural entry into the export market under the name "AMM Exports" in 1988.
- Also in 1988 the Company received the South African Top Non-Listed Company Award.
- 2021 marks the Company's 66th Anniversary.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

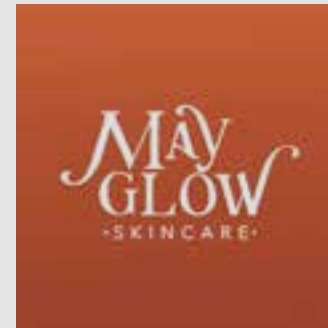
• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Mayglow Skincare



Place of Origin:
Botswana, Africa

Sector:
Manufacturing

Sub-sector:
Cosmetics and beauty care

Website:
www.mayglowskincare.com

Phone:
(+267) 75811581

Email:
mavis.mokaloba@yahoo.com

BUSINESS OVERVIEW

Chic Avant-Garde Group trades as Mayglow Skincare, an organic cosmetics manufacturing business that is highly accredited for producing the best 100% organic products that are designed to enhance the beauty of African dark, glowing and beautiful skin.

The company's purpose is to empower local women and youth.

PRODUCTS SUPPLIED

- Honey and Sugar Scrub: 100g, sold in 6-packs
- Organic Serum: 50ml sold in 6-packs
- Rooibos Facewash: 125ml sold in 6-packs
- Organic Toner: 50ml sold in 6-packs
- Organic Flakes Bar Soap: 35g sold in a box of 50

REGIONS OF EXPORT

Current Regions of Export:
Bahamas, Botswana, South Africa.

Targeted Regions of Export:
Africa and China.

WHY CHOOSE US AS YOUR PARTNER

Mayglow Skincare is a 100% Organics manufacturing company. All of our products are chemical-free, which aligns with the current trend within skincare to manufacture cosmetic and beauty care products with safer raw materials such as herbs and essential oils. Our eco-friendly manufacturing and packaging appeals to environmentally conscious consumers.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

National Glass Distribution & Eagle Aluminium



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Aluminium & Glass

Website:
www.natglass.co.za

Phone:
+27 (0) 105938400

Email:
blouw@natglass.co.za

BUSINESS OVERVIEW

Established in 1995, National Glass Distribution is a major player in the South African Glass and Aluminium Industry with regular exports into Africa.

A team of in-house industry professionals made up of SAFIERA accredited simulators and a SAGI Competent Person (Glazing), MSAGI – candidates and architects provide expert advice from initial design to final delivery. Eagle Aluminium forms part of the National Glass product mix.

The business is led by MD Belinda Louw, daughter of the company founder, Anthony Adler.

PRODUCTS SUPPLIED

An extensive range of residential and commercial windows, doors, showers, flyscreens and security barriers.

Volume and Frequency

Negotiable volumes and frequencies.

REGIONS OF EXPORT

Current Regions of Export:

Botswana, Mauritius, Mozambique, Namibia, Seychelles, Swaziland, Zambia, Zimbabwe.

Targeted Export Regions:

Worldwide.

WHY CHOOSE US AS YOUR PARTNER

Eagle Aluminium prides itself in precision engineering, and therefore is able to supply detailed technical drawings. These drawings enable you to



make an informed decision about the product you are going to select for your building.

We manufacture our own Double Glazed (SIG units) thereby having complete control over all manufactured glass and aluminium elements in the range and most Eagle Aluminium profiles have the ability to accommodate SIG units.

Eagle Aluminium products are available in a wide range of colours. We can match any specified colour in the AkzoNobel powder coated colour chart.

All safety glazing in our products is manufactured and tested in accordance to SANS 1263-1 where applicable.

Energy Efficiency: Eagle Aluminium's in-house thermal simulators have developed the Premier Green Safety Range. The range includes our very best performing fenestration products meeting the ever demanding constraints stipulated by local municipalities.

Accreditations:

- All products are mechanically tested for AAAMSA 613 certification.
- All safety glass products are SABS approved.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

NSS Fasteners



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Industrial Fasteners,
Petrochemical, Mining,
Oil & Gas, Roads & Railways

Website:
www.nssfasterers.com

Phone:
+27 (0) 117760600

Email:
marketing@nssfasterers.com

BUSINESS OVERVIEW

NSS Fasteners (Pty) Ltd (NSS) is a family business founded in 1978 to import socket screws into South Africa. Since then, the company has been supplying the fastener industry with high quality products for over 40 years and has grown to become the largest importer and master distributor of all types of standard carbon and stainless-steel industrial fasteners in both Southern Africa and Africa.

Our core values are the fundamental beliefs of our organisation. These guiding principles dictate the very behaviour and can help our people understand the difference between right and wrong within our workplace. These values are essential in ensuring we move forward together as a company, by showing our people better ways of innovation, integrity and honesty. By combining these fundamentals, we are leaders in our industry and champions to all our loyal customers.

PRODUCTS SUPPLIED

All Mild Steel, Hi-Tensile & Stainless Steel

- Threaded Rods
- Hex Head Fasteners
- Machine Screws
- Socket Products
- Anchors
- Pin Products
- Self Tapping Screws
- Eye Bolts & Nuts
- Roofing Products
- Washers

- Nuts
- Friction Grips
- ATSM A193/A194 Gr B7
- Running Studs
- Brass Products.



Volume and Frequency
100 tons, per week.

REGIONS OF EXPORT

Current Regions of Export:
Africa, Canada, Malaysia, UAE, UK.

Targeted Export Regions:
Europe, New Zealand.

WHY CHOOSE US AS YOUR PARTNER

- Over 21 000+ products
- 40+ years expert experience
- Highest stock availability
- Shortest lead times
- Leading stockist in Africa
- Customer-centric
- 98% of our orders are available within a 4-hour turnaround time
- Same day dispatch for all overnight orders placed before 4:30pm.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Nyika Farms



Place of Origin:

Malawi, Africa

Sector:

Manufacturing

Sub-sector:

Cosmetic and medicinal products

Phone:

(+265) 999353348

Email:

nyika.farms@gmail.com
ginaleecarvalho@gmail.com

BUSINESS OVERVIEW

Nyika Farms is a crocodile farm based in Salima, Malawi that houses over 15,000 crocodiles. Our primary main line of business is in the exportation of raw Nile crocodile skin to international markets, such as Korea, Germany and South Africa.

The crocodile oil we use in Undiluted Remedies is a by-product (crocodile fat) of the commercial farm. Conditions on the farm, from breeding through to the abattoir stage, are closely monitored by National Parks and Wildlife and the Convention on International Trade in Endangered Species (CITES).

All stages of crocodile oil production, from processing and refinery of the raw materials to the manufacturing of the finished product, are undertaken according to HACCP (Hazard Analysis and Critical Control Point) and Good Manufacturing Processes.

PRODUCTS SUPPLIED

50ml dropper bottles of crocodile oil varieties include:

- Geranium
- Rosemary
- Lavender
- Citronella
- Peppermint
- Pure crocodile oil.

REGIONS OF EXPORT

Current Regions of Export:

Germany, Korea and South Africa.



Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Crocodile oil has a similar composition to human skin oil. It is therefore curative enough to assist with eczema, yet gentle enough to be used on sensitive skin.

Crocodiles have the world's strongest immune systems and the oil contains natural anti-inflammatory, anti-fungal, and anti-bacterial healing properties, with a wide range of omega oils known to facilitate good health.

It's considered a complete source of essential fatty acids. Essential fatty acids (EFAs) are fats that humans cannot manufacture or synthesise. We must obtain them from our diet. Like vitamins and minerals, they are essential to the body's functions. Incredibly this oil contains Omega 3, 6, 7, and 9, Oleic and Linoleic Acid and peptides. These are vitally important to treat a variety of skin conditions and facilitate good health.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Overseas Investments



Place of Origin:
eSwatini (formally Swaziland), Africa

Sector:
Manufacturing

Sub-sector:
Cooking Oil & Soap

Phone:
(+268) 78020640

Email:
info@somi.co.sz

BUSINESS OVERVIEW

Overseas Investments is a locally registered entity within the laws of eSwatini (May 2003). It is under the ownership of Mr Mohamed Daud and Mr Adamgi Loonus Mohamed in an equal partnership. Both businessmen are foreigners with Mohamed Daud based in eSwatini and Adamgi in Mozambique. The business is involved in the manufacturing, processing and prepacking of edible cooking oils.

The company is strategically positioned in Matsapha Industrial Site. They operate from Site 813, Matsapha measuring 36,925 square metres. Total built area is 7,000 square metres. Matsapha is the largest Industrial Site in eSwatini.

PRODUCTS SUPPLIED

- Cooking oil and soap as a by-product
- Volumes: 10k tonnes per year for cooking oil.

REGIONS OF EXPORT

Current & Targeted Regions of Export:

- eSwatini
- Mozambique
- South Africa
- Zambia.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Pratley



Place of Origin:

South Africa, Africa

Sector:

Mining of Perlite and Zeolite Minerals, and Manufacturing

Sub-sector:

Adhesives & Electrical Supplies

Website:

www.pratley.com

Phone:

(+27) 119552190

Email:

Pratley@pratley.com

BUSINESS OVERVIEW

Established in 1948, the Pratley stable of companies rests on a foundation of research and innovation. Pratley has filed more than 350 patents worldwide and is involved in the manufacturing and marketing of brand leading electrical cable termination products to global markets.

We pride ourselves in the production of highly innovative electrical cable glands, electrical junction boxes and related accessories.

Those variants for use in hazardous locations comply with international IECEx Standards for Ex n, Ex e and Ex d explosion protected equipment. Many Pratley cable glands and boxes also comply with the European ATEX directive.

Apart from our electrical range, Pratley is also heavily involved in the production and development of DIY adhesives and operates its own Perlite and Zeolite Mine.

PRODUCTS SUPPLIED

- Electrical cable glands
- Junction boxes and accessories for hazardous and non-hazardous locations
- High performance adhesives for the DIY market
- Mining and processing of perlite and zeolite minerals.

REGIONS OF EXPORT

Current Regions of Export:

Africa, Asia, Australia, Europe and North America.



Targeted Regions of Export:

China.

WHY CHOOSE US AS YOUR PARTNER

Pratley is a world class company that manufactures and mines a wide range of products.

We have a very strong presence in Africa and our unique products, which stem from our world class research and development capabilities, ensure that the products we manufacture outperform all others on the world market.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Rubbertech



Place of Origin:
eSwatini (formally Swaziland), Africa

Sector:
Manufacturing

Sub-sector:
Rubber & Brassware

Phone:
(+268) 25185166

Email:
exipro@africaonline.co.sz

BUSINESS OVERVIEW

Rubbertech (Pty) Ltd is a privately-owned company established in 1987. Rubbertech manufactures rubber products & other rubber related products. The company has a sister company (Exipro Swaziland) which produces plumber's brassware.

Both production facilities are based in a company-owned building in Matsapha, Swaziland & share administrative resources. Both companies are owned and managed by Gavin Adamson (80%) and Suegnet Adamson (20%).

Gavin looks after the production and the customer relations while Seugnet takes care of the admin of the business. The Directors constantly train their staff to ensure the smooth running of the business and quality production. They are supported by a team of professional engineers in production as well as the admin side.

PRODUCTS SUPPLIED

- Rubbertech (Rubber processing plant) supplies rubber, rubber waste traps and other components related to rubber
- Exipro (Brass processing plant) supplies primarily plumbing brassware.

REGIONS OF EXPORT

Current Regions of Export:

Rubbertech products are sold directly to large wholesale groups in neighbouring countries. The majority of Exipro's products are sold to branded South African companies.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Sachet Manufacturers



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Personal & Home Care

Website:
www.sachet.co.za

Phone:
(+27) 724167119

Email:
salim@sachet.co.za

BUSINESS OVERVIEW

Sachet Manufacturers has a long history of providing efficient, high-quality packing and manufacturing services to the home and personal care industries in South Africa and beyond.

Founded in 1990 to fill in supply chain gaps and demands in the home and personal care (HPC) sector, we have grown over an incredible three decades of continuous service, to become an established and trusted service provider, having built lasting partnerships with global brands

PRODUCTS SUPPLIED

- Baby and mom
- Beauty products
- Detergents (liquid and powder)
- Hair care
- Home care products
- Oral care
- Personal care products
- Skin care.

REGIONS OF EXPORT

Current Regions of Export:
Global.

Targeted Regions of Export:
China, Global.

WHY CHOOSE US AS YOUR PARTNER

We are an all-encompassing one stop solutions provider that is internationally quality accredited in delivering world class manufacturing and packing solutions. Our services comprise primary, secondary and tertiary packing solutions, including the manufacturing of bulk products.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Saradox



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Personal & Home Care

Website:
www.goodstuffandco.com
www.saradox.co.za
www.ohsobright.co.za

Phone:
(+27) 319143880
(+27) 824528280

Email:
manna@saradox.co.za

BUSINESS OVERVIEW

Saradox is the founder and owner of the Good Stuff and other brands. We built our own factory in 2014, and currently supply retailers across South Africa, including Dischem, PnP, Spar, and Shoprite and Checkers and export our products.

PRODUCTS SUPPLIED

We manufacture bath, body and home care products. Our brands are Good Stuff and Oh So Bright.

- Personal care products include: Body washes, body lotions, foam baths, tissue oil, face washes, face creams, bath soaks, foot care, hair care and liquid hand soaps.
- Home care products include: Dishwashing liquid, laundry paste, bleaches, floor cleaners, car shampoo, sanitisers and essential oils.

Volume and Frequency:

- 2.2 million units per annum.

REGIONS OF EXPORT

Current Regions of Export:

Kenya, Namibia, Mauritius, Mozambique, New Zealand, the Seychelles and Zambia.

Targeted Regions of Export:

China.



WHY CHOOSE US AS YOUR PARTNER

Saradox is a manufacturing and supply chain company that develops and manufactures home and personal care products for brand owners.

We have a unique understanding in consumer markets and can develop regional specific products for customers. We focus on delivering exclusive private label products.

Certifications:

- ISO 9001:2015
- Walmart certified manufacturing accreditation.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Shekinah Consultancy Services



Place of Origin:
Zambia, Africa

Sector:
Manufacturing

Sub-sector:
Hardwood

Phone:
(+260) 955885750

Email:
shekinahcon@zamtel.zm

BUSINESS OVERVIEW

Shekinah Consultancy Services has been delivering engineering consultancy services to the mining and allied industries for over 20 years.

We have recently diversified into the extraction and value addition of hardwood (Rosewood).

PRODUCTS SUPPLIED

- We produce Rosewood at our own factory.

Volume and Frequency:

- 60mt per month

REGIONS OF EXPORT

Current Regions of Export:
Zambia.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We have huge reserves of Rosewood species in our region. We offer quality products and deliver them on time to customer specifications.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Shimansky



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Jewellery

Website:
www.shimansky.com

Phone:
(+27) 713021070
+19179710278 (USA)

Email:
kelly@shimansky.com

BUSINESS OVERVIEW

Founded in South Africa, a country rich in diamonds, gold and platinum, Shimansky is a leading luxury jewellery brand sought after for iconic jewellery designs and expert craftsmanship.

Our involvement in every step of a diamond's journey from mine to finger ensures that only the finest diamonds are selected to be polished in-house for our jewellery creations.

Over the past 25 years, we have pioneered the use of platinum in jewellery in South Africa, developed internationally patented diamond cuts and created copyright jewellery designs.

PRODUCTS SUPPLIED

- GIA certified diamonds
- Investment diamonds (yellow, pink, blue)
- African inspired items
- Loose diamonds and tanzanite
- Diamond jewellery
- Tanzanite jewellery
- Gemstones
- Platinum jewellery
- Bespoke custom-made design
- Corporate gifting and incentive group gifts.

REGIONS OF EXPORT

Current Regions of Export:
New York.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

Our diamonds are ethically sourced from South Africa. We are the only company of its kind to purchase diamonds directly from the mine in the rough form and cut and polish on-site in our workshop. Shimansky is recognised worldwide for its quality and design, offering consumers the very best.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Solution Oasis



Place of Origin:

Ghana, Africa

Sector:

Manufacturing

Sub-sector:

Skincare Products

Website:

www.beautysecretsafrica.com

Phone:

+233244250645

Email:

fbopoku@beautysecretsafrica.com

BUSINESS OVERVIEW

Solution Oasis is a private Ghanaian Agro-processing company established in 2002, by its President and CEO, Francesca Brenda Opoku.

The businesses utilises exotic local butters, oils and herbs to produce premium ethically directed, wholesome natural value-added skincare products for the local and International markets.

This socially conscious company processes fair traded Shea Butter and Ghana's premium Cocoa Butter into authentic natural beauty and lifestyle products under its *Beauty Secrets* and *Exotic Man* brands.

Its factory is located in Accra, and offers direct employment to 20 young dedicated people and indirect jobs to hundreds of rural women and youth.

In Ghana, the business services high-end outlets such as a duty-free shop at the Kotoka International Airport, and retail trade outlets including Shoprite, Marina Mall, Palace Mall, Koala, Maxmart and Evergreen Supermarkets.

PRODUCTS SUPPLIED

African Black Soap

Beauty Secrets All Natural African Black Soap enriched with shea butter (142g bar and 350g jar) is available in the following variants:

- Honey and Turmeric, Lemongrass, Turmeric and Tea Tree.

Cocoa Butter

- Beauty Secrets Cocoa Butter Skin Moisturizer (100g and 200g).

Shea Butter Products

Beauty Secrets Shea Butter Body Balms (100 g and 200g) are available in the following variants:

- Shea Butter Classic, Shea Butter Euphoria, Shea Butter Serene.

Shea Butter Soaps

Beauty Secrets Handcrafted Shea Butter Soap (100g) is available in the following variants:

- Baobab, Henna, Neem.



Volume and Frequency

20 MT per month.

REGIONS OF EXPORT

Current Regions of Export:

- Africa (Ivory Coast, Namibia, Nigeria, Rwanda and many others), Australia, China, Taiwan, the Caribbean.

Targeted Export Regions:

- Worldwide.

WHY CHOOSE US AS YOUR PARTNER

- The business has been exporting since 2010 and delivers good customer experience and integrity
- Solution Oasis has well-established brands, known for consistently high quality
- Products are certified by the Ghana Standards Authority, and Ghana Food and Drugs Authority – and the business is in the process of becoming Organic Certified
- They also offer contract manufacturing.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Sustainable Energy Technologies



Place of Origin:

Ghana, Africa

Sector:

Manufacturing

Sub-sector:

Renewable Energy

Website:

www.setechghana.com

Phone:

(+233) 244108268

Email:

director@setechghana.com

Lovanstakyi@gmail.com

BUSINESS OVERVIEW

Setech is a social enterprise that designs, produces and sells innovative, climate-smart renewable energy solutions with focus on advanced clean cooking technologies to households and women-dominated agri-industries in rural and peri-urban communities to contribute to sustainable development.

PRODUCTS SUPPLIED

Our range of products is environmentally-friendly:

- Clean biomass cookstoves
- Biomass briquettes
- Solar lighting.

Volume and Frequency:

- Clean biomass cookstoves: 200 units per month
- Biomass briquettes from coconut and bamboo: 20mt per month
- Solar lighting: 300 units per month.

REGIONS OF EXPORT

Current Regions of Export:

Benin, Ghana, Nigeria and Togo.

Targeted Regions of Export:

China.



WHY CHOOSE US AS YOUR PARTNER

Through inclusive business models, Setech ensures increased market penetration, whilst creating value that enhances energy access, increased job creation, affordable end-user financing schemes, reduced deforestation, reduced indoor air pollution and energy expenditure, integrated education and behavioural change communication, thereby improving human livelihoods.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Swartland Investments



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Building Materials

Website:
www.swartland.co.za

Phone:
+27 (0) 215737600

Email:
customerservice@swartland.co.za

BUSINESS OVERVIEW

Swartland was founded in 1951 by JHN Hanekom Snr. He was succeeded by his son Jurgens, who introduced the principle of "continuous improvement". Today, the Swartland Group is still family-owned yet professionally run by a board of directors.

Traditional values like hard work and pride, combined with new technology and inspired ideas, have resulted in quality products manufactured to world-class standards. Our internal motto, *Quality Experience*, is what drives us to become the most efficient window and door manufacturer in the world, in every facet of the business, from product quality and customer service to reliable nationwide and global availability.

We have eight manufacturing plants, with a combined size of over 130 000m². Our national distribution footprint comprises six depots and over 40 000m² of warehouse space, situated in all major centres in South Africa. We also export Pine doors to the American and European markets for the past 17 years.

PRODUCTS SUPPLIED

- Windows
- Doors
- Insulation Boards.

Volume and Frequency

± 1 million units produced annually.



REGIONS OF EXPORT

Current Regions of Export:

Botswana, Kenya, Malawi, Mozambique, Namibia, Tanzania, UK, USA, Zambia, Zimbabwe.

Targeted Export Regions:

Australia, Canada, France, Italy.



WHY CHOOSE US AS YOUR PARTNER

The Swartland brand has grown to become a valuable asset. Research has revealed that Swartland is one of the most recognised and respected brands in the building industry, both with

the trade and with homeowners.

Our slogan *Experience Quality™* is a philosophy that guides us in everything we do, from how we source our raw materials, to how we make our products, to the value we place on relationships – if we can't be proud of it, we shouldn't do it.

We've been around for three generations and it's important to us that our business, and our environment, is kept sustainable for future generations.

Our pine operations are Forest Stewardship Council (FSC) certified and our management systems have been approved by the stringent South African Bureau of Standards (SABS) ISO 9001.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

The Pekay Group



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Adhesives, Sealants &
Waterproofing

Website:
www.pekaygroup.com

Phone:
+27 (0) 113091500

Email:
exports@pekaygroup.co.za

BUSINESS OVERVIEW

The Pekay Group was started in 1959 by a Polish immigrant to South Africa. It is now a large family-owned producer of Adhesives, Sealants and Waterproofing products. We offer a wide range and continue research into the latest technologies on the market. We specialise in tailor-made and speciality products to suit every clients' needs.

The company has three factories in South Africa, and one in Botswana and currently employs 140 staff.

We supply products to Manufacturing, Packaging, Cold-rooms, Furniture industries etc, and supply Building, Waterproofing and Flooring products etc with approximately 7 million kilograms manufactured per annum.

PRODUCTS SUPPLIED

- Adhesives
- Sealants
- Polyurethanes
- Waterproofing systems.

Variants:

- Liquids
- Paste
- Solids.

Volume and Frequency

7 million kgs, produced annually.



REGIONS OF EXPORT

Current Regions of Export:

Botswana, DRC, eSwatini, Ethiopia, Ghana, Kenya, Lesotho, Mauritius, Mozambique, Namibia, Zambia, Zimbabwe.

Targeted Export Regions:

Ethiopia, Ghana, Kenya, Nigeria, West Africa.

WHY CHOOSE US AS YOUR PARTNER

The Pekay Group is a 62 year old company with a longstanding record. We are a dominant player in Southern Africa with a wide distribution network.

- Well established expertise
- R&D facilities
- Extensive international links.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Triton Pharmaceuticals



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Pharmaceutical

Website:
www.tritonpharma.co.za

Phone:
(+27) 113142196
(+27) 824191426

Email:
daniel.mpande@tritonpharma.co.za

BUSINESS OVERVIEW

Triton Pharmaceuticals has one of the largest pharmaceutical, complementary health and functional food contract manufacturing facilities in South Africa.

The manufacturing plant in Johannesburg is one of the most versatile in South Africa. The plant has capabilities in the manufacture of tablets, capsules, lotions, creams, liquids, and foods in any dosage or quantity. These can be packed in blisters, sachets, powders and bottles.

Triton operates within full GMP guidelines under a licence to manufacture and import medicines.

PRODUCTS SUPPLIED

- Blending
- Capsulation
- Formulation
- Granulation (wet and dry)
- Laboratory testing
- Liquid fill
- Ointments fill
- Packing (bottle, blister, sachets)
- Registration
- Stability testing
- Tablet Manufacturing (plain, coated and effervescent).



REGIONS OF EXPORT

Current Regions of Export:
Africa.

Targeted Regions of Export:
China.

WHY CHOOSE US AS YOUR PARTNER

We provide superior quality and service.

Accreditations:

- FDA
- ISO
- FSSC2200,





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
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• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

Vexila



Place of Origin:
South Africa, Africa

Sector:
Manufacturing

Sub-sector:
Composite Insulators &
Hardware Production

Website:
www.vexila.com

Phone:
+27 (0) 333975400

Email:
info@vexila.com

BUSINESS OVERVIEW

Vexila (Pty) Ltd designs, manufactures and supplies a wide range of Composite Insulators, Composite Cut-outs and a variety of Line Hardware Products for Electrical Rail, Transmission and Distribution Overhead Power Line Infrastructure.

The company has been in existence for more than 45 years, relying on a technologically skilled team. Originally founded as Hardware Assemblies, the acquisition by the German-Swiss PFISTERER Group in 2003 further propelled the research and development at the factory, resulting in an expansion of the comprehensive product range.

Recognising its strategic importance, the South African Thesele Group acquired the business in 2018, strategically rebranding it as Vexila to position it for continued development and growth as one of the largest manufacturers in the rail, transmission and distribution industry in Africa.

We have a staff complement of 249 employees, which is inclusive of qualified artisans and departmental staff. Key manufacturing facilities are situated in Pietermaritzburg, the capital city of KwaZulu-Natal, South Africa.

PRODUCTS SUPPLIED

- High Voltage and Medium Voltage Composite Insulators
- Post insulators
- Long rod insulators
- Composite cutouts
- Pistol grips
- Overhead Line Hardware: Substation clamps, Spacer dampers, Stockbridge dampers.

Volume and Frequency

44 000 units, monthly.

REGIONS OF EXPORT

Current Regions of Export and Supply:

Australia, France, Ghana, Italy, Poland, Saudi Arabia, South Africa, Switzerland, UAE, UK, USA.

Targeted Export Regions:

African countries, increase export to USA and Europe.

WHY CHOOSE US AS YOUR PARTNER

Our in-house expertise and technologies have ensured that Vexila is the market leader in the field of overhead electrical infrastructure products on the African Continent. We are the first 100% African company to locally manufacture and supply up to 765kV Composite Insulators to African Electrical Utilities including Eskom, and export products to Europe and the USA.

We are one of a few international companies that are able to offer complete string assembly solutions, including hardware components and composite insulators, tested and qualified. We can officially confirm yet another 'Africa first' from our arsenal – our very own 765 kV Composite Long Rod Insulator, which has completed a rigorous technical evaluation and type testing programme based on IEC standards at various internationally-certified laboratories.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
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• TELECOMMUNICATIONS



RESTAURANTS & FRANCHISING





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING, CONSTRUCTION & MINING

• DISTRIBUTION, RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS & FRANCHISING

• TELECOMMUNICATIONS

Kolay Home of Chicken



Place of Origin:
South Africa, Africa

Sector:
Restaurants & Franchising

Sub-sector:
Quick Service Restaurant

Website:
www.kolay.co.za

Phone:
+27 (0) 315633452

Email:
kreeshan@koligroup.co.za

BUSINESS OVERVIEW

Founded in 2016 by late local entrepreneur Rajen Reddy, Ko-lay Foods began as a single casual dining and take-away restaurant and has since evolved into a successful franchise, encompassing all chicken-based meals (flame-grilled, freshly fried, pizzas and the convenient Heat & Eat Range). Alongside him from inception, Kreeshan Reddy was mentored on end-to-end business operation and now manages the company. Mrs Esay Reddy, an accomplished Business Women with 30+ years' experience in various business industries, has taken the lead to ensure the continued successful growth of Ko-Lay.

The Ko-lay team believe in the bright future of Africa, embracing our cultural diversity and offering equal opportunities for all. Through the Ko-lay brand, Mrs Esay Reddy and her team strive to not only offer the best quality food and excellent customer service but also to stimulate wealth creation by sourcing our chicken and produce from local SMME farmers, thereby contributing to the enhancement of the local economy from start to finish.

We believe that a great restaurant chain and franchise needs more than world-class food, it's also about our top-quality service, dedicated staff, generosity, family values, and going the extra mile, that are integral to our success story.

Our franchise opportunities are affordable to all when it comes to our food, Ko-lay makes healthy, fresh and affordable chicken accessible to all income brackets in the country.

PRODUCTS SUPPLIED

- Flame Grilled Chicken Products
- Freshly Fried Chicken Products
- Chicken Heat & Eat Products
- Chicken Pizzas
- Frozen Chicken Strips & Fillets
- Frozen Chicken Livers & Giblets
- Ko-Lay Basting Sauces
- Ko-Lay Table Sauces.

Volume and Frequency

35 000 - 40 000 full chickens, produced monthly.

REGIONS OF EXPORT

Targeted Export Regions:

The African continent.

WHY CHOOSE US AS YOUR PARTNER

Ko-lay, although recently established, has a professional team with more than 20 years' experience in the fast-food industry. Our specialty is our 48-hour marinated flame-grilled peri-peri chicken, though we also offer lemon and garlic, barbeque, and vegetarian dishes.

Ko-lay loves local. Our chicken is freshly supplied by emerging farmers in order to uplift local communities, which allows us to prepare meals to perfection using only the finest and freshest ingredients.

Ko-lay is a Level 1 BBBEE contributor to the South African economy, as well as certified Halaal by the Islamic Council of South Africa. Thus ensuring that opportunities are available to all who seek them. We believe in *Healthy, Fresh and Affordable*.





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

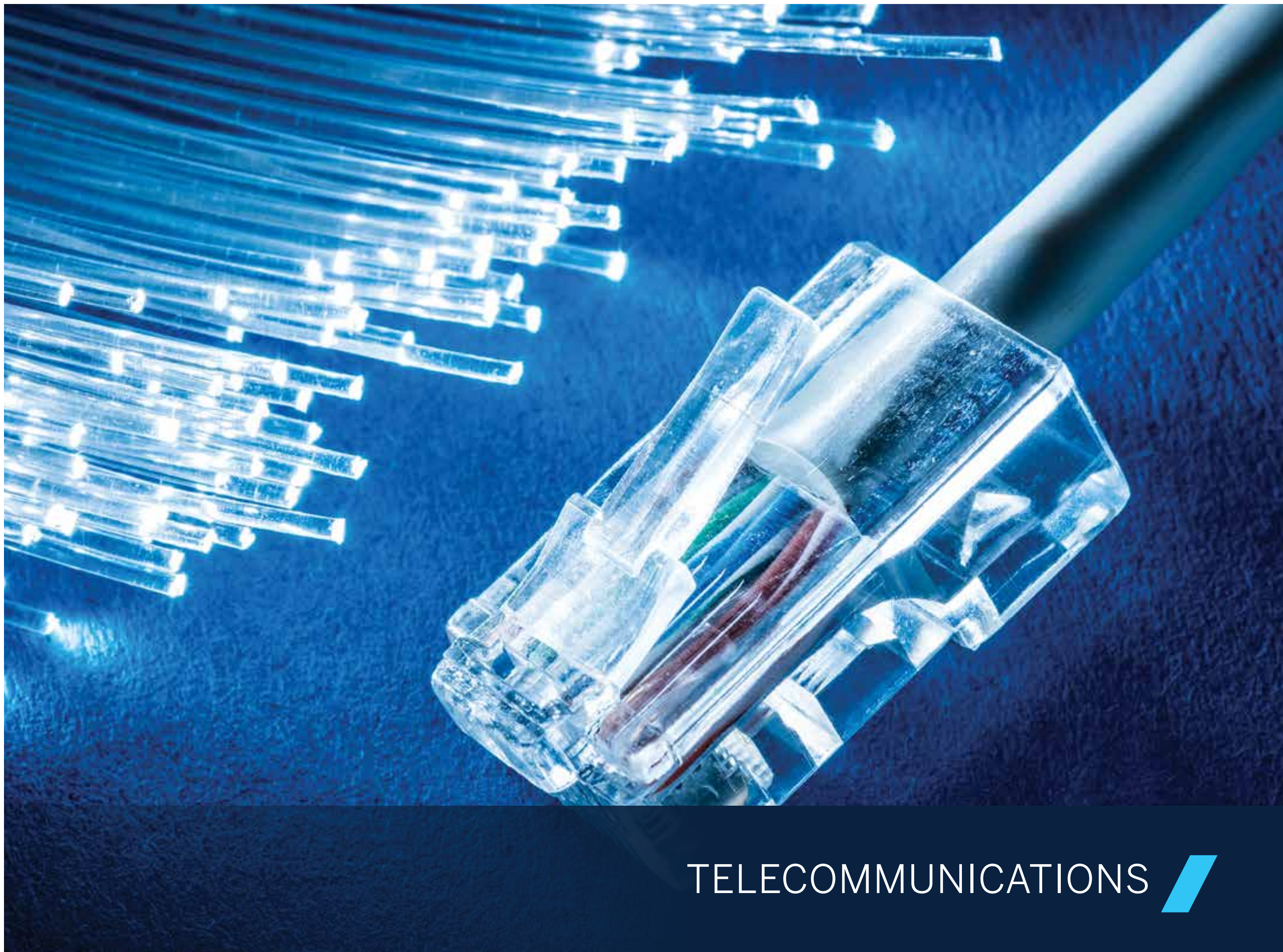
• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS



TELECOMMUNICATIONS





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• AGRICULTURE

• AUTOMOTIVE & AVIATION

• BUSINESS SERVICES

• CIVIL ENGINEERING,
CONSTRUCTION & MINING

• DISTRIBUTION,
RETAIL & WHOLESALE

• MANUFACTURING

• RESTAURANTS
& FRANCHISING

• TELECOMMUNICATIONS

JD Telecom



Place of Origin:
South Africa, Africa

Sector:
Telecommunications

Sub-sector:
Communication Satellite

Website:
www.jdtelecom.co.za

Phone:
+27 (0) 860538353
+27 (0) 315821480

Email:
Info@jdcomm.co.za

BUSINESS OVERVIEW

JD Telecom was established to bridge the digital divide towards affordable connectivity. Our aim is to make connectivity accessible and affordable to every household and business on the African continent, regardless of the income bracket. We believe that this is achievable through satellite connectivity.

JD Telecom provides Satellite based communication services. The main feature of satellite communication is its extensive-service-coverage, mobility, flexibility and resilience. A satellite link can be created quickly by using a transportable antenna anywhere necessary even after a natural disaster.

In addition to JD Telecom’s conventional satellite business, we also aim to address the digitally divided areas overseas as JD Telecom services can be widely applied to people’s everyday lives.

JD Telecom’s expertise and success are based on a combination of communications and technology – redefining how complete solutions are delivered to partners and customers. JD Telecom builds complete technology solutions and has business practices that put consumers and business customers first.

SOLUTIONS SUPPLIED

- Satellite connectivity services
- Data, Turnkey connectivity solutions
- Telkom products and contracts.

REGIONS OF EXPORT

Targeted Export Regions:
African continent.



WHY CHOOSE US AS YOUR PARTNER

JD Telecom has a team with over 100 years’ of professional experience in telephony and 20+ years of professional experience in satellite connectivity.

We have a robust customer base consisting of Enterprise, Gated Communities, Apartment Blocks and Government.

JD Telecom has designed two models to assist existing ICT companies to expand their scope of products and services within their customer base and also provides a platform to extend their reach throughout South Africa and Africa. You have the choice to either become a JD Telecoms Franchisee or enlist as a JD Telecoms Distributor, and with both these models, your team will receive consistent training, technical support, as well as all applicable sales and marketing tools, making your business partnership with JD Telecoms a success. In addition to the Telkom Product and Solution line, both JD Telecom Franchisees and Distributors will enjoy the benefit of accessing the extensive portfolio of in-house JD Telecom Products.

JD Telecom is a Level 2 BBBEE contributor to the South African economy. Ensuring that opportunities are available to all who seek them.





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• LISTINGS: A-H

• LISTINGS: I-R

• LISTINGS: S-T

- Acoustex
- Adams & Adams
- African Equations
- African Premium Brands
- African Realty Trust
- Africana Air Zambia
- Afrimac Nuts Company
- Afrinatural
- Afriq de Investments
- Afrique Interlink
- Agrico Marketing
- Agriculture And More
- Agritec
- AGT Foods Africa
- Alif Quimica
- Alvi's Drift Winery
- Amani Bay
- Angonabeiro
- Anikita
- Apeck International
- Apple Tree Natural
- Ask Carla Kote Trade Solutions
- Associated Foods Zimbabwe
- Bananalandia Group
- Bevcol
- Blue-Black Brands

- Bosch Projects
- BOWI Logistics Limited
- Bureau Veritas Testing and Inspections
- Butta Farmers' Cooperative Society
- Cape Honeybush Tea Company
- Cape Point Vineyards
- Carteirra
- CBC Fasteners / Bolt Corporation
- Cedar Exim
- CEMO Pumps
- Champion Health Care
- Charms Uganda
- Chidyamatondo General Dealers and Contractors
- Chikweti Green Resources (GR)
- Corroseal Group
- Credible Blooms
- Dabol Nigeria Enterprises
- De Krans Wines
- de Pizan
- Doolhof Wine Estate
- Doornkraal Agri
- Double D Farming
- Dromex
- Dukap Services
- Dwaleni Investments

- Ecobee African Natural Products
- EcoFarm Mozambique
- Elvice International Company
- Emseni Farming
- Enkay Indo Nigerian Industries Limited
- Environ Skin Care
- Esco Uganda
- ETG Qingdao
- Filiasan Company
- Finana
- Fourthline
- G & A Multipurpose Integrated
- Gablin Foods Limited
- Gorilla Summit Coffee Development Company
- Grain Traders Association of Zambia
- Granor Passi
- Green Acres Farms
- Green Farms Nut Company
- Groot Constantia Trust NPC RF
- Grow For Me
- Gun Bay Wines
- GWK Limited
- Heidel Spits
- Homemark

EXPORTERS LISTED A-H





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• LISTINGS: A-H

• LISTINGS: I-R

• LISTINGS: S-Z

- Ilera Agro Processing Nigeria
- Ivili Loboya
- Jakkalsvlei Vineyards
- Japko Investments
- JD Telecom
- JFS Sociedade Algodoeira do Niassa
- John Art and Trade Enterprise
- John Art and Trade Enterprise (Arts & Crafts)
- JOTIM Coffee
- Kakanga Food Suppliers
- Kangumamu Agro
- Kariba Minerals
- Kavisan
- Kawalazi Estate
- Kelpack Manufacturing
- Kingsgate Clothing
- Kipkelion District Co-operative Union
- Knvella Fresh Exporters
- Kolay Home of Chicken
- Konza Tropicals
- KZN Oils
- La Ricmal
- Lauetta Investments
- Lavo Wines

- Leonardo Green
- Lingote Traders
- Livestock Wealth Farmers Club
- Local Village Foods
- Luano Honey Brands
- Macadamias South Africa (SAMAC)
- Macheri Coffees Uganda
- Macks Industries Limited
- Madopera Comercial
- Mafavuka Enterprise
- Mayglow Skincare
- Miss Africa
- Moi Foods / Mewah Group
- Nalmaco Nigeria
- Naming'omba Tea Estates
- National Glass Distribution & Eagle Aluminium
- Nature Agrofresh
- Nature Commodities
- Next Generation Beverages
- Niassa Macadamia
- Ninth Avenue Flowers
- Noble Spirits
- NSS Fasteners
- NUCAFE

- Number Two Piggeries
- Nyasa Mining Cooperative
- Nyche Commodities
- Nyika Farms
- Olabisi Investment
- Omas Commodities Resources
- Opstal Family Wine Estate
- Overseas Investments
- Pabuli Farms
- Parin Africa
- Perdeberg Wines
- Pratley Exporting
- Profit Forever Import & Export Nigeria Company
- Proxima Centauri Farms
- Raisins South Africa
- Red 2 Roast
- Red Lands Roses
- Robinson & Sinclair
- Roland Imperial Tobacco Company Limited
- Rooibos Ltd
- Rosond
- Rubbertech
- Rutungu Distributors

EXPORTERS LISTED I-R





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• LISTINGS: A-H

• LISTINGS: I-R

• LISTINGS: S-Z

- S.M. Holdings
- Sachet Manufacturers
- SAEED Investments
- Saradox
- Sea Harvest Aquaculture
- Seret Grains Uganda
- Service Parts Logistics
- Shanghai Pran Wines Co
- Shekinah Consultancy Services
- Sherbet Farms Nigeria
- Shimansky
- Silver Crown Commercials
- Sir Fruit
- Slanghoek Cellar
- Smart Wines
- Social Agriculture
- Solution Oasis
- Somani Agro Exports
- Sondhi Trading
- Sonia Foods Industries
- Southern Forest Ghana
- Stawi Foods
- Sustainable Energy Technologies
- Swartland Investments
- Swartland Winery

- Swaziland Meat Wholesalers
- Tanin Global
- Tenga Limitada
- Tesho Enterprises
- The Anthill Kitchen
- The Edge Trading Company
- The Meat Corporation of Namibia
- The Pekay Group
- The Savannah Fruits Company
- The Sunshine Nut Co.
- Tiksons Easy Living
- Trans-Atlantic Trading Company
- Triton Pharmaceuticals
- Tropical Frutos
- Uganda Coffee Farmers Alliance
- Uganda Tea Development Agency
- Underberg Dairy
- Unlimited Trade Supplies
- Valley of Macs
- Van Doorn
- Vergezocht Plant Oils
- Vexila
- Werek Cafmag
- Yandisa Mining Services
- Zandvliet

- Zeenab Foods

EXPORTERS LISTED S-Z





TRADE SOLUTIONS

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER

SECTOR

• Angonabeiro

Agriculture



ANGOLA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

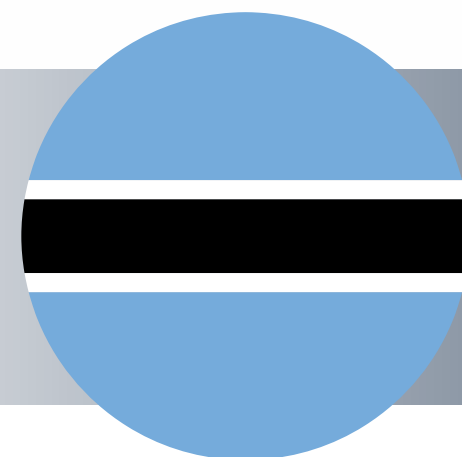
• CHINA

EXPORTER

SECTOR

- Blue-Black Brands
- Mayglow Skincare

- Manufacturing
- Manufacturing



BOTSWANA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

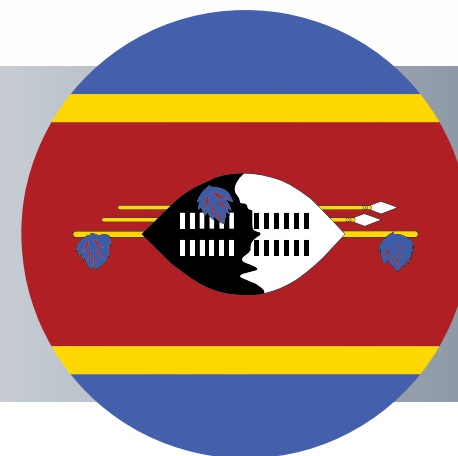
• ZIMBABWE

• CHINA

EXPORTER

SECTOR

- | | |
|------------------------------|----------------------------------|
| • Dwaleni Investments | Agriculture |
| • Overseas Investments | Manufacturing |
| • Rubbertech | Manufacturing |
| • Swaziland Meat Wholesalers | Distribution, Retail & Wholesale |



eSWATINI (FORMERLY SWAZILAND)





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER SECTOR

- Afriq de Investments Agriculture
- Agriculture And More Agriculture
- Anikita Agriculture
- Dukap Services Agriculture
- Elvice International Company Agriculture
- Filiasan Company Agriculture
- Gablin Foods Limited Agriculture
- Green Acres Farms Agriculture
- Grow For Me Agriculture
- Japko Investments Agriculture
- John Art and Trade Enterprise Agriculture
- John Art and Trade Enterprise (Arts & Crafts) Manufacturing
- Macks Industries Limited Agriculture
- Nature Commodities Agriculture
- Pabuli Farms Agriculture
- Parin Africa Agriculture
- Proxima Centauri Farms Agriculture

EXPORTER SECTOR

- Silver Crown Commercials Agriculture
- Social Agriculture Agriculture
- Solution Oasis Manufacturing
- Southern Forest Ghana Agriculture
- Sustainable Energy Technologies Manufacturing
- The Savannah Fruits Company Agriculture
- Unlimited Trade Supplies Agriculture
- Wereh Cafmag Agriculture



GHANA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

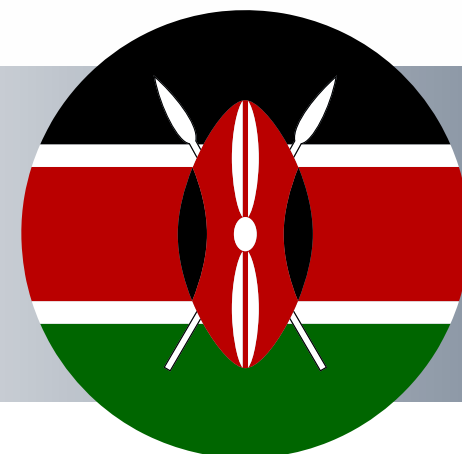
• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER	SECTOR
• Afrimac Nuts Company	Agriculture
• Credible Blooms	Agriculture
• JOTIM Coffee	Agriculture
• Kipkelion District Co-operative Union	Agriculture
• Konza Tropicals	Agriculture
• Ninth Avenue Flowers	Agriculture
• Red Lands Roses	Agriculture
• Sondhi Trading	Agriculture
• Stawi Foods	Agriculture
• Trans-Atlantic Trading Company	Agriculture



KENYA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

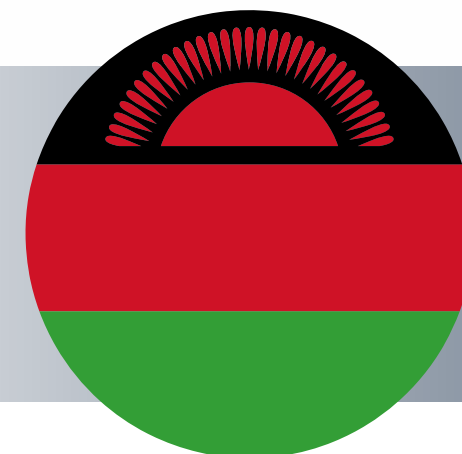
• ZIMBABWE

• CHINA

EXPORTER

SECTOR

- | | |
|----------------------------|--|
| • Kawalazi Estate | Agriculture |
| • Naming'omba Tea Estates | Agriculture |
| • Nyasa Mining Cooperative | Civil Engineering, Construction & Mining |
| • Nyika Farms | Manufacturing |
| • SAEED Investments | Distribution, Retail & Wholesale |



MALAWI





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER	SECTOR
• Agrico Marketing	Agriculture
• Agritec	Agriculture
• Alif Quimica	Agriculture
• Banalandia Group	Agriculture
• Chikweti Green Resources (GR)	Agriculture
• Double D Farming	Agriculture
• EcoFarm Mozambique	Agriculture
• Finana	Agriculture
• JFS Sociedade Algodoeira do Niassa	Agriculture
• Leonardo Green	Agriculture
• Madopera Comercial	Agriculture
• Mafavuka Enterprise	Agriculture
• Moi Foods / Mewah Group	Agriculture
• Niassa Macadamia	Agriculture
• Tenga Limitada	Agriculture
• The Sunshine Nut Co.	Agriculture
• Tropical Frutos	Agriculture
• Valley of Macs	Agriculture



MOZAMBIQUE





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER

SECTOR

• The Meat Corporation of Namibia

Agriculture



NAMIBIA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

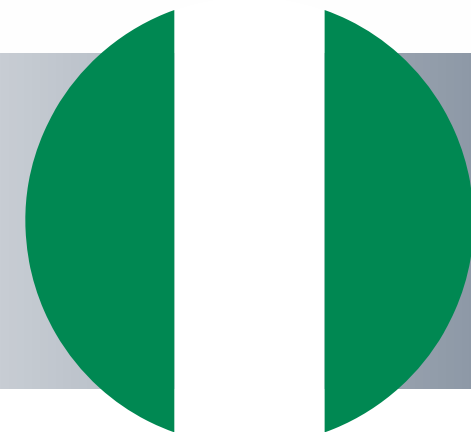
• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER	SECTOR
• Dabol Nigeria Enterprises	Agriculture
• Enkay Indo Nigerian Industries Limited	Agriculture
• G & A Multipurpose Integrated	Agriculture
• Ilera Agro Processing Nigeria	Agriculture
• Kavisan	Agriculture
• Nalmaco Nigeria	Agriculture
• Olabisi Investment	Agriculture
• Omas Commodities Resources	Agriculture
• Profit Forever Import & Export Nigeria Company	Agriculture
• Sherbet Farms Nigeria	Agriculture
• Sonia Foods Industries	Agriculture
• Zeenab Foods	Agriculture



NIGERIA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

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• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER SECTOR

- Acoustex Automotive & Aviation
- Adams & Adams Business Services
- African Equations Agriculture
- African Premium Brands Agriculture
- African Realty Trust Agriculture
- Afrinatural Distribution, Retail & Wholesale
- Afrique Interlink Agriculture
- AGT Foods Africa Agriculture
- Alvi's Drift Winery Agriculture
- Amani Bay Agriculture
- Apple Tree Natural Manufacturing
- Ask Carla Kote Trade Solutions Agriculture
- Bevcol Manufacturing
- Bosch Projects Manufacturing
- Bureau Veritas Testing and Inspections Business Services

EXPORTER SECTOR

- Cape Honeybush Tea Company Agriculture
- Cape Point Vineyards Agriculture
- Carteirra Agriculture
- CBC Fasteners / Bolt Corporation Manufacturing
- CEMO Pumps Manufacturing
- Champion Health Care Manufacturing
- Corroseal Group Manufacturing
- De Krans Wines Agriculture
- de Pizan Agriculture
- Doolhof Wine Estate Agriculture
- Doornkraal Agri Agriculture
- Dromex Manufacturing
- Emseni Farming Agriculture
- Environ Skin Care Manufacturing

LISTINGS A-J

LISTINGS G-R

LISTINGS S-Z



SOUTH AFRICA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER	SECTOR
• Granor Passi	Agriculture
• Green Farms Nut Company	Agriculture
• Groot Constantia Trust NPC RF	Agriculture
• Gun Bay Wines	Agriculture
• GWK Limited	Agriculture
• Heidel Spits	Agriculture
• Homemark	Distribution, Retail & Wholesale
• Ivili Loboya	Agriculture
• Jakkalsvlei Vineyards	Agriculture
• JD Telecom	Telecommunications
• Kelpack Manufacturing	Manufacturing
• Kingsgate Clothing	Manufacturing
• Kolay Home of Chicken	Restaurants & Franchising
• KZN Oils	Distribution, Retail & Wholesale
• La Ricmal	Agriculture
• Lavo Wines	Agriculture
• Livestock Wealth Farmers Club	Agriculture
• Local Village Foods	Agriculture

EXPORTER	SECTOR
• Macadamias South Africa (SAMAC)	Agriculture
• Miss Africa	Distribution, Retail & Wholesale
• National Glass Distribution & Eagle Aluminium	Manufacturing
• Next Generation Beverages	Agriculture
• Noble Spirits	Agriculture
• NSS Fasteners	Manufacturing
• Number Two Piggeries	Agriculture
• Opstal Family Wine Estate	Agriculture
• Perdeberg Wines	Agriculture
• Pratley Exporting	Manufacturing; Civil Engineering, Construction & Mining
• Raisins South Africa	Agriculture
• Robinson & Sinclair	Agriculture
• Rooibos Ltd	Agriculture
• Rosond	Civil Engineering, Construction & Mining

LISTINGS A-J

LISTINGS G-R

LISTINGS S-Z



SOUTH AFRICA





BROWSE EXPORTERS BY:

• SECTOR

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• COUNTRY

• ANGOLA

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• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER	SECTOR
• Sachet Manufacturers	Manufacturing
• Saradox	Manufacturing
• Sea Harvest Aquaculture	Agriculture
• Service Parts Logistics	Distribution, Retail & Wholesale
• Shimansky	Manufacturing
• Sir Fruit	Agriculture
• Slanghoek Cellar	Agriculture
• Smart Wines	Agriculture
• Swartland Investments	Manufacturing
• Swartland Winery	Agriculture
• The Pekay Group	Manufacturing
• Tiksons Easy Living	Distribution, Retail & Wholesale
• Triton Pharmaceuticals	Manufacturing
• Underberg Dairy	Agriculture
• Van Doorn	Agriculture
• Vergezocht Plant Oils	Agriculture
• Vexila	Manufacturing
• Yandisa Mining Services	Civil Engineering, Construction & Mining
• Zandvliet	Agriculture

LISTINGS A-J

LISTINGS G-R

LISTINGS S-Z



SOUTH AFRICA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

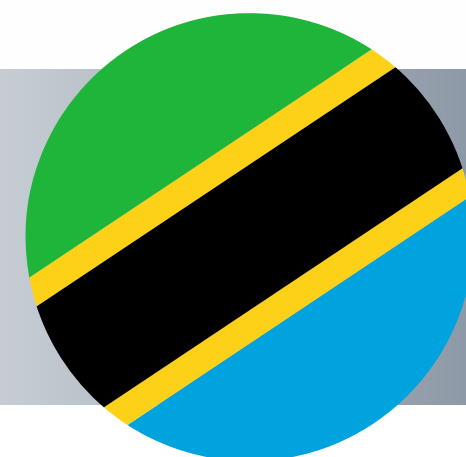
• ZIMBABWE

• CHINA

EXPORTER

SECTOR

- | EXPORTER | SECTOR |
|-----------------------|-------------|
| • Apeck International | Agriculture |
| • Cedar Exim | Agriculture |
| • Nature Agrofresh | Agriculture |
| • S.M. Holdings | Agriculture |
| • Somani Agro Exports | Agriculture |
| • Tanin Global | Agriculture |



TANZANIA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER SECTOR

EXPORTER	SECTOR
• BOWI Logistics Limited	Agriculture
• Butta Farmers' Cooperative Society	Agriculture
• Charms Uganda	Distribution, Retail & Wholesale
• Esco Uganda	Distribution, Retail & Wholesale
• Gorilla Summit Coffee Development Company	Agriculture
• Kangumamu Agro	Agriculture
• Macheri Coffees Uganda	Agriculture
• NUCAFE	Agriculture
• Nyché Commodities	Agriculture
• Red 2 Roast	Agriculture
• Rutungu Distributors	Distribution, Retail & Wholesale
• Seret Grains Uganda	Agriculture
• The Edge Trading Company	Agriculture
• Uganda Coffee Farmers Alliance	Agriculture
• Uganda Tea Development Agency	Agriculture



UGANDA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

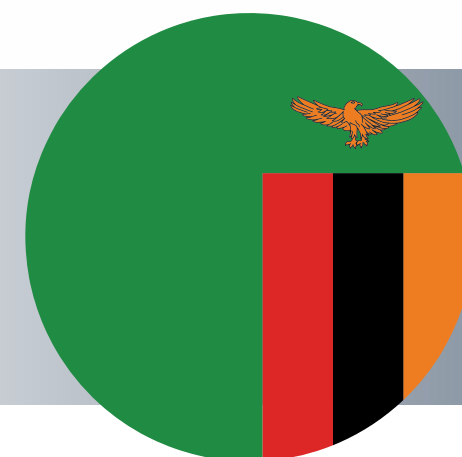
• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER SECTOR

EXPORTER	SECTOR
• Africana Air Zambia	Agriculture
• Chidyamatondo General Dealers & Contractors	Agriculture
• Ecobee African Natural Products	Agriculture
• Grain Traders Association of Zambia	Agriculture
• Fourthline	Agriculture
• Kakanga Food Suppliers	Distribution, Retail & Wholesale
• Kariba Minerals	Civil Engineering, Construction & Mining
• Lingote Traders	Distribution, Retail & Wholesale
• Luano Honey Brands	Agriculture
• Roland Imperial Tobacco Company Limited	Agriculture
• Shekinah Consultancy Services	Manufacturing
• Tesho Enterprises	Distribution, Retail & Wholesale
• The Anthill Kitchen	Agriculture



ZAMBIA





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER

SECTOR

- Associated Foods Zimbabwe Agriculture
- Lauetta Investments Agriculture



ZIMBABWE





BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

• ANGOLA

• BOTSWANA

• eSWATINI

• GHANA

• KENYA

• MALAWI

• MOZAMBIQUE

• NAMIBIA

• NIGERIA

• SOUTH AFRICA

• TANZANIA

• UGANDA

• ZAMBIA

• ZIMBABWE

• CHINA

EXPORTER

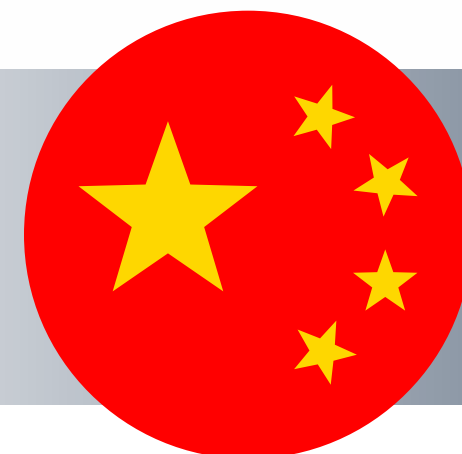
SECTOR

• ETG Qingdao

Agriculture

• Shanghai Pran Wines Co

Distribution, Retail & Wholesale



CHINA





• DISCLAIMER

BROWSE EXPORTERS BY:

• SECTOR

• COMPANY

• COUNTRY

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